

# Econometrics 2

Nikolas Kuschnig ([nkuschnig@wu.ac.at](mailto:nkuschnig@wu.ac.at))

Winter Semester

Vienna University for Economics and Business

Department of Economics

- I'm Nikolas and I'm a PhD student at WU.
- My interest in econometric methods is twofold – I
  1. apply them to *environmental* and *development* issues,
  2. develop them to help *learn more* from our data and environment.
- E.g., I study *deforestation* and model the *spillover effects* behind it.

If you have any questions you can send me a [mail](#) or ask after class.

- I'm Nikolas and I'm a PhD student at WU.
- My interest in econometric methods is twofold – I
  1. apply them to *environmental* and *development* issues,
  2. develop them to help *learn more* from our data and environment.
- E.g., I study *deforestation* and model the *spillover effects* behind it.

If you have any questions you can send me a [mail](#) or ask after class.

## Tutor

We also have a tutor in Maximilian Heinze, who you can contact via [mail](#) if you have any questions or issues related to this class.

He will also hold tutorial sessions to help you with prerequisites.

# Organisation

---

# Plan

- Weekly class (attendance is compulsory)
  - schedule on [vvz.wu.ac.at](https://vvz.wu.ac.at)
- Assessment in three parts (each part must be positive)
  - 30% – assignments
  - 30% – midterm exam (2022-12-13)
  - 40% – final exam (2022-01-24)
- Grades are distributed as follows
  - $[90, 100] \rightarrow 1$
  - $[78, 89] \rightarrow 2$
  - $[65, 77] \rightarrow 3$
  - $[51, 64] \rightarrow 4$
  - $[0, 50] \rightarrow 5$

# Outline

In the lectures, we will focus on **causal inference**. This means we have to cover a lot of (dry) theory — the assignments are designed for you *to apply your knowledge* to actual data, and incentivise you to think about **prediction** as well.

The midterm exam in December will cover theoretical underpinnings, the final exam in January will test your overall understanding.

# Outline

In the lectures, we will focus on **causal inference**. This means we have to cover a lot of (dry) theory – the assignments are designed for you to *apply your knowledge* to actual data, and incentivise you to think about **prediction** as well.

The midterm exam in December will cover theoretical underpinnings, the final exam in January will test your overall understanding.

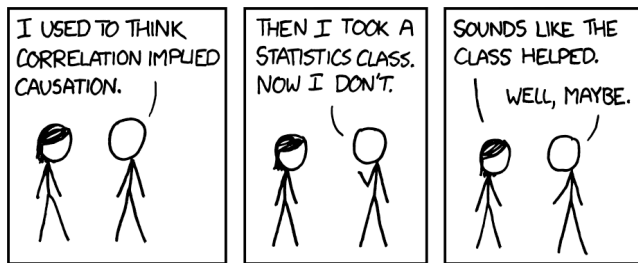


Figure 1: <xkcd.com> on causality versus correlation.

# Forecasting competition

Econometrics is also useful for **prediction**.

- You can learn a lot about prediction via *trial-and-error*, so
- to facilitate that there will be a *voluntary* **forecast competition**.

You can find out more about the rules at [kaggle.com/c/econometrics-2-w22](https://kaggle.com/c/econometrics-2-w22); for now you should know that you will be able to earn **bonus points** on two deadlines:

First round	Second round
2022-12-08	2023-01-16
2 pts for places 1–3	4 pts for 1st
1 pt for places 4–10	3 pts for 2nd
	2 pts for 3rd
	1 pt for 4th



# Content

---

# Course requirements

You are expected to have **prior knowledge** of the following topics:

- multiple regression (application, interpretation),

These are covered in Econometrics I and you should have a solid understanding of them. It also helps to have working knowledge of **R**, e.g. from the Statistics with **R** course or the tutorial.

# Course requirements

You are expected to have **prior knowledge** of the following topics:

- multiple regression (application, interpretation),
- estimators (least squares, classical assumptions, estimator properties),

These are covered in Econometrics I and you should have a solid understanding of them. It also helps to have working knowledge of **R**, e.g. from the Statistics with **R** course or the tutorial.

# Course requirements

You are expected to have **prior knowledge** of the following topics:

- multiple regression (application, interpretation),
- estimators (least squares, classical assumptions, estimator properties),
- regression inference (hypothesis testing, confidence intervals),

These are covered in Econometrics I and you should have a solid understanding of them. It also helps to have working knowledge of **R**, e.g. from the Statistics with **R** course or the tutorial.

# Course requirements

You are expected to have **prior knowledge** of the following topics:

- multiple regression (application, interpretation),
- estimators (least squares, classical assumptions, estimator properties),
- regression inference (hypothesis testing, confidence intervals),
- assumption failures (heteroskedasticity, correlation),

These are covered in Econometrics I and you should have a solid understanding of them. It also helps to have working knowledge of **R**, e.g. from the Statistics with **R** course or the tutorial.

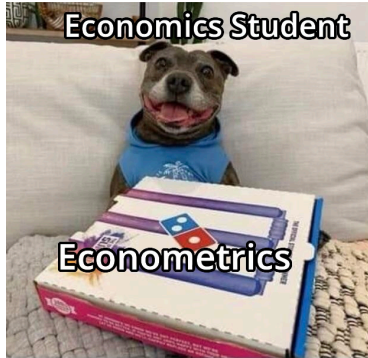
# Course requirements

You are expected to have **prior knowledge** of the following topics:

- multiple regression (application, interpretation),
- estimators (least squares, classical assumptions, estimator properties),
- regression inference (hypothesis testing, confidence intervals),
- assumption failures (heteroskedasticity, correlation),
- functional forms (dummy variables, interactions, log).

These are covered in Econometrics I and you should have a solid understanding of them. It also helps to have working knowledge of **R**, e.g. from the Statistics with **R** course or the tutorial.

**Economics Student**



**Econometrics**



**Scripting**



**Linear algebra**



**Calculus**

# Study goals

After this course you should be

- equipped to *independently conduct econometric analyses*.



# Study goals

After this course you should be

- equipped to *independently conduct econometric analyses*.
- aware of modelling *pitfalls* and how to address them.

# Study goals

After this course you should be

- equipped to *independently conduct econometric analyses*.
- aware of modelling *pitfalls* and how to address them.
- have a solid understanding of *causal inference* — i.e. you will know
  - under which conditions we can interpret something causally,
  - how you could induce these conditions.

# Study goals

After this course you should be

- equipped to *independently conduct econometric analyses*.
- aware of modelling *pitfalls* and how to address them.
- have a solid understanding of *causal inference* — i.e. you will know
  - under which conditions we can interpret something causally,
  - how you could induce these conditions.
- critically read and review applied research.

# Materials

You only *need* the slides and material from class for this course. However, there's a lot of useful material that you can find online or in a library. For now, the following material might be interesting.

- Stock, J. H., and M. W. Watson (2015). *Introduction to Econometrics*. Book.
  - Hanck, C., Arnold, M., Gerber, A., and Schmelzer, M. (2021). *Introduction to Econometrics with R*. [Ebook](#).
- Wooldridge, J. (2015). *Introductory Econometrics: A Modern Approach*. Book.
- Gelman, A., Hill, J., and Vehtari, A. (2021). *Regression and Other Stories*. Book.
- Cunningham, S. (2021). *Causal Inference: The Mixtape*. [Ebook](#).
- Venables, W. N., and D. M. Smith (2010). *An Introduction to R*. [Ebook](#).
- Lambert, B. (2014). *A Full Course in Undergraduate Econometrics*. YouTube Playlist ([Part 1](#), [Part 2](#)).

# An introduction to statistical learning

---

# An introduction to statistical learning

We observe the **samples**  $\mathbf{y} \in \mathbb{R}^N$  (the *dependent*) and  $\mathbf{X} = (\mathbf{x}_1, \dots, \mathbf{x}_K) \in \mathbb{R}^{N \times K}$  (the *independent* variables), and assume that there is some relationship

$$\mathbf{y} = f(\mathbf{X}) + \mathbf{e}.$$

The unknown function  $f$  represents information that  $\mathbf{X}$  provides about  $\mathbf{y}$ ; all other relevant information is represented by the *error term*  $\mathbf{e}$ .

# An introduction to statistical learning

We observe the **samples**  $\mathbf{y} \in \mathbb{R}^N$  (the *dependent*) and  $\mathbf{X} = (\mathbf{x}_1, \dots, \mathbf{x}_K) \in \mathbb{R}^{N \times K}$  (the *independent* variables), and assume that there is some relationship

$$\mathbf{y} = f(\mathbf{X}) + \mathbf{e}.$$

The unknown function  $f$  represents information that  $\mathbf{X}$  provides about  $\mathbf{y}$ ; all other relevant information is represented by the *error term*  $\mathbf{e}$ .

## Naming conventions

The vector  $\mathbf{y}$  is called *dependent*, *response*, or *output* variable and could, e.g., be **income**. The matrix  $\mathbf{X}$  contains *independent*, *explanatory*, *control*, or *predictor* variables, or *features*. These could, e.g., be **occupation** and **ability**.

# Why statistical learning?

We want an estimate  $\hat{f}$  for two main reasons —

1. **prediction** — we want to learn about  $Y$  beyond our sample  $\mathbf{y}$ ,
2. **inference** — we want to learn about the relation  $f$  between  $Y$  and  $X$ .



# Why statistical learning?

We want an estimate  $\hat{f}$  for two main reasons —

1. **prediction** — we want to learn about  $Y$  beyond our sample  $y$ ,
2. **inference** — we want to learn about the relation  $f$  between  $Y$  and  $X$ .

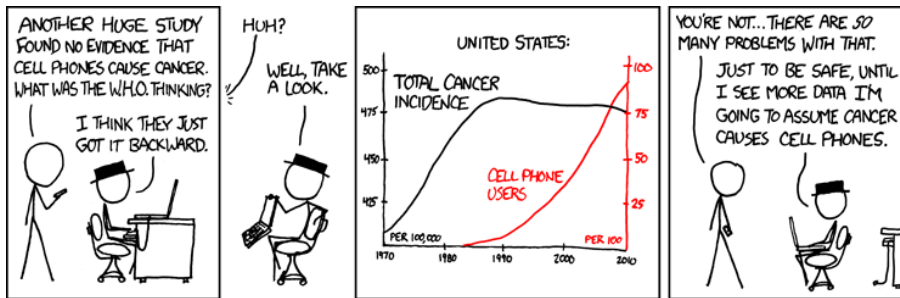


Figure 2: What can be learned from the data in this <xkcd.com> comic?

# Prediction

Often, we can't obtain new observations of  $\mathbf{y}$ , but we can use other data  $\mathbf{X}$  to **predict new values** of  $Y$ . We use our *estimate*  $\hat{f}$  to obtain an estimate as

$$\hat{\mathbf{y}} = \hat{f}(\mathbf{X}).$$

The  $\hat{\cdot}$  indicates an **estimate**, so  $\hat{\mathbf{y}}$  is our *in-sample* estimate of  $\mathbf{y}$ . With new data  $\tilde{\mathbf{X}}$  we can get an *out-of-sample* estimate, i.e. a *prediction*.

For prediction,  $\hat{f}$  can be a *black box* — as long as it works, we don't need to know how.

## Example

Spotify may want to predict a (new) song that you would like to listen to. More concretely, they want to predict how to keep you engaged with Spotify.

# Two important concepts in prediction

The accuracy of a prediction depends on the *reducible error* and *irreducible error*.

- **Reducible** error stems from **imperfect estimates** of  $f$ , i.e.

$$\hat{f} \approx f.$$

- **Irreducible** error are elements of  $\mathbf{y}$  that **can't be explained** by  $\mathbf{X}$ . These elements are contained in the **error term**  $\mathbf{e}$ , of

$$\mathbf{y} = f(\mathbf{X}) + \mathbf{e}.$$

## Example

The Spotify algorithm can always be improved, but it cannot define you.

# Decomposing predictive accuracy

We can decompose the **mean squared loss** into two parts.

$$\mathbb{E}[(y - \hat{y})^2] = \mathbb{E}[f(\mathbf{X}) + \mathbf{e} - \hat{f}(\mathbf{X})]^2$$

# Decomposing predictive accuracy

We can decompose the **mean squared loss** into two parts.

$$\begin{aligned}\mathbb{E}[(y - \hat{y})^2] &= \mathbb{E}[f(\mathbf{X}) + \mathbf{e} - \hat{f}(\mathbf{X})]^2 \\ &= \mathbb{E}\left[\left[f(\mathbf{X}) - \hat{f}(\mathbf{X})\right]^2\right] + \mathbb{V}(\mathbf{e}).\end{aligned}$$

- We have the **reducible error** from our estimate  $\hat{f}$  that can be improved,
- and the **irreducible error** from  $\mathbf{e}$  that caps our accuracy. [▶ See the steps](#)

# Decomposing predictive accuracy

We can decompose the **mean squared loss** into two parts.

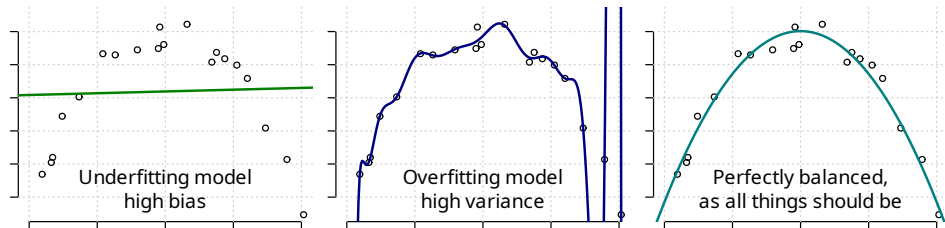
$$\begin{aligned}\mathbb{E}[(y - \hat{y})^2] &= \mathbb{E}[f(\mathbf{X}) + \mathbf{e} - \hat{f}(\mathbf{X})]^2 \\ &= \mathbb{E}\left[\left[f(\mathbf{X}) - \hat{f}(\mathbf{X})\right]^2\right] + \mathbb{V}(\mathbf{e}). \\ &= \text{Bias}\left(\hat{f}(\mathbf{X})\right)^2 + \mathbb{V}\left(\hat{f}(\mathbf{X})\right) + \mathbb{V}(\mathbf{e}).\end{aligned}$$

- We have the reducible error from our estimate  $\hat{f}$  that can be improved,
  - and divided into the **squared bias** of our estimate  $\hat{f}$ ,
  - and the **variance** of our model  $\hat{f}$ . [▶ See the steps](#)
- and the irreducible error from  $\mathbf{e}$  that caps our accuracy. [▶ See the steps](#)

# Overfitting and underfitting

For good prediction we want to minimise the reducible error — we do this by balancing the *bias* and the *variance* of our model  $\hat{f}$ . A useful distinction is between

- underfitting —  $\hat{f}$  is not flexible enough to fit the data,
- overfitting —  $\hat{f}$  follows the data (including irreducible errors) too closely.



## Model bias and variance

We are talking about the bias and variance of a model  $\hat{f}$ , not a parameter (e.g.  $\hat{\beta}$ ).

# Inference

We want to **learn about the relationship** between random variables  $Y$  and  $X$ . We need to **understand** our model  $\hat{f}$  to answer e.g. one of the following questions.

- Are  $X$  and  $Y$  **correlated**?
- What happens **if** we increase  $X$  by ten percent?
- Did the reduction in  $X$  **cause** higher  $Y$ ?
- How does  $\hat{f}$  map  $X$  to  $Y$ ?

## Examples

prosperity  $\sim$  embargo

malaria  $\sim$  insecticide use

cancer  $\sim$  smoking

income  $\sim$  discrimination

grade  $\sim$  time studying



# Causality

Many of these questions are *causal* — we want to learn about **causal effects**.

Consider the effect of a binary (i.e. yes or no) *treatment*  $X \in \{0, 1\}$  on an *outcome*  $Y$ . We can define the **potential outcomes**  $Y(1)$  for treatment  $X = 1$  and  $Y(0)$  otherwise. The difference gives us the causal effect of  $X$  on  $Y$

$$\text{causal effect} = Y(1) - Y(0).$$

## The fundamental problem of causal inference

In the real world, **we only ever observe**  $Y(1)$  **or**  $Y(0)$ . The other one is an unobserved *counterfactual*.

# Hurdles to causal inference

To **uncover causal effects**, we need to sidestep the fundamental problem of *causal inference* somehow. There's many challenges, but we'll definitely need

1. a definition of what constitutes a *causal effect*,
2. the *right* data, and the *right* model.

## Example — discrimination

Income may be driven by discrimination (e.g. gender), but also experience or occupation. These factors could also be a pathway for discrimination.

## Example — health

Non-smokers may be more conscious of their health than smokers — this may lead to lower cancer rates for reasons other than smoking.

# Models of $f$

To learn about  $f$ , we need a **model** that suits the issue and the data — we care about, e.g., *flexibility* and *interpretability* — and a suitable way to estimate this model.

Some ways to characterise models is to distinguish between

- *parametric* ( $\hat{f}$  has a finite number of parameters) and *non-parametric*,
- *supervised* and *unsupervised* (we don't have access to  $\mathbf{y}$ ),
- *regression* ( $\mathbf{y}$  is quantitative) and *classification* ( $\mathbf{y}$  is qualitative).

*"All models are wrong, but some are useful."* — George Box

# On models

Models are an **approximation of reality** that **allows us to learn** about it.

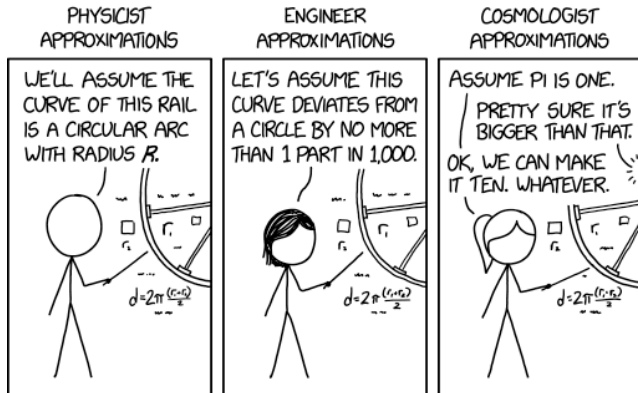


Figure 3: <[xkcd.com](http://xkcd.com)>

# Linear models

*Linear models* impose a certain **parametric** form on  $f$ . The dependent  $\mathbf{y}$  should be a linear combination of  $\mathbf{X}$ , with parameters  $\alpha \in \mathbb{R}, \boldsymbol{\beta} \in \mathbb{R}^K$ , as in

$$f(\mathbf{X}) = \alpha + \beta_1 \mathbf{x}_1 + \dots + \beta_K \mathbf{x}_K.$$

This way, we only need to estimate  $K + 1$  parameters, which is usually

1. easy to do (e.g. using *least squares*),
2. easy to interpret (the partial effect of  $\mathbf{x}_j$  is  $\beta_j$ ),

and often yields good results that are not prone to *overfitting* (they usually don't follow the data too closely). In other cases, the linearity assumption may be too restrictive, and  $\hat{f}$  may be far from the true  $f$ .

# Non-parametric models

**Non-parametric** models do not impose a structure on  $f$  a-priori — instead, the structure is determined by *fitting as close as possible to the data* under certain other constraints. These methods can generally

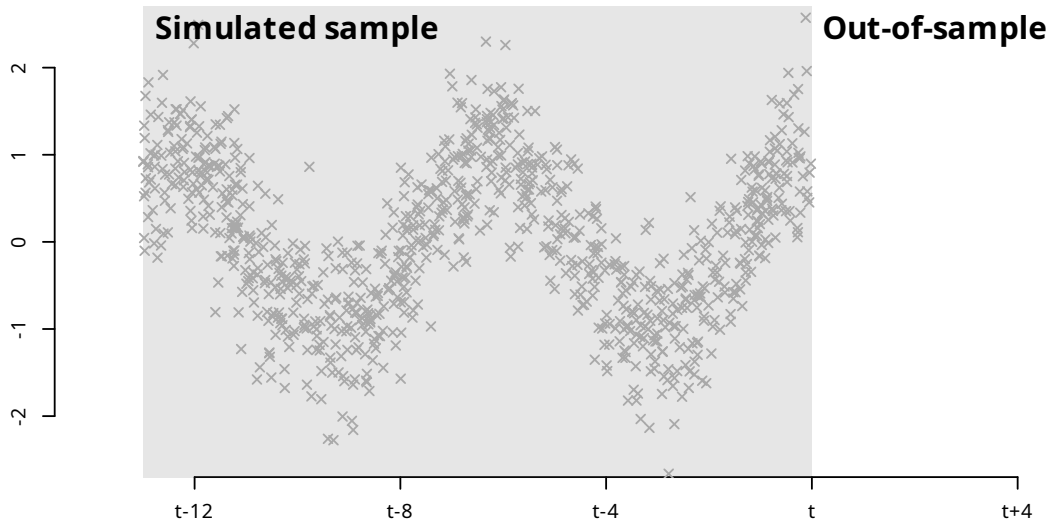
1. fit a wide range of possible forms of  $f$ ,
2. tend to fit better to the data, and
3. are less reliant on model building.

However, non-parametric methods may require a lot more data, tend to be harder to interpret, and are susceptible to *overfitting*.

*Counterintuitively, “non-parametric” does not imply that there are no parameters. Instead, the number and type of parameters are flexible (and potentially infinite).*

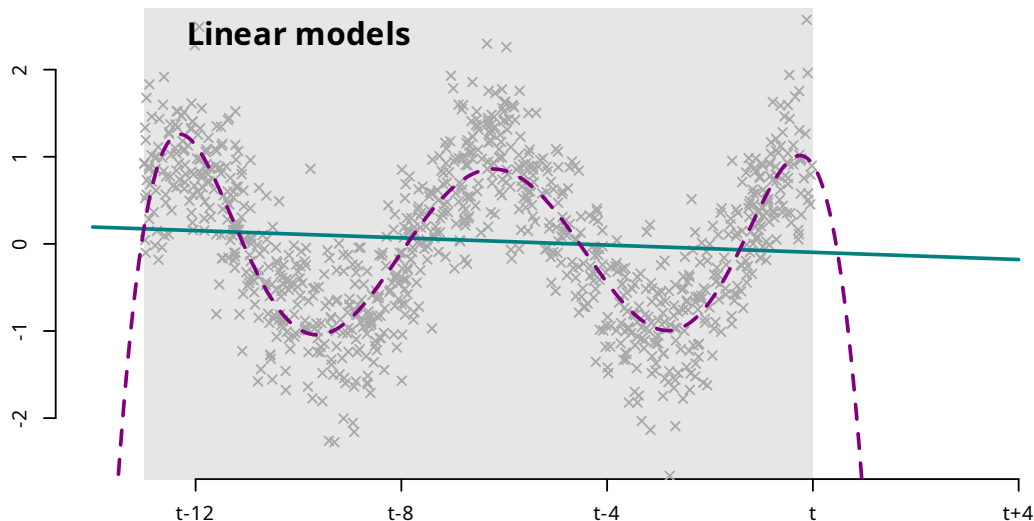
# Parametric versus non-parametric model fit

We simulate some data from  $Y \approx \sin X$  and compare model fit.



# Parametric versus non-parametric model fit

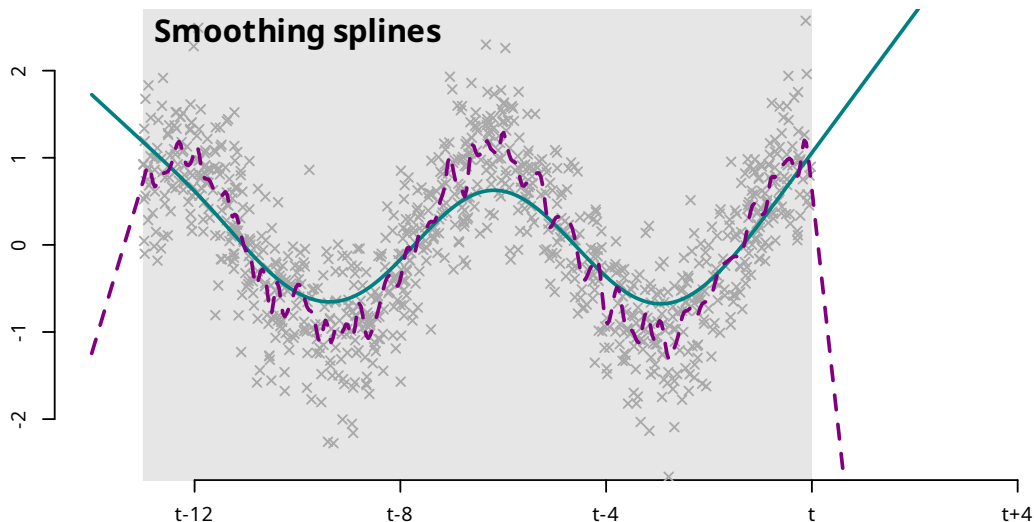
Here, we fit two linear models – (1)  $y \approx x\beta_1$ , and (2)  $y \approx x^1\beta_1 + \dots + x^6\beta_6$ .





# Parametric versus non-parametric model fit

Here, we fit two splines, with six and 100 degrees of freedom to the data.



# Parametric versus non-parametric model fit

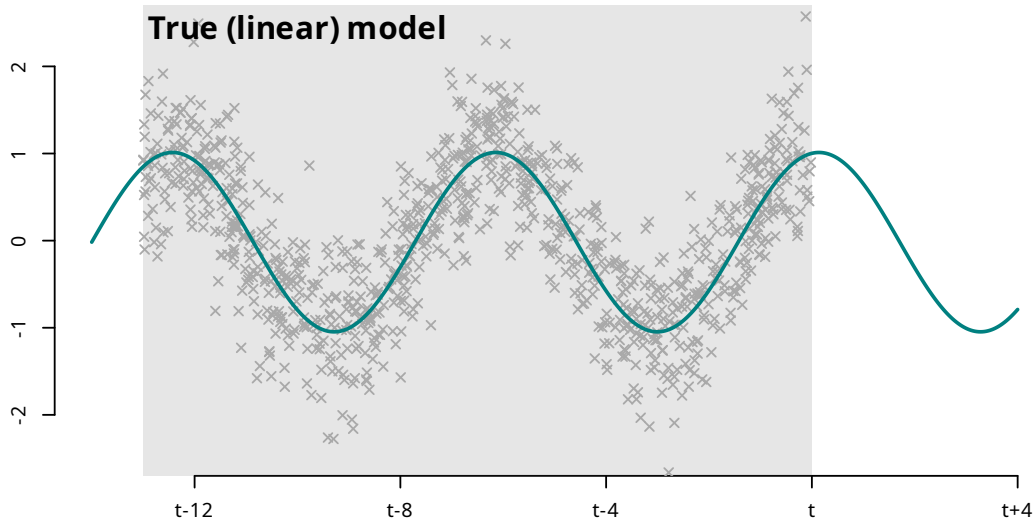


Figure 4: Parametric, non-parametric, and the true model  $y = \sin(x) + e$ .

# Supervised versus unsupervised

**Unsupervised methods** learn patterns from data *without a tagged outcome  $Y$*  via *mimicry*. Two examples are the *deep learning* models [DALL·E](#) and [GPT3](#).

## Image creation

```
> An astronaut, riding a horse in  
a photorealistic style (Source).
```

# Supervised versus unsupervised

**Unsupervised methods** learn patterns from data *without a tagged outcome  $Y$*  via *mimicry*. Two examples are the *deep learning* models [DALL·E](#) and [GPT3](#).

## Image creation

> An astronaut, riding a horse in a photorealistic style ([Source](#)).



## Text creation

> Write a greentext story ([Source](#)).

# Supervised versus unsupervised

**Unsupervised methods** learn patterns from data *without a tagged outcome*  $Y$  via *mimicry*. Two examples are the *deep learning* models [DALL·E](#) and [GPT3](#).

## Image creation

> An astronaut, riding a horse in a photorealistic style ([Source](#)).



## Text creation

> Write a greentext story ([Source](#)).

```
> be me
> bottomless pit supervisor
> in charge of making sure the bottomless pit is, in fact,
bottomless
> occasionally have to go down there and check if the
bottomless pit is still bottomless
> one day i go down there and the bottomless put is no longer
bottomless
> the bottom of the bottomless pit is now just a regular pit
> distress.jpg
> ask my boss what to do
> he says "just make it bottomless again"
> i say "how"
> he says "i don't know, you're the supervisor"
> rage.jpg
> quit my job
> become a regular pit supervisor
> first day on the job, go to the new hole
> it's bottomless
```

# Interpretability versus flexibility

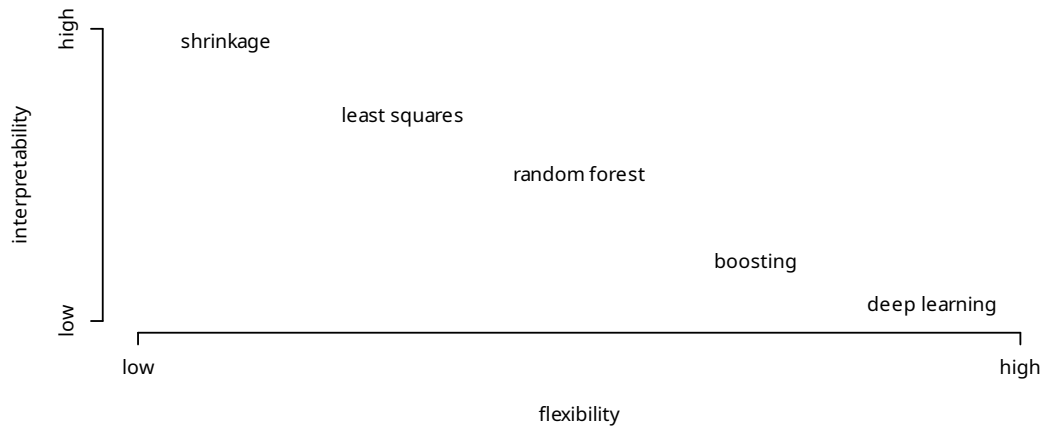


Figure 5: The interpretability–flexibility trade-off of methods, following James et al. (2021).

# Choosing a suitable approach

We choose a model and estimation method depending on the issue of interest, and the available data. Central questions we may ask ourselves include the following.

- What is the *goal* of our analysis?
  - How easy to interpret should our estimate  $\hat{f}$  be?
  - Do we need to generate accurate predictions?
- What does our *data* look like?
  - How much data do we have (observations  $N$ , and covariates  $K$ )?
  - Are we dealing with a regression or classification problem?

# The role of econometrics

---



# The role of econometrics

Econometrics seeks to *apply and develop statistical methods* to **learn about economic phenomena using empirical data**.

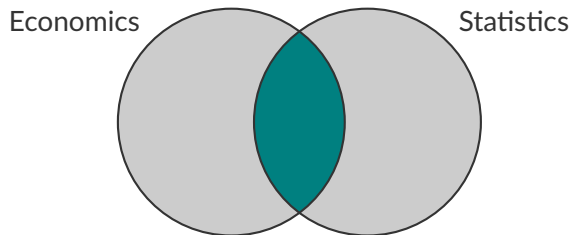


Figure 6: Econometrics lies at the intersection of economics and statistics.

# An empirical shift

Econometrics plays an important role in an **empirical shift in economic research**, away from pure theory (Angrist et al. 2017; Hamermesh 2013). Today, economic theories are routinely confronted with real-world data.

*“Experience has shown that each [...] of statistics, economic theory, and mathematics, is a necessary [...] condition for a real understanding of the quantitative relations in modern economic life.” – Ragnar Frisch (1933)*

# Empirical publications over time

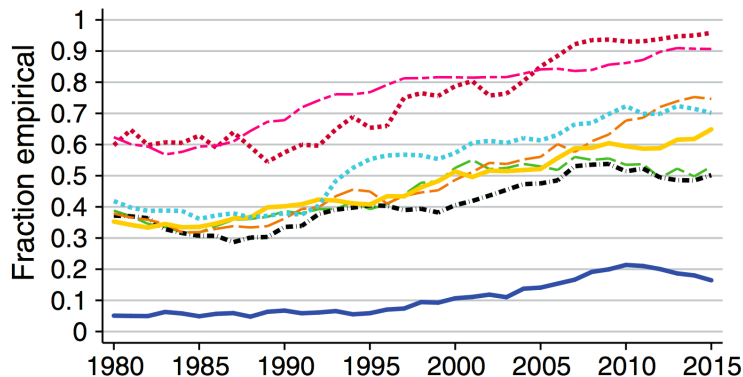


Figure 7: Weighted share of empirical publication in various economic fields (Angrist et al. (2017)).

# A credibility revolution

Data and statistical methods *are not a panacea*. Econometrics has seen *considerable challenges and developments* since its inception. Important milestones concern

- uncertainty around model choice (e.g. Leamer 1983; Steel 2020),
- better research designs (e.g. Angrist and Pischke 2010),
- randomised experiments (see Athey and Imbens 2017),
- more flexible methods (Athey and Imbens 2019).

Many milestones build on some rather intuitive ideas; many open issues remain.

# The econometric workhorse model

Consider how to transform the following *economic model* into an *econometric model*

$$\text{wage} \approx f(\text{education}, \text{experience}).$$

# The econometric workhorse model

Consider how to transform the following *economic model* into an *econometric model*

$$\text{wage} \approx f(\text{education}, \text{experience}).$$

A sensible choice might be the following linear regression model

$$\mathbf{y}_{\text{wage}} = \mathbf{x}_1^{\text{edu}} \beta_1 + \mathbf{x}_2^{\text{exp}} \beta_2 + \mathbf{e}.$$

## Linear models

Linear models are arguably the **workhorse models** of econometrics — they are valued for their *interpretability*, *parsimony*, and *extensibility*.

# Goals of econometrics

The linear model's popularity is not surprising, given the classical tasks:

- testing a theory — Does class size affect grades?,
- evaluating a policy — What are impacts of an oil embargo?,
- forecasting the future — How quickly do stocks go up?

The central task is arguably **distilling causal effect** from *observational data*, since experimental data is rare (*why?*). When forecasting, economic theory can provide us with valuable **structural information** (*for example?*).

*As you know by now — correlation does not need to imply causation. Consider the relation of sunburns and ice cream consumption (or one of [many more examples](#)).*

# Linear algebra and the linear model

The linear model is an **essential building block**, and *linear algebra* gives us a very convenient way of expressing and dealing with these models. Let

$$\mathbf{y} = \mathbf{X}\boldsymbol{\beta} + \mathbf{e},$$

where the  $N \times 1$  vector  $\mathbf{y}$  holds the dependent variable for all  $N$  observations, and the  $N \times K$  matrix  $\mathbf{X}$  contains all  $K$  explanatory variables. That is

$$\begin{pmatrix} y_1 \\ y_2 \\ \vdots \\ y_N \end{pmatrix} = \begin{pmatrix} x_{11} & x_{12} & \dots & x_{1K} \\ x_{21} & x_{22} & \dots & x_{2K} \\ \vdots & \vdots & \ddots & \vdots \\ x_{N1} & x_{N2} & \dots & x_{NK} \end{pmatrix} \begin{pmatrix} \beta_1 \\ \beta_2 \\ \vdots \\ \beta_K \end{pmatrix} + \begin{pmatrix} e_1 \\ e_2 \\ \vdots \\ e_N \end{pmatrix}.$$



# The ordinary least squares estimator

The **ordinary least squares** (OLS) estimator minimises the *sum of squared residuals*, which is given by  $\mathbf{e}'\mathbf{e}$  (i.e.  $\sum_{n=1}^N e_n^2$ ). To find the estimate  $\beta_{OLS}$  we

$$\mathbf{e}'\mathbf{e} = (\mathbf{y} - \mathbf{X}\beta)'(\mathbf{y} - \mathbf{X}\beta)$$

# The ordinary least squares estimator

The **ordinary least squares** (OLS) estimator minimises the *sum of squared residuals*, which is given by  $\mathbf{e}'\mathbf{e}$  (i.e.  $\sum_{n=1}^N e_n^2$ ). To find the estimate  $\beta_{OLS}$  we

1. re-express the sum of squared residuals,

$$\begin{aligned}\mathbf{e}'\mathbf{e} &= (\mathbf{y} - \mathbf{X}\beta)'(\mathbf{y} - \mathbf{X}\beta) \\ &= \mathbf{y}'\mathbf{y} - 2\beta'\mathbf{X}'\mathbf{y} + \beta'\mathbf{X}'\mathbf{X}\beta.\end{aligned}$$

# The ordinary least squares estimator

The **ordinary least squares** (OLS) estimator minimises the *sum of squared residuals*, which is given by  $\mathbf{e}'\mathbf{e}$  (i.e.  $\sum_{n=1}^N e_n^2$ ). To find the estimate  $\beta_{OLS}$  we

1. re-express the sum of squared residuals,
2. find an *extreme value* via the **partial derivative** ( $\frac{\partial \mathbf{e}'\mathbf{e}}{\partial \beta} = 0$ ),

$$\begin{aligned}\mathbf{e}'\mathbf{e} &= (\mathbf{y} - \mathbf{X}\beta)'(\mathbf{y} - \mathbf{X}\beta) \\ &= \mathbf{y}'\mathbf{y} - 2\beta'\mathbf{X}'\mathbf{y} + \beta'\mathbf{X}'\mathbf{X}\beta.\end{aligned}$$

$$\frac{\partial \mathbf{e}'\mathbf{e}}{\partial \beta} = -2\mathbf{X}'\mathbf{y} + 2\mathbf{X}'\mathbf{X}\beta,$$

The estimator  $\beta_{OLS} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}$  is directly available

# The ordinary least squares estimator

The **ordinary least squares** (OLS) estimator minimises the *sum of squared residuals*, which is given by  $\mathbf{e}'\mathbf{e}$  (i.e.  $\sum_{n=1}^N e_n^2$ ). To find the estimate  $\beta_{OLS}$  we

1. re-express the sum of squared residuals,
2. find an *extreme value* via the partial derivative ( $\frac{\partial \mathbf{e}'\mathbf{e}}{\partial \beta} = 0$ ),
3. check whether we found a *minimum* via the **second partial derivative**.

$$\begin{aligned}\mathbf{e}'\mathbf{e} &= (\mathbf{y} - \mathbf{X}\beta)'(\mathbf{y} - \mathbf{X}\beta) \\ &= \mathbf{y}'\mathbf{y} - 2\beta'\mathbf{X}'\mathbf{y} + \beta'\mathbf{X}'\mathbf{X}\beta.\end{aligned}$$

$$\frac{\partial \mathbf{e}'\mathbf{e}}{\partial \beta} = -2\mathbf{X}'\mathbf{y} + 2\mathbf{X}'\mathbf{X}\beta, \quad \frac{\partial^2 \mathbf{e}'\mathbf{e}}{\partial^2 \beta} = 2\mathbf{X}'\mathbf{X}.$$

The estimator  $\beta_{OLS} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}$  is directly available and a minimum. [► Show details](#)

# References i

- Anderson, T. W., and Herman Rubin. 1949. "Estimation of the Parameters of a Single Equation in a Complete System of Stochastic Equations." *Annals of Mathematical Statistics* 20 (1): 46–63. <https://doi.org/10.1214/aoms/1177730090>.
- Andrews, Isaiah, James H. Stock, and Liyang Sun. 2019. "Weak Instruments in Instrumental Variables Regression: Theory and Practice." *Annual Review of Economics* 11 (1): 727–53. <https://doi.org/10.1146/annurev-economics-080218-025643>.
- Angrist, Joshua D., Pierre Azoulay, Glenn Ellison, Ryan Hill, and Susan Feng Lu. 2017. "Economic Research Evolves: Fields and Styles." *American Economic Review* 107 (5): 293–97. <https://doi.org/10.1257/aer.p20171117>.
- Angrist, Joshua D., and Alan B. Krueger. 2001. "Instrumental Variables and the Search for Identification: From Supply and Demand to Natural Experiments." *Journal of Economic Perspectives* 15 (4): 69–85. <https://doi.org/10.1257/jep.15.4.69>.

Angrist, Joshua D., and Jörn-Steffen Pischke. 2010. "The Credibility Revolution in Empirical Economics: How Better Research Design Is Taking the Con Out of Econometrics." *Journal of Economic Perspectives* 24 (2): 3–30.

<https://doi.org/10.1257/jep.24.2.3>.

Athey, Susan, and Guido W. Imbens. 2017. "The State of Applied Econometrics: Causality and Policy Evaluation." *Journal of Economic Perspectives* 31 (2): 3–32.

<https://doi.org/10.1257/jep.31.2.3>.

———. 2019. "Machine Learning Methods That Economists Should Know About." *Annual Review of Economics* 11 (1): 685–725.

<https://doi.org/10.1146/annurev-economics-080217-053433>.

# References iii

- Bound, John, David A. Jaeger, and Regina M. Baker. 1995. "Problems with Instrumental Variables Estimation When the Correlation Between the Instruments and the Endogenous Explanatory Variable Is Weak." *Journal of the American Statistical Association* 90 (430): 443–50.  
<https://doi.org/10.1080/01621459.1995.10476536>.
- Buckles, Kasey S., and Daniel M. Hungerman. 2013. "Season of Birth and Later Outcomes: Old Questions, New Answers." *Review of Economics and Statistics* 95 (3): 711–24. [https://doi.org/10.1162/REST\\_a\\_00314](https://doi.org/10.1162/REST_a_00314).
- Cunningham, Scott. 2021. *Causal Inference*. New Haven, CT, USA: Yale University Press. <https://doi.org/10.12987/9780300255881>.
- Hamermesh, Daniel S. 2013. "Six Decades of Top Economics Publishing: Who and How?" *Journal of Economic Literature* 51 (1): 162–72.  
<https://doi.org/10.1257/jel.51.1.162>.

# References iv

- Imbens, Guido W. 2020. "Potential Outcome and Directed Acyclic Graph Approaches to Causality: Relevance for Empirical Practice in Economics." *Journal of Economic Literature* 58 (4): 1129–79. <https://doi.org/10.1257/jel.20191597>.
- James, Gareth, Daniela Witten, Trevor Hastie, and Robert Tibshirani. 2021. *An Introduction to Statistical Learning*. Springer US. <https://doi.org/10.1007/978-1-0716-1418-1>.
- King, Gary, and Richard Nielsen. 2019. "Why Propensity Scores Should Not Be Used for Matching." *Political Analysis* 27 (4): 435–54. <https://doi.org/10.1017/pan.2019.11>.
- Leamer, Edward E. 1983. "Let's Take the Con Out of Econometrics." *American Economic Review* 73 (1): 31–43. <https://www.jstor.org/stable/1803924>.
- Pearl, Judea. 2009. *Causality*. Cambridge Core. Cambridge, England, UK: Cambridge University Press. <https://doi.org/10.1017/CBO9780511803161>.



Pearl, Judea, and Dana Mackenzie. 2018. *The Book of Why: The New Science of Cause and Effect*. Basic books.

Steel, Mark F. J. 2020. "Model Averaging and Its Use in Economics." *Journal of Economic Literature* 58 (3): 644–719. <https://doi.org/10.1257/jel.20191385>.

# Reducible and irreducible error — decomposition steps

We have  $\mathbf{y} = f(\mathbf{X}) + \mathbf{e}$ ,  $\hat{\mathbf{y}} = \hat{f}(\mathbf{X})$ , and  $\mathbb{E}[\mathbf{e}] = 0$ . Recall that  $\mathbb{V}(\mathbf{e}) = \mathbb{E}[(\mathbf{e} - \mathbb{E}[\mathbf{e}])^2]$ .

$$\begin{aligned}\mathbb{E}[(\mathbf{y} - \hat{\mathbf{y}})^2] &= \mathbb{E}[f(\mathbf{X}) + \mathbf{e} - \hat{f}(\mathbf{X})]^2 \\&= \mathbb{E}[(f(\mathbf{X}) - \hat{f}(\mathbf{X})) + \mathbf{e}]^2 && \text{move terms and square} \\&= \mathbb{E}\left[(f(\mathbf{X}) - \hat{f}(\mathbf{X}))^2 + 2\mathbf{e}(f(\mathbf{X}) - \hat{f}(\mathbf{X})) + \mathbf{e}^2\right] \\&= \mathbb{E}\left[(f(\mathbf{X}) - \hat{f}(\mathbf{X}))^2\right] + \mathbb{E}[2\mathbf{e}(f(\mathbf{X}) - \hat{f}(\mathbf{X}))] + \mathbb{E}[\mathbf{e}^2] \\&= \mathbb{E}\left[(f(\mathbf{X}) - \hat{f}(\mathbf{X}))^2\right] + 0 + \mathbb{E}[\mathbf{e}^2] && \text{simplify} \\&= \mathbb{E}\left[(f(\mathbf{X}) - \hat{f}(\mathbf{X}))^2\right] + \mathbb{V}(\mathbf{e}).\end{aligned}$$

# Bias and variance — decomposition steps

We will use the shorthands  $f = f(\mathbf{X})$ , and  $\hat{f} = \hat{f}(\mathbf{X})$ . Recall that  $\text{Bias}(\hat{f}) = \mathbb{E}[\hat{f}] - f$ .

$$\begin{aligned}\mathbb{E}[(\mathbf{y} - \hat{\mathbf{y}})^2] &= \mathbb{E}\left[(f - \hat{f})^2\right] + \mathbb{V}(\mathbf{e}) \\&= \mathbb{E}\left[(f - \mathbb{E}[\hat{f}] + \mathbb{E}[\hat{f}] - \hat{f})^2\right] + \mathbb{V}(\mathbf{e}) \quad \text{add } 0 = (\mathbb{E}[\hat{f}] - \mathbb{E}[\hat{f}]) \\&= \mathbb{E}\left[\left((f - \mathbb{E}[\hat{f}]) + (\mathbb{E}[\hat{f}] - \hat{f})\right)^2\right] + \mathbb{V}(\mathbf{e}) \quad \text{square the terms} \\&= (f - \mathbb{E}[\hat{f}])^2 + \mathbb{E}\left[2(f - \mathbb{E}[\hat{f}]) \times (\mathbb{E}[\hat{f}] - \hat{f})\right] + \mathbb{E}\left[(\mathbb{E}[\hat{f}] - \hat{f})^2\right] + \mathbb{V}(\mathbf{e}) \\&= (f - \mathbb{E}[\hat{f}])^2 + 0 + \mathbb{E}\left[(\mathbb{E}[\hat{f}] - \hat{f})^2\right] + \mathbb{V}(\mathbf{e}) \quad \text{simplify} \\&= \text{Bias}(\hat{f})^2 + \mathbb{V}(\hat{f}) + \mathbb{V}(\mathbf{e}).\end{aligned}$$

# OLS estimator — derivation

We have  $\mathbf{y} = \mathbf{X}\boldsymbol{\beta} + \mathbf{e}$ , which lets us re-express the sum of squared residuals as

$$\begin{aligned}\mathbf{e}'\mathbf{e} &= (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})'(\mathbf{y} - \mathbf{X}\boldsymbol{\beta}) = (\mathbf{y}' - \boldsymbol{\beta}'\mathbf{X}')(\mathbf{y} - \mathbf{X}\boldsymbol{\beta}) \\ &= \mathbf{y}'\mathbf{y} - \mathbf{y}'\mathbf{X}\boldsymbol{\beta} - \boldsymbol{\beta}'\mathbf{X}'\mathbf{y} + \boldsymbol{\beta}'\mathbf{X}'\mathbf{X}\boldsymbol{\beta} \\ &= \mathbf{y}'\mathbf{y} - 2\boldsymbol{\beta}'\mathbf{X}'\mathbf{y} + \boldsymbol{\beta}'\mathbf{X}'\mathbf{X}\boldsymbol{\beta},\end{aligned}$$

where we use the fact that for a scalar  $\alpha = \alpha'$  to simplify  $\mathbf{y}'\mathbf{X}\boldsymbol{\beta} = (\mathbf{y}'\mathbf{X}\boldsymbol{\beta})' = \boldsymbol{\beta}'\mathbf{X}'\mathbf{y}$ .

Next, we set the first derivative  $\frac{\partial \mathbf{e}'\mathbf{e}}{\partial \boldsymbol{\beta}} = -2\mathbf{X}'\mathbf{y} + 2\mathbf{X}'\mathbf{X}\boldsymbol{\beta}$  to zero

$$-2\mathbf{X}'\mathbf{y} + 2\mathbf{X}'\mathbf{X}\boldsymbol{\beta} = 0$$

$$\mathbf{X}'\mathbf{X}\boldsymbol{\beta} = \mathbf{X}'\mathbf{y}$$

$$\boldsymbol{\beta} = (\mathbf{X}'\mathbf{X})^{-1} \mathbf{X}'\mathbf{y}.$$

The second partial derivative  $2\mathbf{X}'\mathbf{X}$  is positive (definite) as long as it is invertible.

# Causality

---

# Causality

Causality is when one **cause** leads to some **effect**. The cause is partly responsible for the effect, and the effect partly depends on the cause. Questions of causality are of a *philosophical nature*, so a well-defined framework is important for discussions.

Consider a binary *treatment* (e.g. vaccination)  $X$ , and *outcome* (e.g. immunity)  $Y$ . We can think of the **causal effect**  $\tau$  as the difference in **potential outcomes**

$$\tau = Y(X = 1) - Y(X = 0)$$

# The fundamental problem of causal inference

In the real world **only one outcome is realised**; the other is a **counterfactual**. We have to *estimate this 'missing' outcome* to learn about the causal effect.

$i$	$X_i$	$Y_i$	$Y_i(1)$	$Y_i(0)$
1	0	1	?	1
2	0	1	?	1
3	1	1	1	?
4	1	0	0	?
$\vdots$				
$N$	1	1	1	?

*The potential outcomes framework is also called the Neyman–Rubin causal model.*

# Causal identification

We say an effect (estimate) is **causally identified** if we can *interpret it causally* in our chosen framework and scope — communicating the framework and scope is vital.

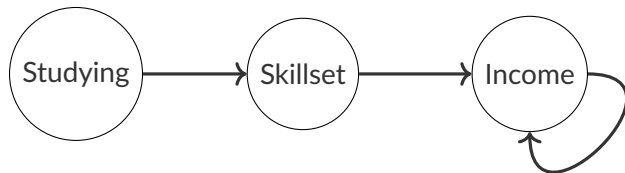


We may want to estimate a causal effect from  $\mathbf{y}^{inc} = \mathbf{x}^{study}\beta + \mathbf{e}$ .



# Causal identification

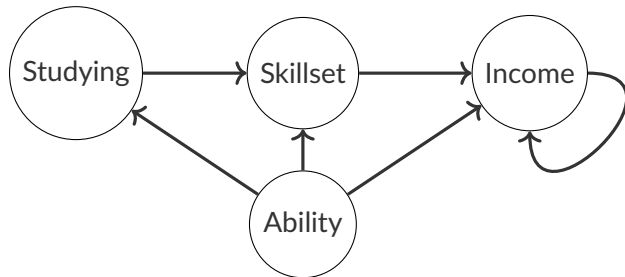
We say an effect (estimate) is **causally identified** if we can *interpret it causally* in our chosen framework and scope — communicating the framework and scope is vital.



However, you don't get paid directly for studying — skills are a *mediator*.

# Causal identification

We say an effect (estimate) is **causally identified** if we can *interpret it causally* in our chosen framework and scope — communicating the framework and scope is vital.



Moreover, ability may *confound* your effect estimates of  $y^{inc} = x^{study}\beta + e$ .

# Important causal quantities

## Average treatment effect

The average causal effect is simply the mean of all treatment effects.

$$\begin{aligned}\tau_{ATE} &= \mathbb{E}[\tau_i] \\ &= \mathbb{E}[Y(1) - Y(0)] = \mathbb{E}[Y(1)] - \mathbb{E}[Y(0)].\end{aligned}$$

## Conditional average treatment effect

Often, we want to control for some third characteristic  $Z_i$

$$\tau_{CATE} = \mathbb{E}[\tau_i | Z_i = z].$$

A special case is the **average treatment effect on the treated** (ATT) where we condition on received treatment,  $Z_i = X_i = 1$ .

# Estimating an average treatment effect

$i$	$X_i$	$Y_i$	$Y_i(1)$	$Y_i(0)$
1	0	1	-	1
2	0	0	-	0
3	0	0	-	0
4	0	0	-	0
5	1	1	1	-
6	1	1	1	-
7	1	1	1	-
8	1	0	0	-

- We could use  $\mathbb{E}[Y_i(0)] = 0.25$  and  $\mathbb{E}[Y_i(1)] = 0.75$ , for

$$\tau_{ATE} = \mathbb{E}[Y_i(1)] - \mathbb{E}[Y_i(0)] = 0.5.$$

- We can also impose a linear model

$$\mathbf{y} = \mathbf{x}\tau + \mathbf{e},$$

and estimate  $\tau_{ATE}$  using OLS.

# Estimating an average treatment effect

$i$	$X_i$	$Y_i$	$Y_i(1)$	$Y_i(0)$
1	0	1	-	1
2	0	0	-	0
3	0	0	-	0
4	0	0	-	0
5	1	1	1	-
6	1	1	1	-
7	1	1	1	-
8	1	0	0	-

- We could use  $\mathbb{E}[Y_i(0)] = 0.25$  and  $\mathbb{E}[Y_i(1)] = 0.75$ , for

$$\tau_{ATE} = \mathbb{E}[Y_i(1)] - \mathbb{E}[Y_i(0)] = 0.5.$$

- We can also impose a linear model

$$\mathbf{y} = \mathbf{x}\tau + \mathbf{e},$$

and estimate  $\tau_{ATE}$  using OLS.

# Ignorability

## Ignorability

A treatment  $X$  is *ignorable* if

$$(Y(1), Y(0)) \perp\!\!\!\perp X.$$

This means that *both potential outcomes* are independent of  $X$ , the treatment.

When  $X$  is ignorable, the treatment is *randomly assigned* and only affects the outcome  $Y$  by either *realising*  $Y(1)$  or  $Y(0)$ , i.e.

$$Y = Y(1)X + Y(0)(1 - X).$$

## Example

The assignment of  $X$  should be ignorable — this is violated if, e.g., subjects are targeted (for vaccination), or select themselves (by responding to a survey).

# Conditional ignorability

## Conditional ignorability

A treatment  $X$  is *ignorable*, conditional on covariates  $Z$ , if

1.  $(Y(1), Y(0)) \perp\!\!\!\perp X|Z$ .
2.  $\mathbb{P}(X = 1) \in (0, 1)$ .

Potential outcomes are independent of  $X$ , conditional on  $Z$ , and there are both treated and untreated subjects.

If  $X$  is ignorable, we can use the sample averages  $\mathbb{E}[Y_i(0)]$  and  $\mathbb{E}[Y_i(1)]$  as estimates for  $Y(0)$  and  $Y(1)$  — the estimate of  $\tau_{ATE}$  will be causally identified [▶ See the proof](#).

# Randomised experiments

We learned that we can estimate a causal effect if

1. we have access to **parallel universes** (we can compare  $Y(1)$  and  $Y(0)$ ), or
2. the treatment is **ignorable** (we can compare the sample averages).

Until we figure out the first option, **experiments** (natural or designed), where the treatment is truly assigned randomly, are our best shot. However, even *with properly randomised data*, there are *threats to causal inference*.

*Experiments are not always feasible, because (inter alia) they are expensive and often morally problematic. Thankfully, they're not our only option.*



# Balance and Overlap

Assume that you have *perfectly randomised* data to investigate the effect of some treatment  $X$  – the treatment and control groups were **assigned randomly**.

For good inference, we want the treatment and control groups to be **comparable**, i.e.

- *balance* and
- *overlap* between the groups.

If the groups are imbalanced or there is a lack of overlap, we are forced to rely more on our model and assumptions, and less on the data.

# Imbalance

An **imbalance** between the treated and control groups occurs when there are *differences between these groups*. This is problematic when there are differences in terms of third **variables that affect the outcome**  $Y$ .

If we have enough (e.g.  $\infty$ ) data, these imbalances should disappear. Otherwise, we may want to account for them before comparing sample means of the groups.

## Example — vaccination

You run an experiment to learn about the efficacy of vaccination and collect the randomised data to the right.  
What do you have to watch out for?

$N_{treated}$	$N_{untreated}$	$N_{total}$
55	45	100

# Imbalance

An **imbalance** between the treated and control groups occurs when there are *differences between these groups*. This is problematic when there are differences in terms of third **variables that affect the outcome**  $Y$ .

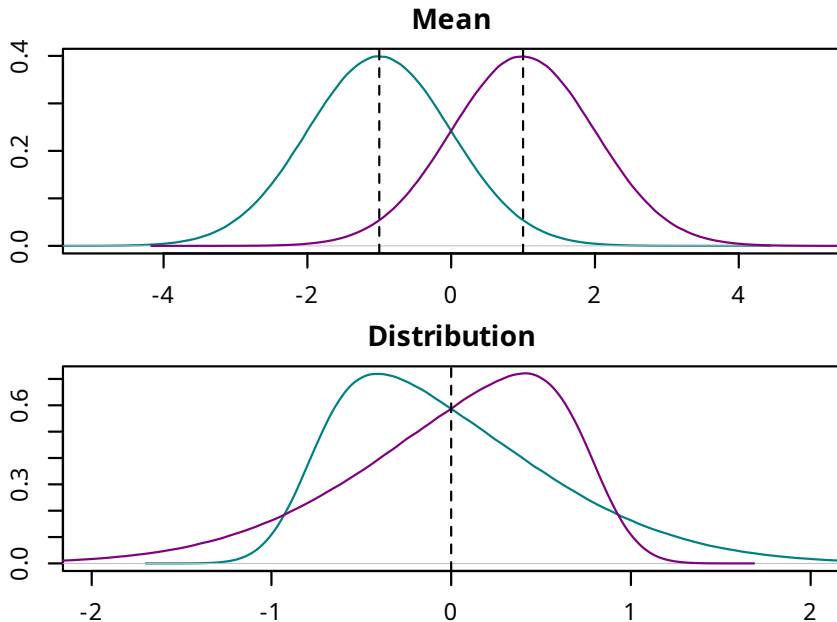
If we have enough (e.g.  $\infty$ ) data, these imbalances should disappear. Otherwise, we may want to account for them before comparing sample means of the groups.

## Example — vaccination

You run an experiment to learn about the efficacy of vaccination and collect the randomised data to the right.  
What do you have to watch out for?

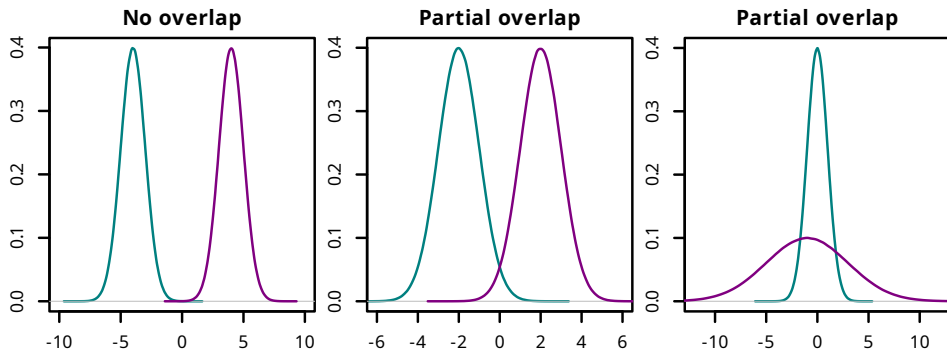
age	$N_{treated}$	$N_{untreated}$	$N_{total}$
0-69	10	15	25
70+	45	30	75
	55	45	100

# Spotting imbalances



# Overlap

The **overlap** describes how similar the *range of the data* is across groups. A lack of overlap means that there are no *equivalents in the two groups* (e.g. someone aged 90+) and we may have to **extrapolate beyond the support of the data**.



# Experimental design — blocked experiments

When **designing an experiment**, we can use *prior information* to get more precise and accurate estimates — consider the vaccine efficacy experiment.

- We know that age probably *plays an important role*.

# Experimental design — blocked experiments

When **designing an experiment**, we can use *prior information* to get more precise and accurate estimates — consider the vaccine efficacy experiment.

- We know that age probably *plays an important role*.
- We could divide the data into blocks.

# Experimental design — blocked experiments

When **designing an experiment**, we can use *prior information* to get more precise and accurate estimates — consider the vaccine efficacy experiment.

- We know that age probably *plays an important role*.
- We could divide the data into blocks.
  - Subjects in a block should have *similar age*.
  - Random assignment of the treatment happens *within blocks*.

We minimise issues with balance and overlap by running many small experiments.



# Estimates from a blocked experiment

If we conduct an experiment with  $B$  blocks, we can estimate the *average treatment effect within a block*  $\mathcal{B}_b$  by comparing the sample averages

$$\hat{\tau}_{ATE}^b = \mathbb{E}[Y_j(1)] - \mathbb{E}[Y_j(0)] \text{ where } j \in \mathcal{B}_b.$$

# Estimates from a blocked experiment

If we conduct an experiment with  $B$  blocks, we can estimate the *average treatment effect within a block*  $\mathcal{B}_b$  by comparing the sample averages

$$\hat{\tau}_{ATE}^b = \mathbb{E}[Y_j(1)] - \mathbb{E}[Y_j(0)] \text{ where } j \in \mathcal{B}_b.$$

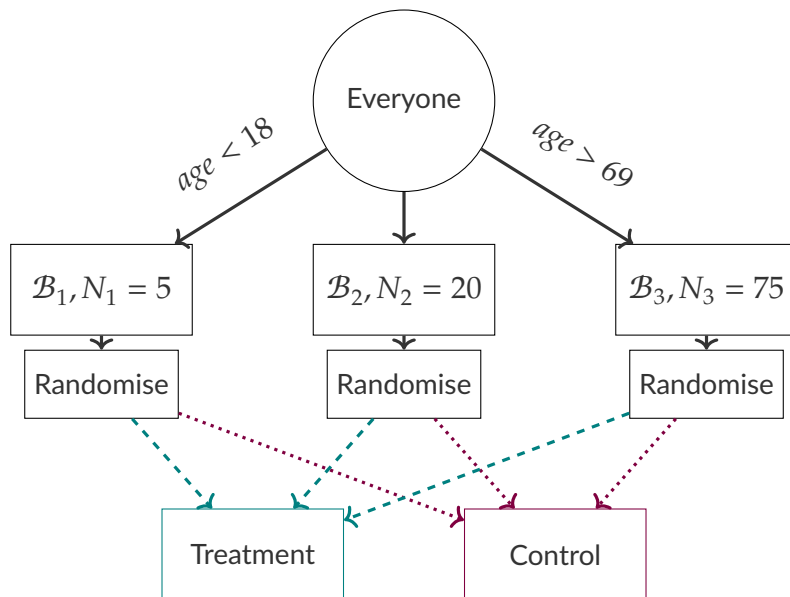
For an estimate of the *overall average treatment effect*, we take a weighted average

$$\hat{\tau}_{ATE} = \frac{\sum_i N_i \hat{\tau}^i}{\sum_i N_i},$$

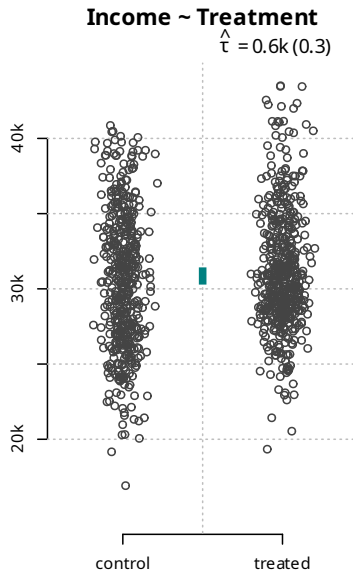
where  $N_i$  is the size of block  $\mathcal{B}_i$ , or estimate a *regression with block indicators*

$$y_i = \alpha + x_i \tau_{ATE} + \mathbb{1}(i \in \mathcal{B}_1)\gamma_1 + \dots + \mathbb{1}(i \in \mathcal{B}_B)\gamma_B + e_i.$$

# A blocked experiment visualised



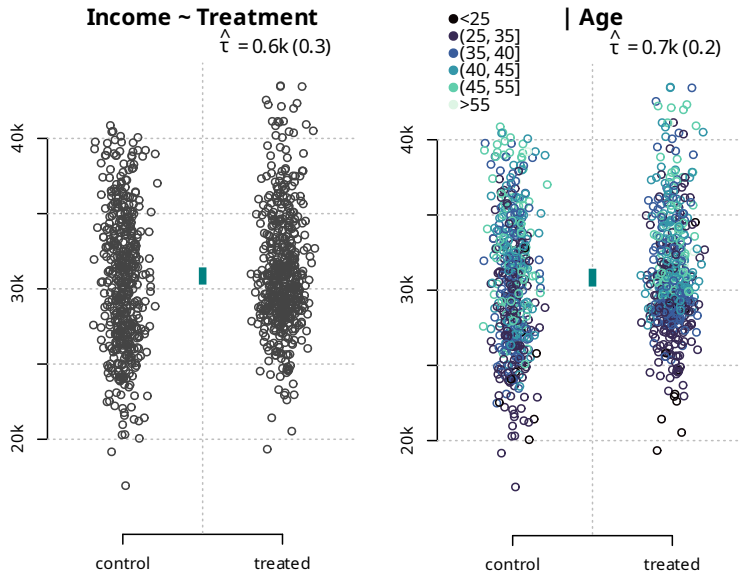
# A note on randomisation and controls



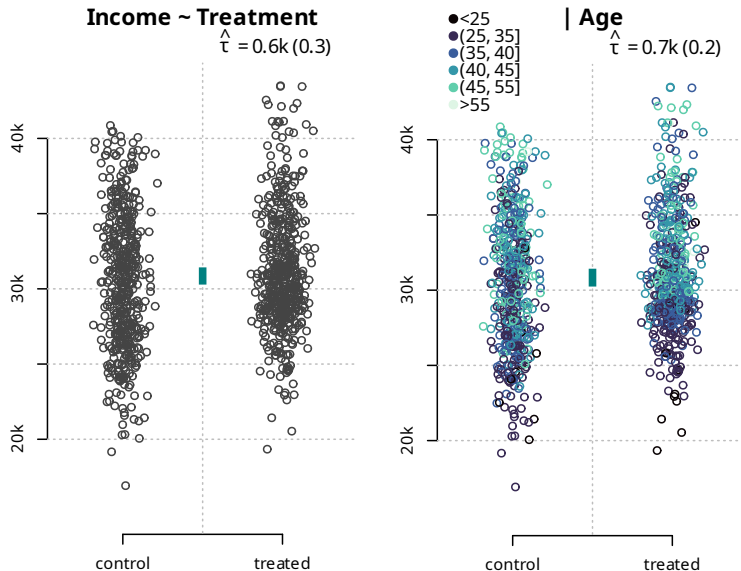
We evaluate a randomised experiment on the income effects of some treatment.

We also have information on age and education — how should we proceed?

# A note on randomisation and controls

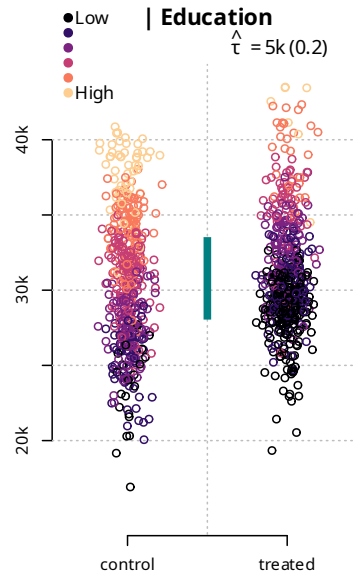
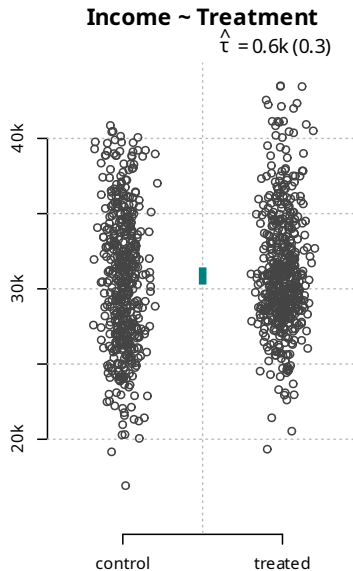


# A note on randomisation and controls

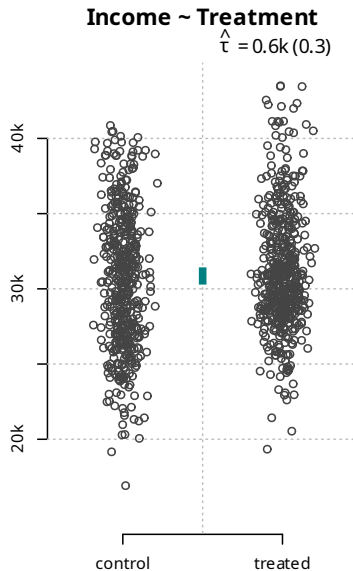


Controlling for covariates  
can help *improve the*  
*efficiency* of estimates.

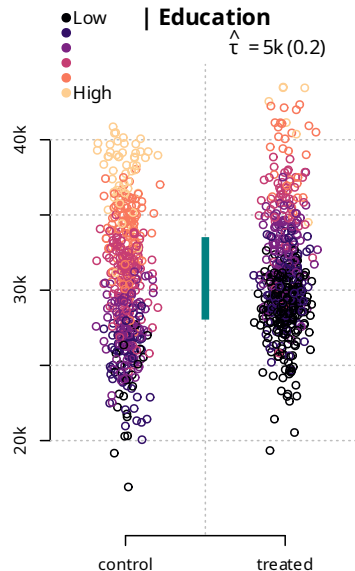
# A note on randomisation and controls



# A note on randomisation and controls

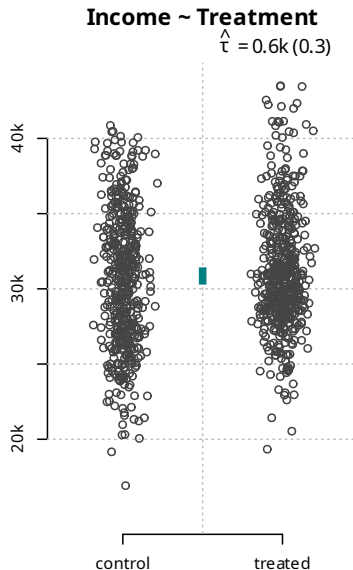


Controlling for covariates  
can also **bias estimates**.





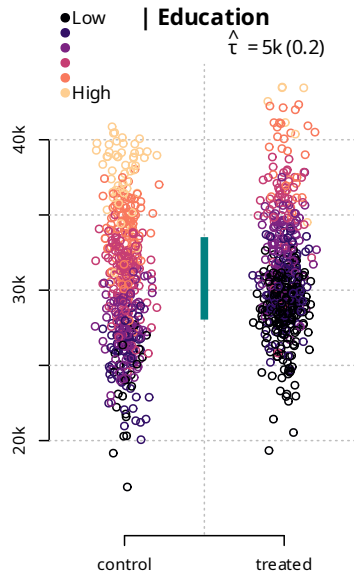
# A note on randomisation and controls



Controlling for covariates  
can also **bias estimates**.

These covariates may still  
*carry useful information*.

causal inference  $\neq$  prediction



# Recap and outline

- To *identify a causal effect*, the treatment should be *ignorable*.
- This can be achieved in *experiments* with randomly assigned treatment.

Causal identification is **hard** — a lot can go wrong, e.g.:

- *imbalance*, which can mislead us,
- *lack of overlap*, which limits what we can learn,
- *problematic controls*, which can distort causal effects.

Before we get to *observational data*, we will proceed with

1. a *graphical framework to think about causality*, and then
2. look into some more *threats to causal inference*.

# Ignorability and identification

## Theorem

If  $X$  is ignorable conditional on  $Z$ , then

$$\mathbb{E}[\tau] = \sum_{z \in \text{supp } Z} (\mathbb{E}[Y|X = 1, Z = z] - \mathbb{E}[Y|X = 0, Z = z]) \mathbb{P}(X = x).$$

**Proof:** We know that  $\mathbb{E}[Y(0)|Z] = \mathbb{E}[Y(0)|X = 0, Z] = \mathbb{E}[Y|X = 0, Z]$  by the ignorability of  $X$ , meaning we can treat counterfactuals and realised outcomes interchangeably, conditional on  $Z$ . The rest follows by the law of iterated expectations.

This implies that we can use averages to estimate counterfactuals.

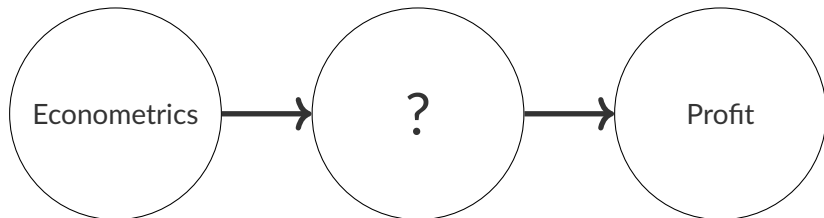
# Causality and graphs

---

# The directed acyclic graph

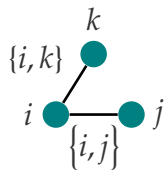
A directed acyclic graph (DAG) is a

- fancy flowchart
- type of graph that we can use as a tool for causal modelling.



# One slide of graph theory

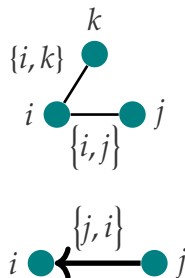
A **graph**  $G(\mathcal{N}, \mathcal{E})$  consists of a set of **nodes**  $\mathcal{N} = \{1, \dots, N\}$ , and a set of **edges**  $\mathcal{E} = \left\{ \{i, j\}, \{k, l\}, \dots \right\}$ , for  $i, j, k, l \in \mathcal{N}$  between nodes.



# One slide of graph theory

A **graph**  $G(\mathcal{N}, \mathcal{E})$  consists of a set of **nodes**  $\mathcal{N} = \{1, \dots, N\}$ , and a set of **edges**  $\mathcal{E} = \{\{i, j\}, \{k, l\}, \dots\}$ , for  $i, j, k, l \in \mathcal{N}$  between nodes.

In a **directed** graph, the set of edges is *ordered* — edges go from a tail to a head node. This means that  $\{i, j\} \neq \{j, i\}$ .



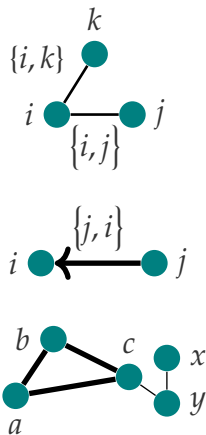
# One slide of graph theory

A **graph**  $G(\mathcal{N}, \mathcal{E})$  consists of a set of **nodes**  $\mathcal{N} = \{1, \dots, N\}$ , and a set of **edges**  $\mathcal{E} = \left\{ \{i, j\}, \{k, l\}, \dots \right\}$ , for  $i, j, k, l \in \mathcal{N}$  between nodes.

In a **directed** graph, the set of edges is *ordered* — edges go from a tail to a head node. This means that  $\{i, j\} \neq \{j, i\}$ .

A *walk* is a sequence of edges which joins a sequence of nodes.

A **cycle** is a *walk* where all edges are distinct and the *first and the last node are equal*. A graph without cycles is an **acyclic** graph.



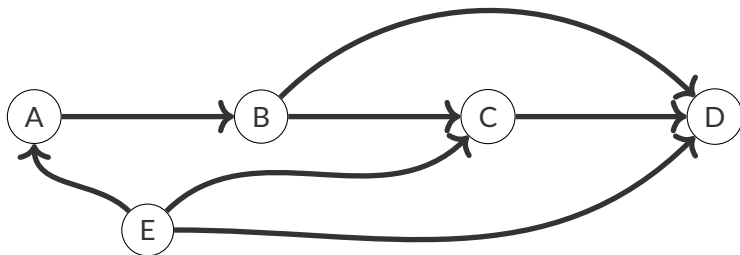
*Because this isn't confusing enough, nodes are also referred to (inter alia) as 'vertices', 'agents', or 'points'. Edges are also called 'links', 'connections', or 'lines'.*



# Back to the DAG

DAGs have three layers of information that we can use:

1. nodes, to represent **random variables**,
2. directed edges that represent a **causal effect**,
3. missing edges, indicating the assumption of **no causal effect**.



*Keep in mind that missing information can still be information.*

# DAGs and causal inference

DAGs are another **framework for causal inference** (similar to the *potential outcomes* framework that we already covered) that can be very helpful. They

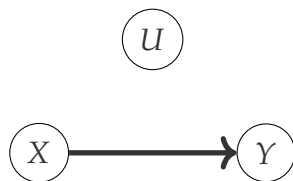
- **visualise** causal relationships between a number of variables,
  - allowing us to *transparently state our assumptions*,
- help us **identify** a causal effect,
  - showing which *variables to control for* to estimate the effect.

*These types of graphs are commonly used to model many different kinds of information. Examples include family trees, version control systems, citations, project management, and object-oriented programs.*

# The basics of causal inference with DAGs

We want to learn about a **causal effect of education on income**. Let  $Y$  be *income*,  $X$  indicate *participation* in a course, and  $U$  be a measure of *aptitude*.

Let's construct a DAG to help isolate the causal effect of  $X$  on  $Y$ .

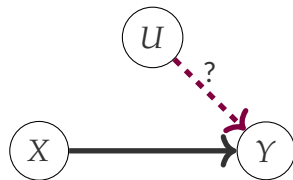


# The basics of causal inference with DAGs

We want to learn about a **causal effect of education on income**. Let  $Y$  be *income*,  $X$  indicate *participation* in a course, and  $U$  be a measure of *aptitude*.

Let's construct a DAG to help isolate the causal effect of  $X$  on  $Y$ .

1. Is  $Y$  related to  $U$ ?

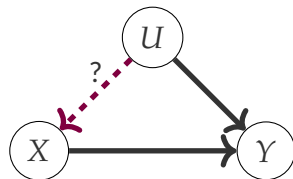


# The basics of causal inference with DAGs

We want to learn about a **causal effect of education on income**. Let  $Y$  be *income*,  $X$  indicate *participation* in a course, and  $U$  be a measure of *aptitude*.

Let's construct a DAG to help isolate the causal effect of  $X$  on  $Y$ .

1. Is  $Y$  related to  $U$ ?
2. Is  $X$  related to  $U$ ? Can we randomise treatment?

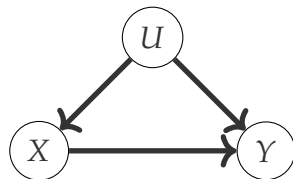


# The basics of causal inference with DAGs

We want to learn about a **causal effect of education on income**. Let  $Y$  be *income*,  $X$  indicate *participation* in a course, and  $U$  be a measure of *aptitude*.

Let's construct a DAG to help isolate the causal effect of  $X$  on  $Y$ .

1. Is  $Y$  related to  $U$ ?
2. Is  $X$  related to  $U$ ? Can we randomise treatment?
3. Are there other important variables?



# The basics of causal inference with DAGs

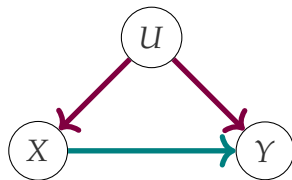
We want to learn about a **causal effect of education on income**. Let  $Y$  be *income*,  $X$  indicate *participation* in a course, and  $U$  be a measure of *aptitude*.

Let's construct a DAG to help isolate the causal effect of  $X$  on  $Y$ .

1. Is  $Y$  related to  $U$ ?
2. Is  $X$  related to  $U$ ? Can we randomise treatment?
3. Are there other important variables?

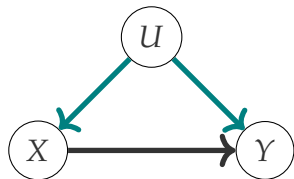
It turns out that there are *two paths* from  $X$  to  $Y$ ,

1. one **direct path**  $X \rightarrow Y$ , and
2. one **backdoor path**  $X \leftarrow U \rightarrow Y$ .



# Confounders and open backdoors

In our DAG, where we want to isolate  $X \rightarrow Y$ , we have an **open backdoor path** via  $U$ , which *confounds* the causal effect of interest.



## Confounder

A **confounder** is a variable that *influences both* the *dependent* and *explanatory* variables — effects of the confounder and the explanatory are mixed together.

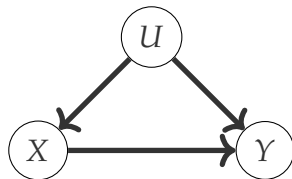


# Confounders and open backdoors

In our DAG, where we want to isolate  $X \rightarrow Y$ , we have an **open backdoor path** via  $U$ , which *confounds* the causal effect of interest.

We can *close the backdoor*, by controlling for  $U$ , e.g.

$$y = \mathbf{x}\beta + \mathbf{u}\theta + \varepsilon.$$



## Confounder

A **confounder** is a variable that *influences both* the *dependent* and *explanatory* variables — effects of the confounder and the explanatory are mixed together.

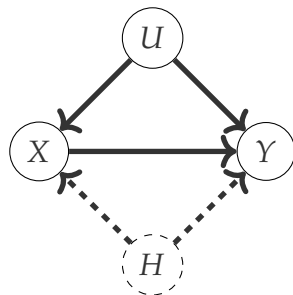
# Confounders and open backdoors

In our DAG, where we want to isolate  $X \rightarrow Y$ , we have an **open backdoor path** via  $U$ , which *confounds* the causal effect of interest.

We can *close the backdoor*, by controlling for  $U$ , e.g.

$$y = \mathbf{x}\beta + \mathbf{u}\theta + \varepsilon.$$

We have a problem if we *cannot* control for a confounder.

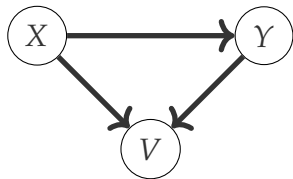


## Confounder

A **confounder** is a variable that *influences both* the *dependent* and *explanatory* variables — effects of the confounder and the explanatory are mixed together.

# Colliders and closed backdoors

Assume we can condition on the confounder from before, but we want to consider *social circles*,  $V$ . We assume they are caused by  $X$  and  $Y$ , giving us the DAG to the right.



## Collider

A **collider** is a variable that *is influenced by both the dependent and explanatory variables* — they act as a sink, and close backdoor paths.

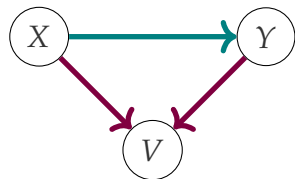
# Colliders and closed backdoors

Assume we can condition on the confounder from before, but we want to consider *social circles*,  $V$ . We assume they are caused by  $X$  and  $Y$ , giving us the DAG to the right.

There are two paths from  $X$  to  $Y$ ,

1. one **direct path**  $X \rightarrow Y$ , and
2. one **backdoor path**  $X \rightarrow V \leftarrow Y$ .

Because the backdoor *collides* at  $V$ , it is **already closed**.



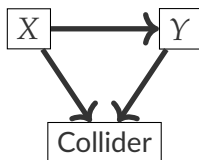
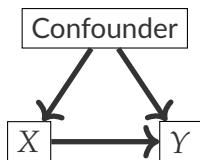
## Collider

A **collider** is a variable that is *influenced by both* the dependent and explanatory variables — they act as a sink, and close backdoor paths.

# The backdoor criterion and mediators

An *open backdoor* between two variables creates systemic, *non-causal correlation* between them. To estimate a causal effect, we need to close backdoor paths, by

- **controlling for confounders** along the path,
- **leaving colliders** along the path **alone**.

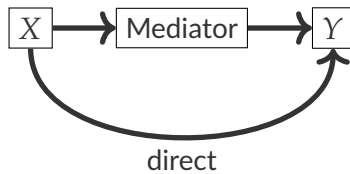
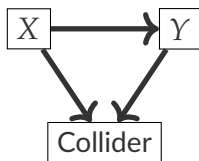
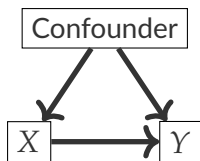


# The backdoor criterion and mediators

An *open backdoor* between two variables creates systemic, *non-causal correlation* between them. To estimate a causal effect, we need to close backdoor paths, by

- **controlling for confounders** along the path,
- **leaving colliders** along the path **alone**.

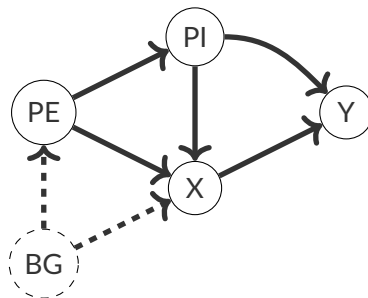
Another relevant type of variable is the **mediator**, which mediates (part of) the causal effect of  $X$  on  $Y$ . Controlling for a mediator removes the mediated effect.



# Example 1 — Education and income

We want to learn about the effects of education ( $X$ ) on income ( $Y$ ).

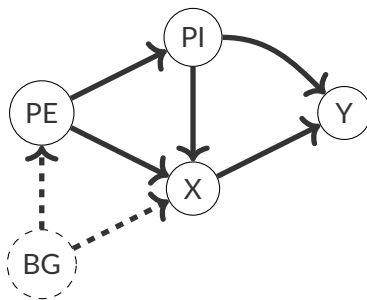
- Education is not chosen at random, but determined by other factors,
  - e.g. the education and income of parents ( $PE$  and  $PI$ ),
  - and other unobserved background factors ( $BG$ ).



## Example 1 — Telling a story

Our DAG tells a story and encodes our assumptions — does this story make sense?

- We assumed that background factors,  $BG$ , only affect income via education.
- This means that e.g. ability, intelligence, motivation, and social environment have **no direct effect on income**.

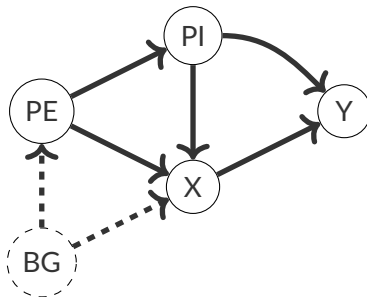




## Example 1 — Enumerating our DAG

If we still settle on this DAG, we proceed by *listing all paths between variables of interest* (in our case, these are  $X$  and  $Y$ ).

1.  $X \rightarrow Y$  (direct)
2.  $X \leftarrow PI \rightarrow Y$  (backdoor 1)
3.  $X \leftarrow PE \rightarrow PI \rightarrow Y$  (backdoor 2)
4.  $X \leftarrow BG \rightarrow PE \rightarrow PI \rightarrow Y$  (backdoor 3)



## Example 2 — Discrimination

Assume we want to investigate the **gender pay-gap** — i.e. whether, and, if so, to which extent it is caused by **discrimination**.

- But how **does** discrimination manifest?
  - Does discrimination directly lower income?
  - Does it affect the occupation chosen, hours worked, or promotions?

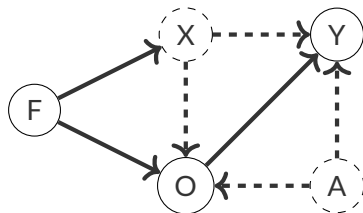
If we control for these factors, we will underestimate the effects of discrimination.

*Some people may perceive that there is no gender pay-gap in their profession, especially after accounting for part-time work. This perspective is already conditional on occupation, level, hours, location, etc.*

## Example 2 — To the drawing board

Let's consider a simple example — we are interested in the effect of

- gender-based ( $F$ ) discrimination ( $X$ ) on
- earnings ( $Y$ ), accounting for
- occupation ( $O$ ) and
- aptitude ( $A$ ).

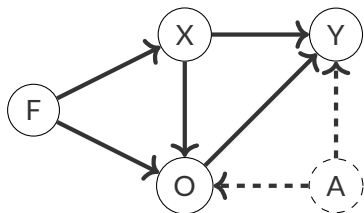


## Example 2 — To the drawing board

Let's consider a simple example — we are interested in the effect of

- gender-based ( $F$ ) discrimination ( $X$ ) on
- earnings ( $Y$ ), accounting for
- occupation ( $O$ ) and
- aptitude ( $A$ ).

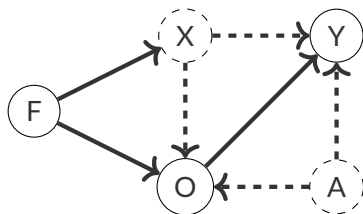
We will assume that we can observe and measure discrimination, but not aptitude.



## Example 2 — Enumerating paths

The paths between  $X$  and  $Y$  are

1.  $X \rightarrow Y$ ,
2.  $X \rightarrow O \rightarrow Y$ ,
3.  $X \rightarrow O \leftarrow A \rightarrow Y$ ,
4.  $X \leftarrow F \rightarrow O \rightarrow Y$ ,
5.  $X \leftarrow F \rightarrow O \leftarrow A$ .



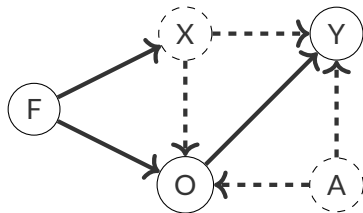
## Example 2 — Enumerating paths

The paths between  $X$  and  $Y$  are

1.  $X \rightarrow Y$ ,
2.  $X \rightarrow O \rightarrow Y$ ,
3.  $X \rightarrow O \leftarrow A \rightarrow Y$ ,
4.  $X \leftarrow F \rightarrow O \rightarrow Y$ ,
5.  $X \leftarrow F \rightarrow O \leftarrow A$ .

Consider these models to isolate paths 1 and 2.

- $Y \sim F$  — we get a compound effect of  $X$  and  $O$  (1, 2 and 4).



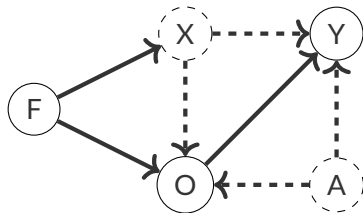
## Example 2 — Enumerating paths

The paths between  $X$  and  $Y$  are

1.  $X \rightarrow Y$ ,
2.  $X \rightarrow O \rightarrow Y$ ,
3.  $X \rightarrow O \leftarrow A \rightarrow Y$ ,
4.  $X \leftarrow F \rightarrow O \rightarrow Y$ ,
5.  $X \leftarrow F \rightarrow O \leftarrow A$ .

Consider these models to isolate paths 1 and 2.

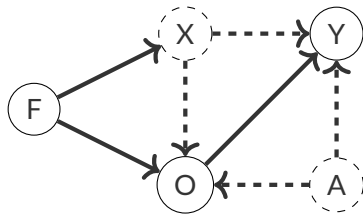
- $Y \sim F$  — we get a compound effect of  $X$  and  $O$  (1, 2 and 4).
- $Y \sim X$  — we get the effects of  $X$  (1 and 2), but they are confounded by  $F$  (4).



## Example 2 — Enumerating paths

The paths between  $X$  and  $Y$  are

1.  $X \rightarrow Y$ ,
2.  $X \rightarrow O \rightarrow Y$ ,
3.  $X \rightarrow O \leftarrow A \rightarrow Y$ ,
4.  $X \leftarrow F \rightarrow O \rightarrow Y$ ,
5.  $X \leftarrow F \rightarrow O \leftarrow A$ .



Consider these models to isolate paths 1 and 2.

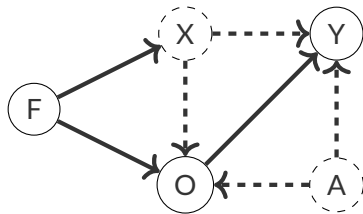
- $Y \sim F$  — we get a compound effect of  $X$  and  $O$  (1, 2 and 4).
- $Y \sim X$  — we get the effects of  $X$  (1 and 2), but they are confounded by  $F$  (4).
- $Y \sim X, O$  — we get rid of the confounder  $F$  (4), and separate the effects of  $X$  (1 and 2), but are now confounded by  $A$  (3 and 5).



## Example 2 — Enumerating paths

The paths between  $X$  and  $Y$  are

1.  $X \rightarrow Y$ ,
2.  $X \rightarrow O \rightarrow Y$ ,
3.  $X \rightarrow O \leftarrow A \rightarrow Y$ ,
4.  $X \leftarrow F \rightarrow O \rightarrow Y$ ,
5.  $X \leftarrow F \rightarrow O \leftarrow A$ .



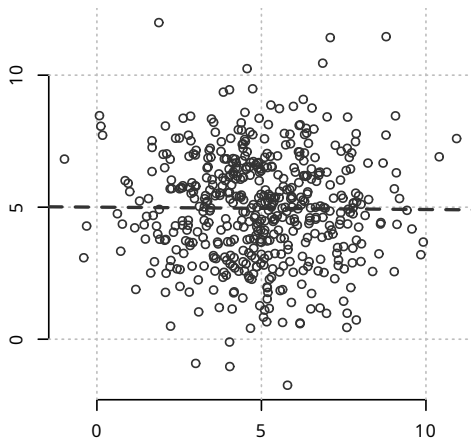
Consider these models to isolate paths 1 and 2.

- $Y \sim F$  — we get a compound effect of  $X$  and  $O$  (1, 2 and 4).
- $Y \sim X$  — we get the effects of  $X$  (1 and 2), but they are confounded by  $F$  (4).
- $Y \sim X, O$  — we get rid of the confounder  $F$  (4), and separate the effects of  $X$  (1 and 2), but are now confounded by  $A$  (3 and 5).

Without  $A$ , we cannot isolate the causal effect of  $X$  on  $Y$  in this model. DAGs can **highlight what cannot be done**.

## Example 3 — Berkson's paradox

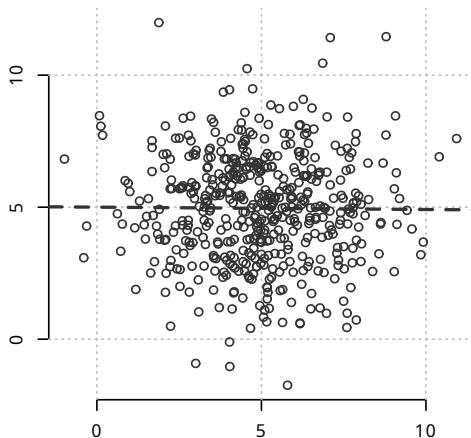
Your friend Alex postulates that, based on dating experience, *nice men are less handsome than rude ones*. You collect the data below, and find no correlation.



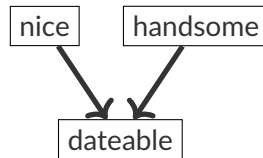
■ Why could Alex still be right?

## Example 3 — Berkson's paradox

Your friend Alex postulates that, based on dating experience, *nice men are less handsome than rude ones*. You collect the data below, and find no correlation.

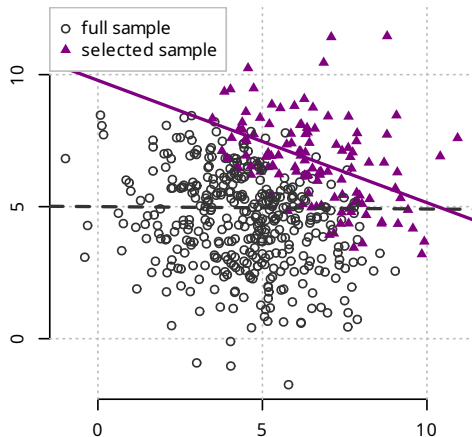


- Why could Alex still be right?
- Alex only dates someone if they are particularly nice and/or handsome.

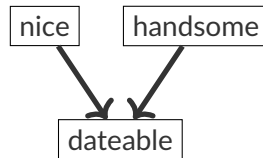


## Example 3 — Berkson's paradox

Your friend Alex postulates that, based on dating experience, *nice men are less handsome than rude ones*. You collect the data below, and find no correlation.



- Why could Alex still be right?
- Alex only dates someone if they are particularly nice and/or handsome.
- *Dating experience is a collider* — conditioning on it causes bias.



# Resources

- These slides are inspired by Cunningham (2021), who has a [chapter on DAGs](#).
- Causal inference with DAGs is **covered comprehensively** by Pearl (2009).
- ‘The Book of Why’ (Pearl and Mackenzie 2018) takes a **more accessible** approach, covering the subject for a general audience.
- Imbens (2020) *reviews* DAG and potential outcome approaches to causality, with a focus on empirical applications in economics.

You can create DAGs with pen and paper or specialised software, such as [DAGitty](#) or [ggdag](#), or more general diagrams with [PGF/TikZ in LaTeX](#), and [diagrams.net](#) / [draw.io](#).

# References i

- Anderson, T. W., and Herman Rubin. 1949. "Estimation of the Parameters of a Single Equation in a Complete System of Stochastic Equations." *Annals of Mathematical Statistics* 20 (1): 46–63. <https://doi.org/10.1214/aoms/1177730090>.
- Andrews, Isaiah, James H. Stock, and Liyang Sun. 2019. "Weak Instruments in Instrumental Variables Regression: Theory and Practice." *Annual Review of Economics* 11 (1): 727–53. <https://doi.org/10.1146/annurev-economics-080218-025643>.
- Angrist, Joshua D., Pierre Azoulay, Glenn Ellison, Ryan Hill, and Susan Feng Lu. 2017. "Economic Research Evolves: Fields and Styles." *American Economic Review* 107 (5): 293–97. <https://doi.org/10.1257/aer.p20171117>.
- Angrist, Joshua D., and Alan B. Krueger. 2001. "Instrumental Variables and the Search for Identification: From Supply and Demand to Natural Experiments." *Journal of Economic Perspectives* 15 (4): 69–85. <https://doi.org/10.1257/jep.15.4.69>.

Angrist, Joshua D., and Jörn-Steffen Pischke. 2010. "The Credibility Revolution in Empirical Economics: How Better Research Design Is Taking the Con Out of Econometrics." *Journal of Economic Perspectives* 24 (2): 3–30.

<https://doi.org/10.1257/jep.24.2.3>.

Athey, Susan, and Guido W. Imbens. 2017. "The State of Applied Econometrics: Causality and Policy Evaluation." *Journal of Economic Perspectives* 31 (2): 3–32.

<https://doi.org/10.1257/jep.31.2.3>.

———. 2019. "Machine Learning Methods That Economists Should Know About." *Annual Review of Economics* 11 (1): 685–725.

<https://doi.org/10.1146/annurev-economics-080217-053433>.

## References iii

- Bound, John, David A. Jaeger, and Regina M. Baker. 1995. "Problems with Instrumental Variables Estimation When the Correlation Between the Instruments and the Endogenous Explanatory Variable Is Weak." *Journal of the American Statistical Association* 90 (430): 443–50.  
<https://doi.org/10.1080/01621459.1995.10476536>.
- Buckles, Kasey S., and Daniel M. Hungerman. 2013. "Season of Birth and Later Outcomes: Old Questions, New Answers." *Review of Economics and Statistics* 95 (3): 711–24. [https://doi.org/10.1162/REST\\_a\\_00314](https://doi.org/10.1162/REST_a_00314).
- Cunningham, Scott. 2021. *Causal Inference*. New Haven, CT, USA: Yale University Press. <https://doi.org/10.12987/9780300255881>.
- Hamermesh, Daniel S. 2013. "Six Decades of Top Economics Publishing: Who and How?" *Journal of Economic Literature* 51 (1): 162–72.  
<https://doi.org/10.1257/jel.51.1.162>.



# References iv

- Imbens, Guido W. 2020. "Potential Outcome and Directed Acyclic Graph Approaches to Causality: Relevance for Empirical Practice in Economics." *Journal of Economic Literature* 58 (4): 1129–79. <https://doi.org/10.1257/jel.20191597>.
- James, Gareth, Daniela Witten, Trevor Hastie, and Robert Tibshirani. 2021. *An Introduction to Statistical Learning*. Springer US. <https://doi.org/10.1007/978-1-0716-1418-1>.
- King, Gary, and Richard Nielsen. 2019. "Why Propensity Scores Should Not Be Used for Matching." *Political Analysis* 27 (4): 435–54. <https://doi.org/10.1017/pan.2019.11>.
- Leamer, Edward E. 1983. "Let's Take the Con Out of Econometrics." *American Economic Review* 73 (1): 31–43. <https://www.jstor.org/stable/1803924>.
- Pearl, Judea. 2009. *Causality*. Cambridge Core. Cambridge, England, UK: Cambridge University Press. <https://doi.org/10.1017/CBO9780511803161>.

Pearl, Judea, and Dana Mackenzie. 2018. *The Book of Why: The New Science of Cause and Effect*. Basic books.

Steel, Mark F. J. 2020. "Model Averaging and Its Use in Economics." *Journal of Economic Literature* 58 (3): 644–719. <https://doi.org/10.1257/jel.20191385>.

# Threats to causal identification

---

# Validity

In order to assess the quality of *causal inferences*, it helps to think of the **validity** of a statistical analysis. Different concepts of validity include the following.

In order to assess the quality of *causal inferences*, it helps to think of the **validity** of a statistical analysis. Different concepts of validity include the following.

- *Construct validity* relates the analysis to the investigated theoretical construct.
- *Content validity* relates the analysed aspects to the relevant real-world aspects.
- *Predictive validity* concerns the utility for prediction.

In order to assess the quality of *causal inferences*, it helps to think of the **validity** of a statistical analysis. Different concepts of validity include the following.

- *Construct validity* relates the analysis to the investigated theoretical construct.
- *Content validity* relates the analysed aspects to the relevant real-world aspects.
- *Predictive validity* concerns the utility for prediction.
- **External validity** determines whether an insight can be *generalised*.
- **Internal validity** qualifies the *causal interpretation* of an inference.

## Statistical validity

The validity of an analysis can be thought of as *the extent to which the analysis corresponds to the relevant aspects of the real world*.

# External validity

External validity is the validity of an analysis *outside its own context*, telling us whether **findings can be generalised** across situations, people, time, regions, etc.

# External validity

External validity is the validity of an analysis *outside its own context*, telling us whether **findings can be generalised** across situations, people, time, regions, etc.

- Analyses may yield insights that are highly *specific to their circumstances*.
- There can be trade-offs between external and other types of validity.
  - A perfect experiment may control important factors tightly.
  - A poor analysis limits what we learn at all.

## External validity and testing code

```
what_day_is_it <- function() return("Monday")
```

I tested this function several times when I wrote it, and it worked every time.



# Threats to external validity

## Sample size and population

- The individuals in your sample may not represent the population —
  - e.g. a US study on unemployment may not generalise to Austria.
- Your sample size may be too small for the issue —
  - small or rare effects could be too small to measure or could not appear.

## Situations

- Your analysis may be specific to a point in time —
  - e.g. due to politics, weather, or other circumstances.
- Insights may be bound to a specific location —
  - geography may affect how the analysis turns out.

# Dealing with external validity

We can often solve issues with external validity by **reprocessing** the collected data.

## Generalisability and imbalance

Age plays an important role in vaccine effectiveness. If individuals in the sample are younger than the overall population, insights from a study may be biased. To fix this, we could re-weight the age-specific effect using age distribution of the population.

Issues with external validity ultimately stem *from the interactions between (uncountably many) factors* that may (or may not) be relevant.

*The effects of studying on academic performance may also be (slightly) affected by: whether you eat breakfast, the type of breakfast, your diet, your social life, the incidence of an armed conflict abroad, a game being published, ...*

# Learning generalisable ‘facts’

There are many generalisable insights that we *can learn*, and that are *worth learning*. A good test of external validity is the **replication** of an analysis in different settings and, perhaps, with different methods.

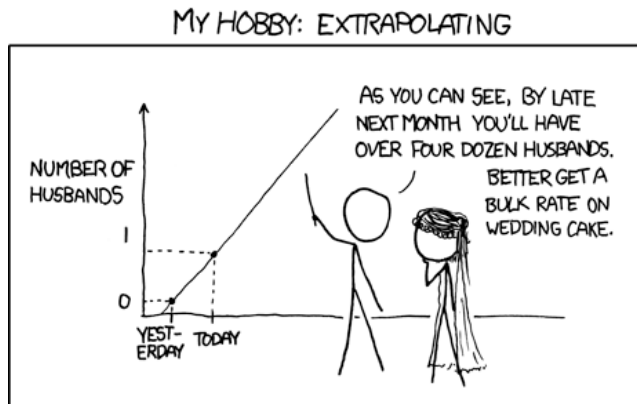


Figure 8: < [xkcd.com](http://xkcd.com) >.

# Internal validity

Internal validity is the validity of an analysis *within its own context*, i.e. the extent to which the analysis allows for **causal inference**.

# Internal validity

Internal validity is the validity of an analysis *within its own context*, i.e. the extent to which the analysis allows for **causal inference**.

- Empirical evidence may support various different interpretations.
- We want to be able to *credibly eliminate non-causal interpretations*.
  - What could have gone wrong during an experiment?
  - What other explanations do we have for a correlation?

## Occam's razor, or the principle of parsimony

There may be incomprehensibly many alternatives for each explanation. The idea of **Occam's razor** is to give preference to the *simplest explanation* (that cannot be refuted), i.e. the one with the fewest parameters and/or assumptions.

# Revisiting the Gauss–Markov theorem

Ordinary least-squares (OLS) estimation yields the best, linear, unbiased estimator (BLUE) under the following conditions.

- The data stems from a *random sample* of the population.
- *Exogeneity* (zero conditional mean of errors), i.e.  $\mathbb{E}[\mathbf{e}|\mathbf{X}] = \mathbb{E}[\mathbf{e}] = 0$ .
- The model is *linear in parameters*, e.g.  $f(\mathbf{X}) = \beta_0 + \beta_1 \mathbf{x}_1 + \dots + \beta_K \mathbf{x}_K$ .
- No *perfect collinearity*, i.e.  $\mathbf{X}$  has full rank and we can compute  $(\mathbf{X}'\mathbf{X})^{-1}$ .
- *Homoskedasticity* and no *serial correlation*, i.e.  $\mathbb{V}(\mathbf{e}|\mathbf{X}) = \mathbf{I}\sigma^2$ .

The first four assumptions imply that  $\hat{\beta}$  is unbiased, the last one implies that  $\hat{\sigma}^2$  is unbiased and, hence, that the estimate is *efficient*.

# Exogeneity

Exogeneity is a weaker form of *ignorability* (that is focused on the expectation). The exogeneity assumption  $\mathbb{E}[\mathbf{e}|\mathbf{X}] = 0$  is sometimes substituted with **weak exogeneity** —  $\text{Cov}(\mathbf{X}, \mathbf{e}) = 0$ . This guarantees consistency, but not unbiasedness of the estimator.

A failure of exogeneity is called **endogeneity** and causes bias and inconsistency by confounding the effects of our regressors  $\mathbf{X}$  and the true errors  $\mathbf{e}$  on  $\mathbf{y}$ .

## Parameter bias and consistency

An estimate  $\hat{\theta}$  is **unbiased** if  $\mathbb{E}[\hat{\theta}] = \theta$  [▶ See proof for OLS](#). It is **consistent** if it converges in probability to the true parameter with increasing data, i.e.

$$\text{plim}_{N \rightarrow \infty} |\hat{\theta} - \theta| > \varepsilon = 0.$$

# The effect of endogeneity

Consider the effect of adjusting  $x_1$  to  $x_1^*$  — we have

$$\mathbb{E}[y|X^*] - \mathbb{E}[y|X] = \beta_1(x_1^* - x_1) + (\mathbb{E}[e|X^*] - \mathbb{E}[e|X]).$$

Under exogeneity, we get the correct effect since the second term is zero.



# The effect of endogeneity

Consider the effect of adjusting  $\mathbf{x}_1$  to  $\mathbf{x}_1^*$  – we have

$$\mathbb{E}[\mathbf{y}|\mathbf{X}^*] - \mathbb{E}[\mathbf{y}|\mathbf{X}] = \beta_1(\mathbf{x}_1^* - \mathbf{x}_1) + (\mathbb{E}[\mathbf{e}|\mathbf{X}^*] - \mathbb{E}[\mathbf{e}|\mathbf{X}]).$$

Under exogeneity, we get the correct effect since the second term is zero.

However, if  $\mathbf{x}_1$  and  $\mathbf{e}$  are correlated, we have  $\mathbb{E}[\mathbf{e}|\mathbf{X}] = \theta_1\mathbf{x}_1 + \theta_0$  with  $\theta_1 \neq 0$ . We cannot separate the effects of observed factors ( $\beta_1$ ) and unobserved ones ( $\theta_1$ ) and estimate

$$\mathbb{E}[\mathbf{y}|\mathbf{X}^*] - \mathbb{E}[\mathbf{y}|\mathbf{X}] = \beta_1(\mathbf{x}_1^* - \mathbf{x}_1) + \theta_1(\mathbf{x}_1^* - \mathbf{x}_1).$$

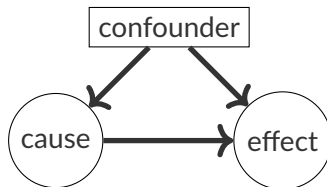
# Threats to internal validity

- There are many *threats* to internal validity.
- It can help to think in terms of frameworks for causal inference, i.e.
  - **directed acyclic graphs** and/or
  - **potential outcomes** and **ignorability** of a treatment.
- There are many **common issues** that we'll cover in more detail.



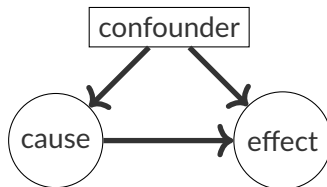
# Confounders and omitted variables

We already learned that a **confounder**, a third variable that drives both the cause and effect, can cloud causal effects — if it is not accounted for.



# Confounders and omitted variables

We already learned that a **confounder**, a third variable that drives both the cause and effect, can cloud causal effects — if it is not accounted for.



Consider the following *true* model

$$\mathbf{y} = \beta_0 + \beta_1 \mathbf{x}_1 + \beta_2 \mathbf{x}_2 + \mathbf{e}.$$

What are the implications of estimating  $\mathbf{y} = \beta_0 + \beta_1 \mathbf{x}_1 + \mathbf{e}$  instead?

# Omitted variable bias

Bias from a confounder is also called **omitted variable bias**. It occurs if

1. The omitted variable is correlated with the regressors, and
2. it is also a determinant of  $\mathbf{y}$ .

In our example, the bias is given by

$$\mathbb{E}[\hat{\beta}_1] = \beta_1 + \frac{\text{Cov}(\mathbf{x}_1, \mathbf{x}_2)}{\mathbb{V}(\mathbf{x}_1)}\beta_2.$$

# Omitted variable bias

Bias from a confounder is also called **omitted variable bias**. It occurs if

1. The omitted variable is correlated with the regressors, and
2. it is also a determinant of  $y$ .

In our example, the bias is given by

$$\mathbb{E}[\hat{\beta}_1] = \beta_1 + \frac{\text{Cov}(x_1, x_2)}{\mathbb{V}(x_1)} \beta_2.$$

## Income, education, and ability

Assume you're interested in the effects of education ( $x_1$ ) on income ( $y$ ). Ability ( $x_2$ ) affects income ( $\beta_2 \neq 0$ ) and is correlated with education ( $\text{Cov}(x_1, x_2) \neq 0$ ) – to *causally identify*  $\beta_1$ , we need to control for ability.

# Omitted variables and proxies

Many (potentially) omitted variables *cannot be observed*. Instead, we may be able to use a **proxy variable**. Recall the true model:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + e,$$

where we cannot observe  $x_2$ . Instead, we could control for a proxy,  $z$ , that fulfils

$$z = \theta_0 + \theta_1 x_2 + u.$$

## Ability and IQ

To *causally identify* the effect of education on income, we could use the results of an IQ test as proxy variable for ability.

# Using proxy variables

In order to use a proxy variable to identify a causal effect, it must

1. correlate with the omitted variable ( $\theta_1 \neq 0$ ),
2. not correlate with other explanatory variables ( $\text{Cov}(\mathbf{X}, \mathbf{u}) = 0$ ),
3. have no direct impact on the dependent variable ( $\text{Cov}(\mathbf{z}, \mathbf{e}) = 0$ ).



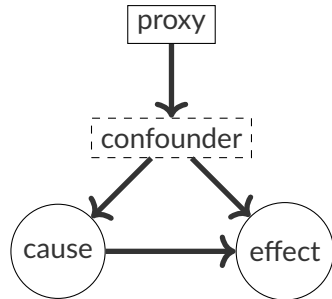
# Using proxy variables

In order to use a proxy variable to identify a causal effect, it must

1. correlate with the omitted variable ( $\theta_1 \neq 0$ ),
2. not correlate with other explanatory variables ( $\text{Cov}(\mathbf{X}, \mathbf{u}) = 0$ ),
3. have no direct impact on the dependent variable ( $\text{Cov}(\mathbf{z}, \mathbf{e}) = 0$ ).

Condition 1 calls for an edge from the proxy to the confounder, while conditions 2 and 3 imply a lack of other (relevant) edges.

We will revisit another useful type of proxy variables ('instrumental variables') at a later stage.



# Selection bias

If our sample is not random, we may speak of **selection bias** — some subjects are more/less prone to be *selected for our sample*, thus distorting statistical insights.

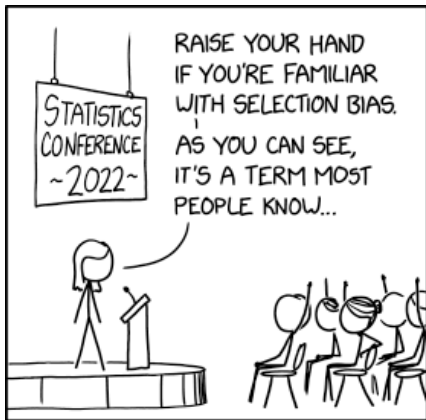


Figure 9: <xkcd.com>.

# Types of selection biases

Selection bias is related to *sample issues* that may plague external validity, but also threatens (supposedly) in-sample inference. There are many *types of selection bias*; some notable examples are listed below.

- Doctors *prescribe treatment* if they think patients will *benefit*.
- Subjects may **drop out of the sample** (or even the population) for many reasons.
- Subjects may **self-select** (i.e. volunteer) for certain treatments.
- Journals like to **publish groundbreaking** results (shocking and  $p < .001$ ).
- We like to focus on evidence that makes sense to us and *confirms our priors*.
- Successful individuals give advice that is *conditional on their experience*.

*Why could the introduction of steel helmets lead to higher rates of head injury?*

# Selection bias and spillover effects?



Figure 10: Rainbow crosswalk in Vienna, <[wien.gv.at](http://wien.gv.at)>.

# Data issues

**Data** may be *subject to various issues*, e.g. due to errors during collection. This may affect our ability to analyse the data.

- Can we use **survey data** of savings or income?
- Are there potential issues when tracking *development over time*?
- Can we ignore *satellite images with clouds* when classifying forests?
- **How do we quantify** ability? How to measure gross domestic product?
- What could go wrong during **data collection**?
  - There will definitely be typos, there could be malice, and
  - our computers have *finite precision*, and cosmic rays can cause *bit flips*.

*If you're on the fence – now is the time to argue about what can truly be known.*

# Missing data

Consider a true  $f$  describing a population of size  $N$ , but we only observe  $M(< N)$  subjects. What can we learn from our subset?

- We are fine, if our  $M$  samples are a **random subset of the population** — the selection process is *ignorable*.
- Otherwise, there may be *selection bias* — we differentiate between
  1. **endogenous** sample selection, related to the dependent variable, and
  2. **exogenous** sample selection, based on explanatory or third variables.

We need to account for *endogenous* sample selection to guarantee internal validity; *exogenous* selection limits external validity.

# Non-random missingness, censoring, and truncation

If there is a pattern to missingness we,

- may have to account for it to avoid bias (e.g. self-reported income), or
- can benefit from accounting for it (more information yields better estimates).

## Censoring and truncation

When only parts of a sample are known, we speak of **censoring**. E.g. if

1. values are too low/high for our instruments to measure,
2. we stop measuring at a predetermined time (or after a number of events),
3. there are incentives for reporting certain values.

If samples where a value exceeds some threshold are missing, it is **truncated**.

# Outliers and influential observations

**Outliers** are observations that are **very different from the rest**, and may stem from

- an inappropriate model,
- data errors,
- heterogeneity in the sample,
- random chance.



# Outliers and influential observations

**Outliers** are observations that are **very different from the rest**, and may stem from

- an inappropriate model,
- data errors,
- heterogeneity in the sample,
- random chance.

Outliers may have a large impact on estimates, i.e. *high influence*. For  $\beta_{OLS}$  an **influential observation**,  $i$ , has a combination of *high residual* ( $e_i$ ) and *high leverage* ( $h_i = [\mathbf{X}(\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}']_{ii}$ ); its influence is given by

$$\beta - \beta_{(i)} = \frac{(\mathbf{X}'\mathbf{X})^{-1} x_i' e_i}{1 - h_i}.$$

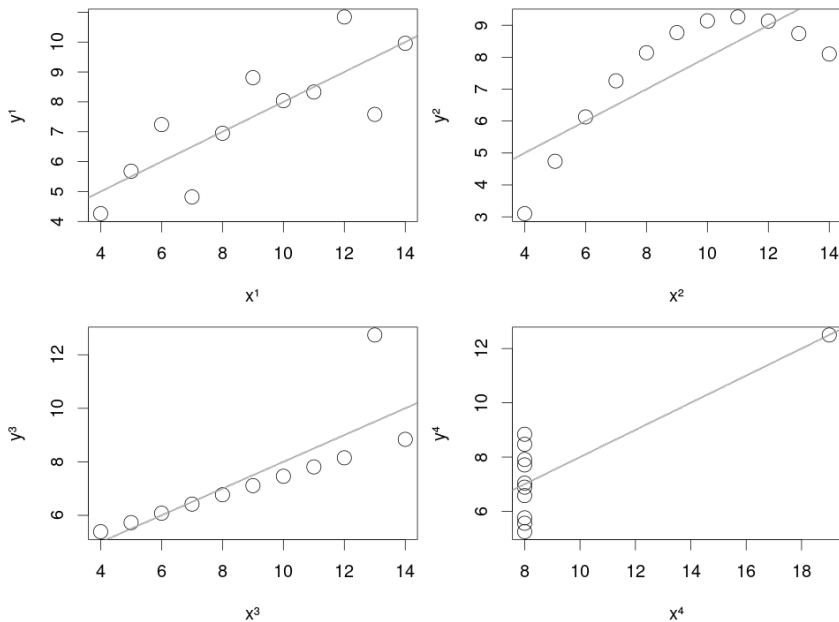


Figure 11: **Anscombe's quartet** — four different datasets with equal means, variance, and regression lines — emphasises the importance of in-depth analysis (see Anscombe, 1973).

# Dealing with outliers and influential observations

We may discover outliers early on, when *exploring the data* (e.g. via summary statistics or plots) or later when evaluating the model (e.g. the residual values).

- It can be *tempting to remove outliers* from the analysis, as supposed errors.
- However, they may **convey the most interesting aspects** of the problem.
- A good model allows us to learn, and accommodates exceptional cases.

# Dealing with outliers and influential observations

We may discover outliers early on, when *exploring the data* (e.g. via summary statistics or plots) or later when evaluating the model (e.g. the residual values).

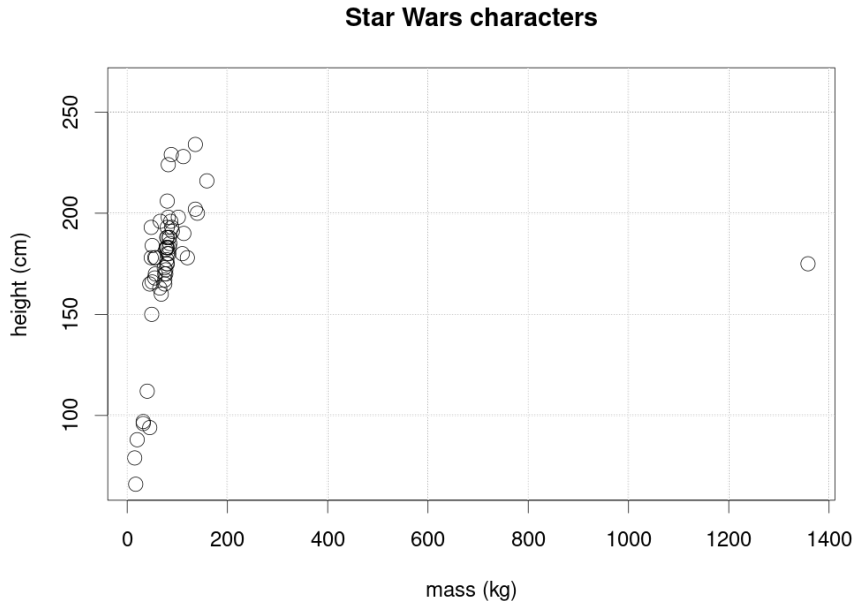
- It can be *tempting to remove outliers* from the analysis, as supposed errors.
- However, they may **convey the most interesting aspects** of the problem.
- A good model allows us to learn, and accommodates exceptional cases.

## Robust methods

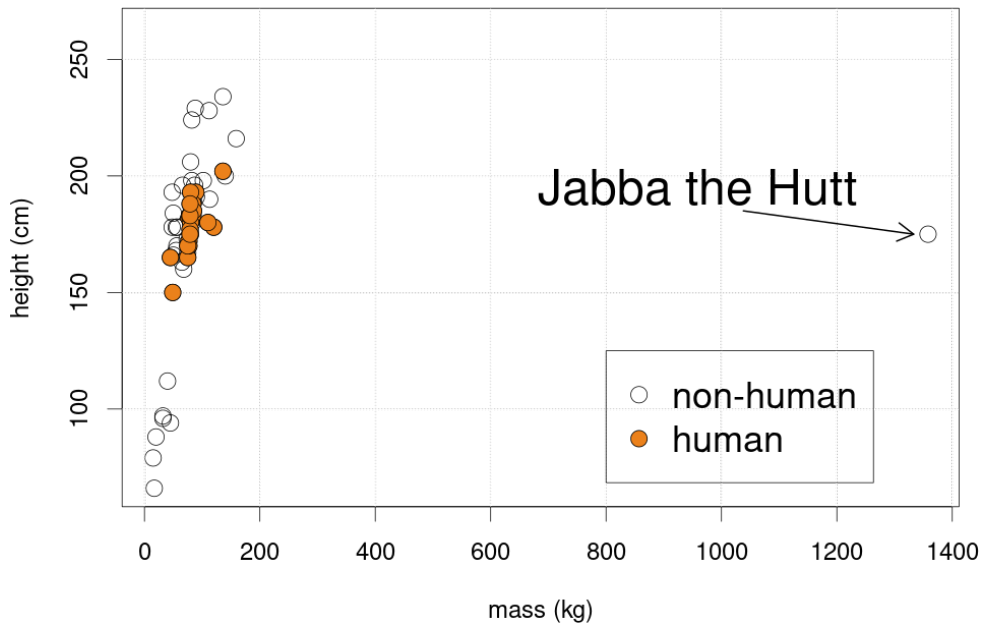
There are many estimation methods that are **more robust to few observations**. Examples include M-, S-, or **least absolute deviation** (LAD) estimation. There, we minimise *absolute residuals* as

$$\beta_{LAD} = \arg \min_{\beta} \{|\mathbf{y} - \mathbf{X}\beta|\}.$$

# Spotting an outlier — error or information?



## Star Wars characters



# Measurement errors in the dependent variable

Consider a true  $f$  with one explanatory variable, where the dependent variable ( $y$ ) is **observed with additional errors** ( $u$ ). We only observe  $z = y + u$ , and estimate

$$z = \beta x + e + u.$$

What happens?

- If the error ( $u$ ) is random, we let  $\tilde{e} = e + u$  and can proceed as usual.
  - Measurement error is just more error — estimates are valid, but less precise.
- However, if the error is **not independent** of  $x$ , we will suffer from bias.

# Errors in the explanatory variable

Now, consider a true  $f$  with one explanatory variable ( $x$ ) that is itself **observed with errors**. We want  $y = \beta x + e$ , but only observe  $z = x + u$  and estimate

$$y = \beta (z - u) + e.$$

We can collect the errors in  $\tilde{e} = e - \beta u$  and rewrite as

$$y = \beta z + \tilde{e}.$$

What happens?

- Our estimates will suffer from **attenuation bias**.



# Attenuation bias

Consider a *weaker version of ignorability* of the treatment – we want  $\text{Cov}(\mathbf{x}, \mathbf{e}) = 0$ .

With measurement error in  $\mathbf{x}$ , we estimate  $\mathbf{y} = \beta\mathbf{z} + \tilde{\mathbf{e}}$ , and find that

$$\begin{aligned}\text{Cov}(\mathbf{z}, \tilde{\mathbf{e}}) &= \text{Cov}(\mathbf{z}, \mathbf{e} - \beta\mathbf{u}) \\ &= \text{Cov}(\mathbf{x} + \mathbf{u}, \mathbf{e} - \beta\mathbf{u}) \neq 0.\end{aligned}$$

# Attenuation bias

Consider a *weaker version of ignorability* of the treatment – we want  $\text{Cov}(\mathbf{x}, \mathbf{e}) = 0$ .

With measurement error in  $\mathbf{x}$ , we estimate  $\mathbf{y} = \beta\mathbf{z} + \tilde{\mathbf{e}}$ , and find that

$$\begin{aligned}\text{Cov}(\mathbf{z}, \tilde{\mathbf{e}}) &= \text{Cov}(\mathbf{z}, \mathbf{e} - \beta\mathbf{u}) \\ &= \text{Cov}(\mathbf{x} + \mathbf{u}, \mathbf{e} - \beta\mathbf{u}) \neq 0.\end{aligned}$$

We may assume (1)  $\text{Cov}(\mathbf{x}, \mathbf{e}) = 0$ , (2)  $\text{Cov}(\mathbf{x}, \mathbf{u}) = 0$ , (3)  $\text{Cov}(\mathbf{u}, \mathbf{e}) = 0$ , but

$$\text{Cov}(\mathbf{u}, -\beta\mathbf{u}) = -\beta \mathbb{E}[\mathbf{u}^2].$$

# Attenuation bias

Consider a *weaker version of ignorability* of the treatment – we want  $\text{Cov}(\mathbf{x}, \mathbf{e}) = 0$ .

With measurement error in  $\mathbf{x}$ , we estimate  $\mathbf{y} = \beta\mathbf{z} + \tilde{\mathbf{e}}$ , and find that

$$\begin{aligned}\text{Cov}(\mathbf{z}, \tilde{\mathbf{e}}) &= \text{Cov}(\mathbf{z}, \mathbf{e} - \beta\mathbf{u}) \\ &= \text{Cov}(\mathbf{x} + \mathbf{u}, \mathbf{e} - \beta\mathbf{u}) \neq 0.\end{aligned}$$

We may assume (1)  $\text{Cov}(\mathbf{x}, \mathbf{e}) = 0$ , (2)  $\text{Cov}(\mathbf{x}, \mathbf{u}) = 0$ , (3)  $\text{Cov}(\mathbf{u}, \mathbf{e}) = 0$ , but

$$\text{Cov}(\mathbf{u}, -\beta\mathbf{u}) = -\beta \mathbb{E}[\mathbf{u}^2].$$

Here, the bias is given by [► See details](#)

$$\mathbb{E}[\hat{\beta}] = \beta \frac{\sigma_{\mathbf{x}}^2}{\sigma_{\mathbf{x}}^2 + \sigma_{\mathbf{u}}^2}.$$

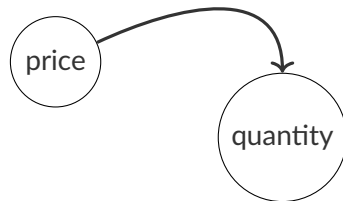
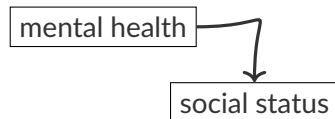
The bias goes towards zero ( $a/(a+b) \leq 1$ ), and reduces the size of estimates.

# Simultaneity and reverse causality

The causal effect of interest, i.e.  $X \rightarrow Y$ , is not always as straightforward as we would like. Instead, we may encounter

- **reverse causality**, where  $X \leftarrow Y$ , and
- **simultaneity**, where  $X \leftrightarrow Y$

With *pure reverse causality*, the issue is determining the direction of causation. With simultaneity, we want to disentangle the effects. Consider the following DAGs.

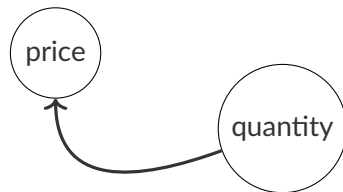
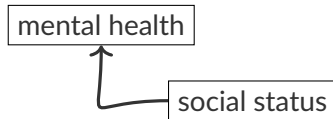


# Simultaneity and reverse causality

The causal effect of interest, i.e.  $X \rightarrow Y$ , is not always as straightforward as we would like. Instead, we may encounter

- **reverse causality**, where  $X \leftarrow Y$ , and
- **simultaneity**, where  $X \leftrightarrow Y$

With *pure reverse causality*, the issue is determining the direction of causation. With simultaneity, we want to disentangle the effects. Consider the following DAGs.

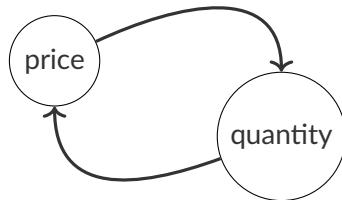
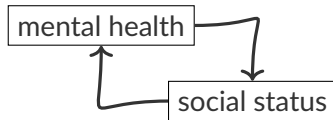


# Simultaneity and reverse causality

The causal effect of interest, i.e.  $X \rightarrow Y$ , is not always as straightforward as we would like. Instead, we may encounter

- **reverse causality**, where  $X \leftarrow Y$ , and
- **simultaneity**, where  $X \leftrightarrow Y$

With *pure reverse causality*, the issue is determining the direction of causation. With simultaneity, we want to disentangle the effects. Consider the following DGs.



# Simultaneity in demand and supply

Consider the following supply and demand functions, driven by the price  $\mathbf{p}$ .

$$\mathbf{d} = \beta^d \mathbf{p} + \mathbf{e}^d,$$

$$\mathbf{s} = \beta^s \mathbf{p} + \mathbf{e}^s.$$

Usually, we **cannot measure supply and demand**. Instead, we observe the **quantity sold**  $\mathbf{q}$  (from the equilibrium  $\mathbf{q} = \mathbf{d} = \mathbf{s}$ ). We have

$$\mathbf{q} = \beta^d \mathbf{p} + \mathbf{e}^d = \beta^s \mathbf{p} + \mathbf{e}^s.$$

In this model, we **cannot differentiate** between the effect of price on supply or demand.

# Parameter identification

To see why the parameters  $\beta^d$  and  $\beta^s$  are **unidentified**, we can solve for  $\mathbf{p}$ .

$$\beta^d \mathbf{p} + \mathbf{e}^d = \beta^s \mathbf{p} + \mathbf{e}^s$$

$$\beta^d \mathbf{p} = \beta^s \mathbf{p} + \mathbf{e}^s - \mathbf{e}^d$$

$$\beta^d \mathbf{p} - \beta^s \mathbf{p} = \mathbf{e}^s - \mathbf{e}^d$$

$$\mathbf{p} (\beta^d - \beta^s) = \mathbf{e}^s - \mathbf{e}^d$$

$$\mathbf{p} = \frac{\mathbf{e}^s - \mathbf{e}^d}{\beta^d - \beta^s}.$$

The effect of interest,  $\mathbf{p}$ , is a **function of the errors** — we can't disentangle its effects. If we regress  $\mathbf{q}$  on  $\mathbf{p}$ , we can't tell whether the effect stems from the demand or supply function.



# Structural equations and simultaneity bias

Consider the following **structural equations**

$$\mathbf{y} = \beta_1 \mathbf{z} + \beta_2 \mathbf{x}_1 + \mathbf{u},$$

$$\mathbf{z} = \theta_1 \mathbf{y} + \theta_2 \mathbf{x}_2 + \mathbf{v}.$$

We can derive a **reduced form** equation by solving for  $\mathbf{z}$

$$\mathbf{z} = \gamma_1 \mathbf{x}_1 + \gamma_2 \mathbf{x}_2 + \boldsymbol{\varepsilon},$$

where

$$\gamma_1 = \frac{\theta_1 \beta_2}{1 - \theta_1 \beta_1} \quad \gamma_2 = \frac{\theta_2}{1 - \theta_1 \beta_1}$$
$$\boldsymbol{\varepsilon} = \frac{\theta_1 \mathbf{u} + \mathbf{v}}{1 - \theta_1 \beta_1}.$$

# Simultaneity bias

The *reduced form* of our *structural equations* make two issues clear

- The reduced form parameters  $\gamma_1$  and  $\gamma_2$  are non-linear functions of the structural parameters,  $\beta, \theta$ .
- The structural parameters are not ignorable —  $\mathbf{z}$  and  $\mathbf{u}$  are correlated via  $\mathbf{y}$ .

In the reduced form, the error term is

$$\varepsilon = \frac{\theta_1 \mathbf{u} + \mathbf{v}}{1 - \theta_1 \beta_1},$$

where the correlation between  $\theta_1 \mathbf{u}$  and the structural regressor  $\mathbf{y}$  causes bias in

$$\mathbf{z} = \theta_1 \mathbf{y} + \theta_2 \mathbf{x}_2 + \mathbf{v}.$$

Going forward, we will cover methods for dealing with these issues, including

- instrumental variable models, simultaneous equation models,
- matching procedures, flexible estimation methods, and quasi-experiments.

## Other threats to internal validity

There are **countless other threats** to internal validity. These can generally be seen as variants of the concepts we already considered. Examples include

- historical bias, due to events outside our control,
- experimenter bias, where the conductor affects the experiment (inadvertently),
- diffusion, where spillover effects between subjects complicate inference,
- reversion to the mean, where larger samples tend to be less extreme.

# Unbiased OLS estimates

The OLS estimate of  $\beta$  is unbiased under the Gauss-Markov assumptions.

$$\begin{aligned}\beta_{OLS} &= (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y} && \text{fill in for } \mathbf{y} \\ &= (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'(\mathbf{X}\beta + \mathbf{e}) \\ &= (\mathbf{X}'\mathbf{X})^{-1}(\mathbf{X}'\mathbf{X}\beta + \mathbf{X}'\mathbf{e}) && \text{split the sum} \\ &= (\mathbf{X}'\mathbf{X})^{-1}(\mathbf{X}'\mathbf{X})\beta + (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{e} \\ &= \mathbf{I}\beta + (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{e} && \text{take expectation} \\ \mathbb{E}[\beta_{OLS}] &= \beta + \mathbb{E}[(\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{e}|\mathbf{X}] && \text{condition on } \mathbf{X} \\ &= \beta + (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}' \mathbb{E}[\mathbf{e}|\mathbf{X}] && \text{note that } \mathbb{E}[\mathbf{e}|\mathbf{X}] = 0 \\ &= \beta\end{aligned}$$

# Attenuation bias

We show the attenuation bias from estimating  $\mathbf{y} = \beta \mathbf{x} + \mathbf{e}$  with  $\mathbf{z} = \mathbf{x} + \mathbf{u}$ , i.e.

$$\mathbf{y} = \beta(\mathbf{z} - \mathbf{u}) + \mathbf{e} = \beta\mathbf{z} + \mathbf{e} - \beta\mathbf{u}, \mathbf{y} = \beta\mathbf{z} + \tilde{\mathbf{e}},$$

$$\hat{\beta} = (\mathbf{z}'\mathbf{z})^{-1} \mathbf{z}'\mathbf{y} = \beta + (\mathbf{z}'\mathbf{z})^{-1} \mathbf{z}'\tilde{\mathbf{e}},$$

$$\hat{\beta} = \beta + (\mathbf{z}'\mathbf{z})^{-1} \mathbf{z}'\mathbf{e} - (\mathbf{z}'\mathbf{z})^{-1} \mathbf{z}'\beta\mathbf{u},$$

$$\hat{\beta} = \beta + 0 - \beta (\mathbf{z}'\mathbf{z})^{-1} \mathbf{z}'\mathbf{u},$$

$$\hat{\beta} = \beta - \beta \left( (\mathbf{x} + \mathbf{u})' (\mathbf{x} + \mathbf{u}) \right)^{-1} (\mathbf{x} + \mathbf{u})' \mathbf{u},$$

$$\mathbb{E}[\hat{\beta}] = \beta \left( 1 - \frac{\text{Cov}(\mathbf{x}, \mathbf{u}) + \mathbb{V}(\mathbf{u})}{\mathbb{V}(\mathbf{x}) + \text{Cov}(\mathbf{x}, \mathbf{u}) + \mathbb{V}(\mathbf{u})} \right),$$

where we assume  $\text{Cov}(\mathbf{x}, \mathbf{u}) = 0$  to reformulate as  $\mathbb{E}[\hat{\beta}] = \beta \sigma_{\mathbf{x}}^2 \left( \sigma_{\mathbf{x}}^2 + \sigma_{\mathbf{u}}^2 \right)^{-1}$ .

# Instrumental variable regression

---

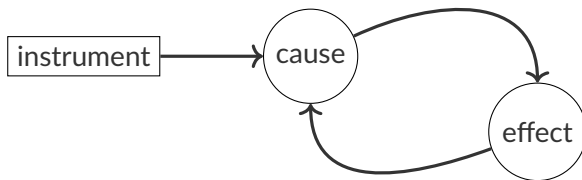
# Why instrumental variables?

**Instrumental variables** (IV) allow us to *isolate a causal effect* from observational data.

This is particularly important when

- there is *simultaneous causality*, or
- *omitted variables* are *unobtainable*.

We can use instruments with the **two-stage least squares** (2SLS) estimator, which allows us to obtain *consistent* estimates in such settings.



# How does instrumental variable regression work?

Consider a model with *endogenous* regressors,  $X$ , that are correlated with the error term,  $e$ . With IV regression, we use *instrumental variables*,  $Z$ , to **consistently** estimate the effects of the endogenous regressors.

For this to work, an *instrument* must satisfy two conditions.

1. **Exogeneity condition** — the instrument must be **uncorrelated with the error term**,  $e$ ; otherwise, the instrument is **invalid**.
2. **Relevance condition** —  $X$  and  $Z$  **must be correlated**; if the correlation is low or non-existent, the instrument is **weak**.

*We can test the relevance of an instrument, but not its exogeneity (we don't observe  $e$ ).*



# Illustration — first stage

Consider a model with one endogenous variable

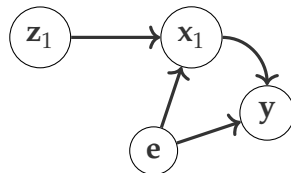
$$y = \beta_0 + \beta_1 x_1 + e,$$

where  $\text{Cov}(x_1, e) \neq 0$ , e.g. due to an omitted variable.

In the **first stage** we use the *instrument*  $z_1$  to estimate

$$\begin{aligned} x_1 &= \theta_0 + \theta_1 z_1 + u \\ &= \hat{x}_1 + u, \end{aligned}$$

i.e. we use the instrument to **predict the endogenous variable**  $\hat{x}_1$ .



## Illustration — second stage

In the **second stage**, we use our prediction  $\hat{x}_1$  instead of  $x_1$ . If the instrument is valid, it is **exogenous by design** — it only depends on the instrument that is uncorrelated with  $e$ . We estimate

$$y = \beta_0 + \beta_1 \hat{x}_1 + e,$$

and obtain a **biased, but consistent estimate** of  $\beta_1$ .

### Recap — consistency

An estimate  $\hat{\theta}$  is **consistent** if it converges in probability to the true parameter with increasing  $N$ , i.e.  $\text{plim}_{N \rightarrow \infty} |\hat{\theta} - \theta| > \varepsilon = 0$  — also denoted by  $\hat{\theta} \xrightarrow{p} \theta$ .

# The instrumental variable regression model

Consider a more general model

$$\mathbf{y} = \mathbf{U}\boldsymbol{\beta} + \mathbf{e},$$

where  $\mathbf{U} = [\mathbf{W} \ \mathbf{X}]$ , with  $\text{Cov}(\mathbf{W}, \mathbf{e}) = 0$  and  $\text{Cov}(\mathbf{X}, \mathbf{e}) \neq 0$  – we have

- $\mathbf{W}$  containing  $L$  **exogenous** regressors, and
- $\mathbf{X}$  with  $K$  **endogenous** regressors.

Assume we have  $M$  instrumental variables, in  $\mathbf{Z}$ .

- If  $M \geq K$  we can *identify* the effect of the endogenous regressors.
- There is (at least) one instrument per endogenous variable to isolate its effect.

## 2SLS — the concept

The concept behind the 2SLS estimator is similar to before. First, we **regress** the *endogenous regressors*,  $\mathbf{X}$ , **on** the *exogenous variables*  $\mathbf{W}$  and the *instruments*  $\mathbf{Z}$ . We will assume that there are no exogenous regressors for simplicity.

$$\begin{aligned}\mathbf{X} &= \mathbf{Z}\delta + \mathbf{v}, \\ \hat{\delta} &= (\mathbf{Z}'\mathbf{Z})^{-1}\mathbf{Z}'\mathbf{X}.\end{aligned}$$

We can now obtain a prediction  $\hat{\mathbf{X}} = \mathbf{Z}'\hat{\delta}$  for the next stage. We can also express this prediction as  $\hat{\mathbf{X}} = \mathbf{P}_Z\mathbf{X}$ , where we use the **projection matrix**

$$\mathbf{P}_Z = \mathbf{Z}(\mathbf{Z}'\mathbf{Z})^{-1}\mathbf{Z}'.$$

## 2SLS — the estimator

Next, we replace the endogenous variables with their prediction  $\hat{\mathbf{X}} = \mathbf{P}_Z\mathbf{X}$ . We obtain the 2SLS estimator of the model as follows.

$$\begin{aligned}\mathbf{y} &= \hat{\mathbf{X}}\boldsymbol{\beta} + \mathbf{e}, \\ \hat{\boldsymbol{\beta}} &= (\hat{\mathbf{X}}'\hat{\mathbf{X}})^{-1}\hat{\mathbf{X}}'\mathbf{y} \\ &= (\mathbf{X}'\mathbf{P}'_Z\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}'_Z\mathbf{y} \\ &= (\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z\mathbf{y} \\ \beta_{2SLS} &= (\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z\mathbf{y}.\end{aligned}$$

This works since  $\mathbf{P}_Z$  is *symmetric* ( $\mathbf{P}'_Z = \mathbf{P}_Z$ ) and *idempotent* ( $\mathbf{P}_Z\mathbf{P}_Z = \mathbf{P}_Z$ ).

*The covariance matrix of the 2SLS estimator is  $\text{Cov}(\beta_{2SLS}) = \sigma^2(\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}$ .*

## 2SLS — the estimator

Next, we replace the endogenous variables with their prediction  $\hat{\mathbf{X}} = \mathbf{P}_Z \mathbf{X}$ . We obtain the 2SLS estimator of the model as follows.

$$\begin{aligned}\mathbf{y} &= \hat{\mathbf{X}}\beta + \mathbf{e}, \\ \hat{\beta} &= (\hat{\mathbf{X}}'\hat{\mathbf{X}})^{-1}\hat{\mathbf{X}}'\mathbf{y} \\ &= (\mathbf{X}'\mathbf{P}_Z'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z'\mathbf{y} \\ &= (\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z\mathbf{y} \\ \beta_{2SLS} &= (\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z\mathbf{y}.\end{aligned}$$

This works since  $\mathbf{P}_Z$  is *symmetric* ( $\mathbf{P}_Z' = \mathbf{P}_Z$ ) and *idempotent* ( $\mathbf{P}_Z\mathbf{P}_Z = \mathbf{P}_Z$ ).

*The covariance matrix of the 2SLS estimator is  $\text{Cov}(\beta_{2SLS}) = \sigma^2(\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}$ .*

## 2SLS — the estimator

Next, we replace the endogenous variables with their prediction  $\hat{\mathbf{X}} = \mathbf{P}_Z \mathbf{X}$ . We obtain the 2SLS estimator of the model as follows.

$$\begin{aligned}\mathbf{y} &= \hat{\mathbf{X}}\beta + \mathbf{e}, \\ \hat{\beta} &= (\hat{\mathbf{X}}'\hat{\mathbf{X}})^{-1}\hat{\mathbf{X}}'\mathbf{y} \\ &= (\mathbf{X}'\mathbf{P}_Z'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z'\mathbf{y} \\ &= (\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z\mathbf{y} \\ \beta_{2SLS} &= (\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}\mathbf{X}'\mathbf{P}_Z\mathbf{y}.\end{aligned}$$

This works since  $\mathbf{P}_Z$  is *symmetric* ( $\mathbf{P}_Z' = \mathbf{P}_Z$ ) and *idempotent* ( $\mathbf{P}_Z\mathbf{P}_Z = \mathbf{P}_Z$ ).

*The covariance matrix of the 2SLS estimator is  $\text{Cov}(\beta_{2SLS}) = \sigma^2(\mathbf{X}'\mathbf{P}_Z\mathbf{X})^{-1}$ .*

## A special case — the IV estimator

When the coefficients are *just identified* ( $M = K$ ), we can use the **IV estimator**

$$\beta_{IV} = (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{y}.$$

We can derive it by pre-multiplying  $\mathbf{Z}'$  in the standard model.

$$\mathbf{y} = \mathbf{X}\beta + \mathbf{e}$$

$$\mathbf{Z}'\mathbf{y} = \mathbf{Z}'\mathbf{X}\beta + \mathbf{Z}'\mathbf{e}$$

$$\mathbf{Z}'\mathbf{X}\beta_{IV} = \mathbf{Z}'\mathbf{y}$$

$$\beta_{IV} = (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{y}.$$

$M = K$  means that the dimensions of  $(\mathbf{Z}'\mathbf{X})^{-1} \in \mathbb{R}^{M \times K}$  and  $\mathbf{Z}'\mathbf{y} \in \mathbb{R}^{M \times 1}$  match.



# A special case — the IV estimator

When the coefficients are *just identified* ( $M = K$ ), we can use the **IV estimator**

$$\beta_{IV} = (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{y}.$$

We can derive it by pre-multiplying  $\mathbf{Z}'$  in the standard model.

$$\mathbf{y} = \mathbf{X}\beta + \mathbf{e}$$

$$\mathbf{Z}'\mathbf{y} = \mathbf{Z}'\mathbf{X}\beta + \mathbf{Z}'\mathbf{e}$$

$$\mathbf{Z}'\mathbf{X}\beta_{IV} = \mathbf{Z}'\mathbf{y}$$

$$\beta_{IV} = (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{y}.$$

$M = K$  means that the dimensions of  $(\mathbf{Z}'\mathbf{X})^{-1} \in \mathbb{R}^{M \times K}$  and  $\mathbf{Z}'\mathbf{y} \in \mathbb{R}^{M \times 1}$  match.

# Proving consistency of the IV estimator

$$\begin{aligned}\beta_{IV} &= (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{y} \\ &= (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{X}\beta + (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{e} \\ &= \beta + (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{e}.\end{aligned}$$

# Proving consistency of the IV estimator

$$\begin{aligned}\beta_{IV} &= (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{y} \\ &= (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{X}\beta + (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{e} \\ &= \beta + (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{e} = \beta + (\mathbf{Z}'\mathbf{X}N^{-1})^{-1}\mathbf{Z}'\mathbf{e}N^{-1}.\end{aligned}$$

We can factor in  $\frac{N}{N}$ , and from the **exogeneity** and **relevance** conditions we get

- $\text{Cov}(\mathbf{Z}, \mathbf{e}) = 0$  implying that  $\mathbf{Z}'\mathbf{e}N^{-1} \xrightarrow{p} 0$ ,
- $\text{Cov}(\mathbf{Z}, \mathbf{X}) \neq 0$  implying that  $\mathbf{Z}'\mathbf{X}N^{-1} \xrightarrow{p} c = \mathbb{E}[\mathbf{Z}'\mathbf{X}]$ .

# Proving consistency of the IV estimator

$$\begin{aligned}\beta_{IV} &= (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{y} \\ &= (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{X}\beta + (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{e} \\ &= \beta + (\mathbf{Z}'\mathbf{X})^{-1}\mathbf{Z}'\mathbf{e}.\end{aligned}$$

We can factor in  $\frac{N}{N}$ , and from the *exogeneity* and *relevance* conditions we get

- $\text{Cov}(\mathbf{Z}, \mathbf{e}) = 0$  implying that  $\mathbf{Z}'\mathbf{e}N^{-1} \xrightarrow{p} 0$ ,
- $\text{Cov}(\mathbf{Z}, \mathbf{X}) \neq 0$  implying that  $\mathbf{Z}'\mathbf{X}N^{-1} \xrightarrow{p} c = \mathbb{E}[\mathbf{Z}'\mathbf{X}]$ .

We see that  $\beta_{IV} \xrightarrow{p} \beta + \frac{0}{c} = \beta$  as  $N \rightarrow \infty$ .

*This proof relies on the fact that  $\text{plim} \frac{a}{b} = \frac{\text{plim} a}{\text{plim} b}$ , which is not the case for expectations.*

# Small-sample bias of the IV estimator

The IV estimator is consistent, but *almost certainly biased*.

$$\begin{aligned}\beta_{IV} &= \beta + (\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e} \\ \mathbb{E}[\beta_{IV}] &= \beta + \mathbb{E}[(\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e}].\end{aligned}$$

# Small-sample bias of the IV estimator

The IV estimator is consistent, but *almost certainly biased*.

$$\begin{aligned}\beta_{IV} &= \beta + (\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e} \\ \mathbb{E}[\beta_{IV}] &= \beta + \mathbb{E}[(\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e}].\end{aligned}$$

We rely on  $N \rightarrow \infty$ , since we cannot separate the second term –

1. if we conditioned on  $\mathbf{Z}$ , we'd be stuck with  $(\mathbf{Z}'\mathbf{X})^{-1}$ ,
2. if we conditioned on  $\mathbf{X}$  and  $\mathbf{Z}$ , we'd open up  $\mathbb{E}[\mathbf{e}|\mathbf{Z}, \mathbf{X}]$ , as in

$$\beta + \mathbb{E}\left[\mathbb{E}\left[(\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e}|\mathbf{Z}, \mathbf{X}\right]\right] = \mathbb{E}\left[(\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbb{E}[\mathbf{e}|\mathbf{Z}, \mathbf{X}]\right].$$

# Small-sample bias of the IV estimator

The IV estimator is consistent, but *almost certainly biased*.

$$\begin{aligned}\beta_{IV} &= \beta + (\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e} \\ \mathbb{E}[\beta_{IV}] &= \beta + \mathbb{E}[(\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e}].\end{aligned}$$

We rely on  $N \rightarrow \infty$ , since we cannot separate the second term –

1. if we conditioned on  $\mathbf{Z}$ , we'd be stuck with  $(\mathbf{Z}'\mathbf{X})^{-1}$ ,
2. if we conditioned on  $\mathbf{X}$  and  $\mathbf{Z}$ , we'd open up  $\mathbb{E}[\mathbf{e}|\mathbf{Z}, \mathbf{X}]$ , as in

$$\beta + \mathbb{E}\left[\mathbb{E}\left[(\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e}|\mathbf{Z}, \mathbf{X}\right]\right] = \mathbb{E}\left[(\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbb{E}[\mathbf{e}|\mathbf{Z}, \mathbf{X}]\right].$$

# Summary — instrumental variables

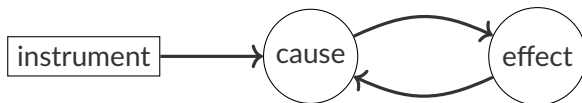
We use **instrumental variables** to isolate the causal effect of an endogenous variable.

The instruments must be

1. exogenous or **valid** (uncorrelated with the error term),
2. relevant or **strong** (correlated with the endogenous variable).

We need *at least* one instrument per endogenous variable, and use the *2SLS* or *IV* estimators to get **consistent**, but **biased** estimates. The size of the bias depends on

- the *exogeneity* (for  $\mathbf{Z}'\mathbf{e}$ ) and *relevance* (for  $\mathbf{Z}'\mathbf{X}$ ) of the instrument, and
- the size,  $N$ , of the sample.

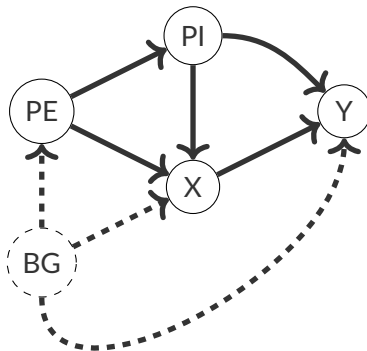




# Examples for instrumental variables

Consider the effect of **education** ( $X$ ) on **income** ( $Y$ ). Last time, we assumed

- the education ( $PI$ ) and income ( $PI$ ) of parents play a role,
- there is no causal effects of background factors ( $BF$ ) such as ability.

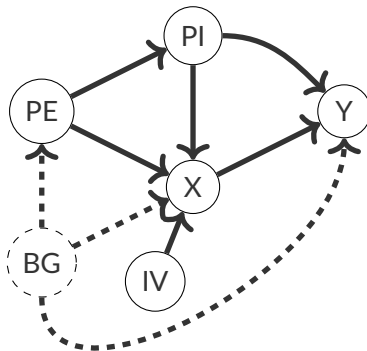


# Examples for instrumental variables

Consider the effect of **education** ( $X$ ) on **income** ( $Y$ ). Last time, we assumed

- the education ( $PI$ ) and income ( $PI$ ) of parents play a role,
- there is no causal effects of background factors ( $BF$ ) such as ability.

With an IV for education, we could bypass this restriction.



# An IV for omitted variables

The background factors are an *omitted variable* that we *cannot obtain*. To distill a causal effect, Angrist and Krueger (2001) use the **quarter of birth** as an *instrument for education*. Why and how?

# An IV for omitted variables

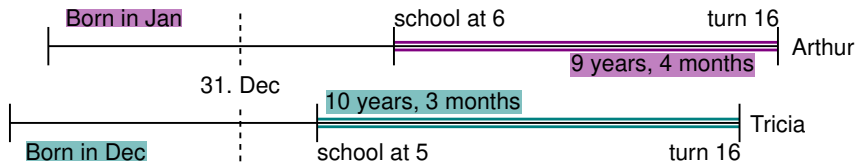
The background factors are an *omitted variable* that we *cannot obtain*. To distill a causal effect, Angrist and Krueger (2001) use the **quarter of birth** as an *instrument for education*. Why and how?

- In the United States, students must attend school from *the calendar year in which they turn six* until *their 16th birthday*.
- School entry is once per year, so *the length of schooling* at age 16 differs, and students who drop out at 16 create variation in education.

# An IV for omitted variables

The background factors are an *omitted variable* that we *cannot obtain*. To distill a causal effect, Angrist and Krueger (2001) use the **quarter of birth** as an *instrument for education*. Why and how?

- In the United States, students must attend school from *the calendar year in which they turn six* until *their 16th birthday*.
- School entry is once per year, so *the length of schooling* at age 16 differs, and students who drop out at 16 create variation in education.



# The date of birth as instrument

As an instrument, the quarter of birth, should

1. not affect income directly (be *valid*), and
2. affect education (be *relevant*).

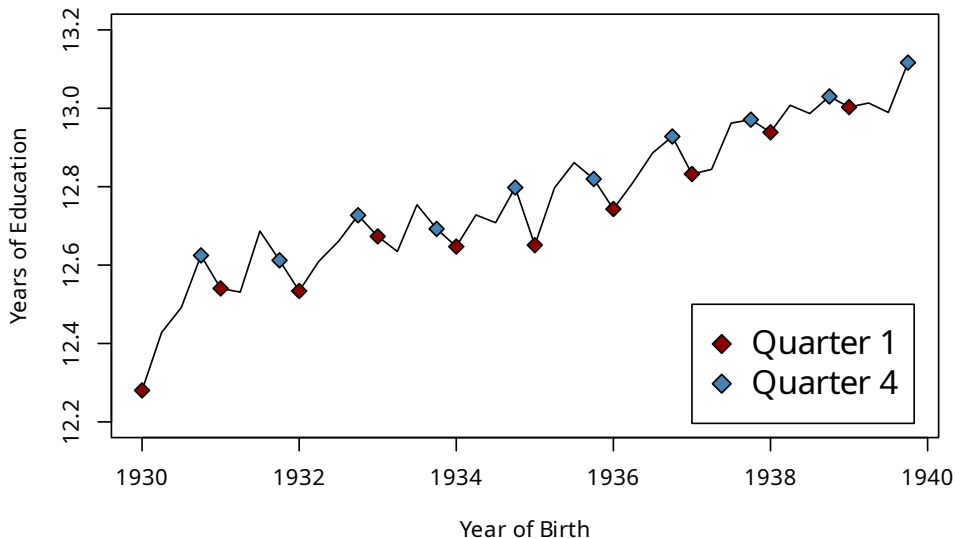
**Validity** is always up for discussion, but regarding **relevance**, Angrist and Krueger (2001) *show that men born earlier in the year tend to have lower education on average.*

Let's replicate their work using census data from 1980 of 300k men in their 40s, we

- want to know whether the quarter of birth affects education, and
- whether this variation affects income.

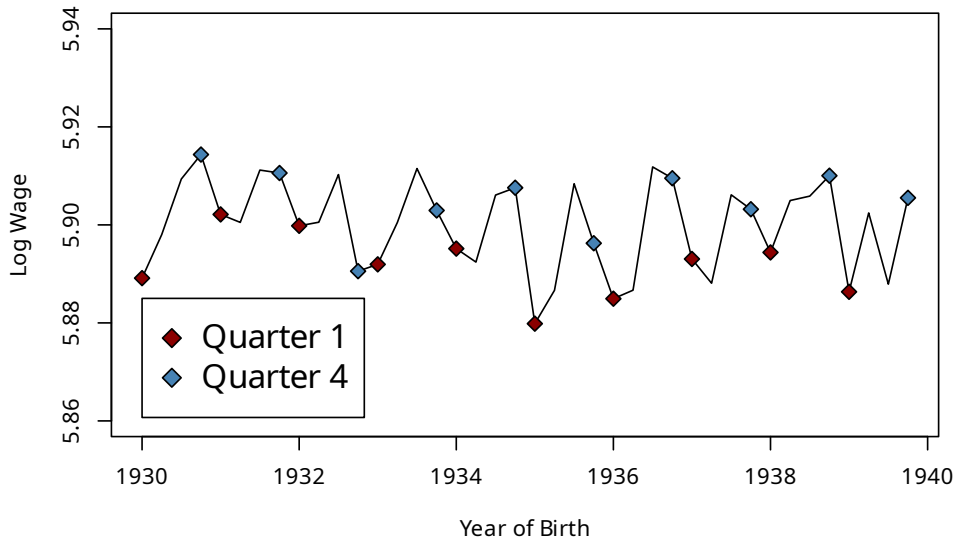
# Education and quarter of birth

## Average Education by Quarter of Birth



# Wages and quarter of birth

Average Wage by Quarter of Birth

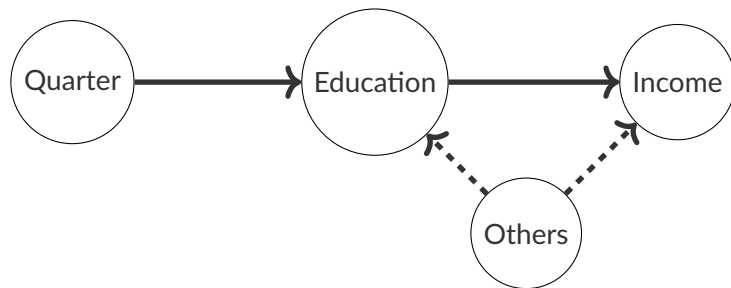




# Recapping the idea

- Men born earlier in the year tend to have less education.
- This seems to translate to a relation between wages and dates of birth.

Angrist and Krueger (2001) use these figures to *motivate that wage differences by quarter of birth are **due to educational differences**.*



# Assessing the relevance of the instrument

Specifically, Angrist and Krueger (2001) use an interaction of quarter and year born as instruments. We can *assess the relevance* of instrument by

- computing the  $F$  statistic of the first stage,
- or the  $t$  value of a single instrument.

In our example, we find  $F = 4.91$ . The results of a simplified dummy-only version are

Education ~	Estimate	Standard error
2nd quarter	0.057	0.0163
3rd quarter	0.113	0.0160
4th quarter	0.149	0.0162

# Estimation results

We replicate a basic specification of Angrist and Krueger (2001) using OLS and 2SLS.

Wage ~	LS	(SE)	IV	(SE)
Education	0.071	(0.0003)	0.089	(0.0161)

They **find similar estimates** when using OLS and IV models. If their instrument works as intended, we learn that

- *omitted variable bias* is relatively *limited*,
- *omitted variables* reduce the impact of education on wages.

*In their paper, they extend this simple setup with covariates for ethnic group, region of residence, marital status, and age.*

# Assessing IV approaches

Does our IV regression work as intended? Standard diagnostics include

- the *Durbin-Wu-Hausman test*, which compares the consistency of OLS estimator to the *less efficient, but consistent* IV estimator,
- *F and t statistics*, which indicate the *strength of instruments*.

Testing *exogeneity*, i.e. the validity, of instruments is not as straightforward.

- If we have multiple instruments, we can use *Sargan's J test* for overidentification.
- In general, we have to rely on intellectual work.

# Choosing between IV and OLS

- 2SLS is **consistent**, *assuming valid and relevant instruments*.
- OLS is **more efficient**, *and may not suffer from endogeneity*.
- We prefer OLS, if there is no issue with endogeneity.

The *Durbin-Wu-Hausman test* compares an (assumed) consistent estimator to a more efficient one that may be inconsistent. The idea is to

1. Use the *first stage residuals* as explanatory in the original model.
2. Test the relevance of this variable, i.e.  $\beta_j = 0$  for variable  $j$ .
3. If we reject the null hypothesis that  $\beta_j = 0$ , we **reject exogeneity of the explanatory** and thus, we *reject the consistency* of OLS.

# Relevance of instruments

Weak instruments can be fatal for IV regression. Recall that

$$\beta_{IV} = \beta + (\mathbf{Z}'\mathbf{X})^{-1} \mathbf{Z}'\mathbf{e},$$

where the second term should disappear as  $N \rightarrow \infty$ . If the instrument is

- irrelevant then  $\mathbf{Z}'\mathbf{X}$  is small, which amplifies  $\mathbf{Z}'\mathbf{e}$ ,
- completely irrelevant then the limit is not defined (we don't like  $0^{-1}$ ).

IV with weak instruments can be a lot worse than OLS, since

- **inconsistency** from *small violations* of the exogeneity condition is magnified,
- the **small-sample bias** of the 2SLS estimator is large,
- *confidence intervals* will be too tight.

# Checking for weak instruments

Weak instruments can be a large problem. To assess them, we can check their explanatory power using  $F$  and  $t$  tests.

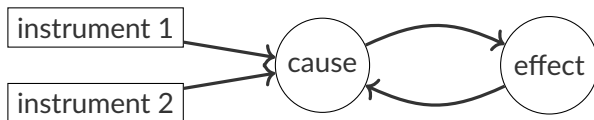
- $F > 10$  (and even  $F > 100$ ) has been suggested as a rule of thumb.
- As an alternative, it makes sense to report *Anderson-Rubin confidence sets* (Anderson and Rubin 1949), which are robust to identification.



*There is still a lot to learn about weak instruments, especially about multiple weak instruments for identification. For a recent review see Andrews, Stock, and Sun (2019).*

# Overidentification

If we have *more instruments than endogenous regressors*, we have **overidentification**.



With overidentification we can use *Sargan's J test*. The idea is to

- *compare estimates* using different instruments —
- if they are exogenous, estimates should be the same.
- The test's null hypothesis is that all instruments are valid.

The issue is that we *don't learn which instrument is not valid*, and estimates could always be similar or different by chance.



# Assessing the results of Angrist and Krueger (2001)

Test	Statistic	$p$ value
Weak instrument $F$ test	4.907	0.000
Sargan's $J$ test	25.442	0.655

## Relevance

Bound, Jaeger, and Baker (1995) argue that **instruments are weak** (supported by  $F = 4.9$ ). They show that an *irrelevant* instrument leads to similar results.

## Exogeneity

Buckles and Hungerman (2013) see **exogeneity** as **violated** (not indicated by  $J = 25.4$ ) – there is *seasonality in mother's characteristics*, which may affect the income of their children. Women that give birth in winter are *younger, less educated, and are less likely to be married*.

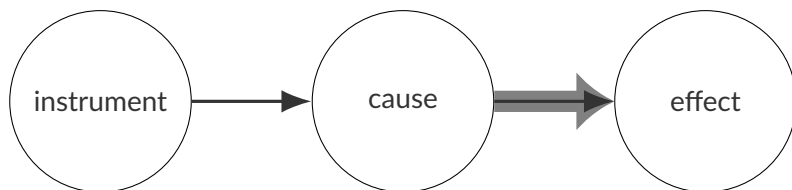
# Understanding instruments

Instruments help us **isolate the causal effect** in a confounded relationship; we want

- *strong instruments*, so we have sufficient statistical power, and
- *exogenous instruments*.

Evaluating their **exogeneity** is arguably the complicated part, requiring

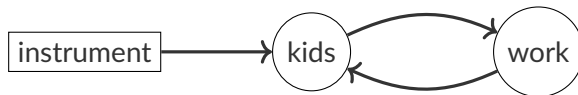
- **in-depth knowledge** about the phenomenon under study, and
- **creativity** for coming up with an instrument that is *confusing enough* for it to be *exogenous, yet relevant*.



# Examples — family size and female labour

We want to learn about the way **family size** affects the **labour supply** of women — e.g. to better understand discrimination or design policies for more equality.

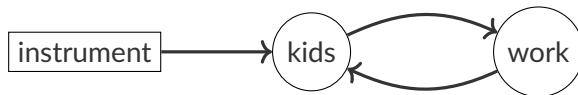
- Women with *more children* tend to *work less*.
- This is *unlikely to be exogenous* — kid's are not randomly assigned.



# Examples — family size and female labour

We want to learn about the way **family size** affects the **labour supply** of women — e.g. to better understand discrimination or design policies for more equality.

- Women with *more children* tend to *work less*.
- This is *unlikely to be exogenous* — kid's are not randomly assigned.

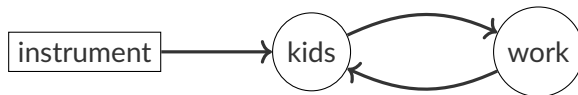


Now consider the fact that mothers whose **first two children are of the same gender** work less (out of the home) than others. **How is this related to labour supply?**

# Examples — family size and female labour

We want to learn about the way **family size** affects the **labour supply** of women — e.g. to better understand discrimination or design policies for more equality.

- Women with *more children* tend to *work less*.
- This is *unlikely to be exogenous* — kid's are not randomly assigned.



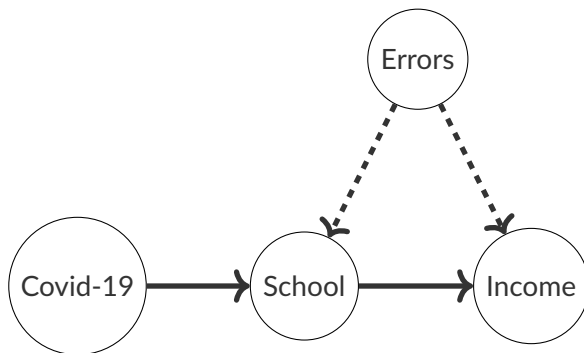
Now consider the fact that mothers whose **first two children are of the same gender** work less (out of the home) than others. **How is this related to labour supply?**

It **probably isn't** — however, it may be *related to family size*. Parents may have a preference for mixed genders and choose to have a third kid.

# Examples — the elusiveness of instruments

*Instruments are elusive, and ought to be specific to a situation — if they are exogenous, they should not be relevant for most other applications.*

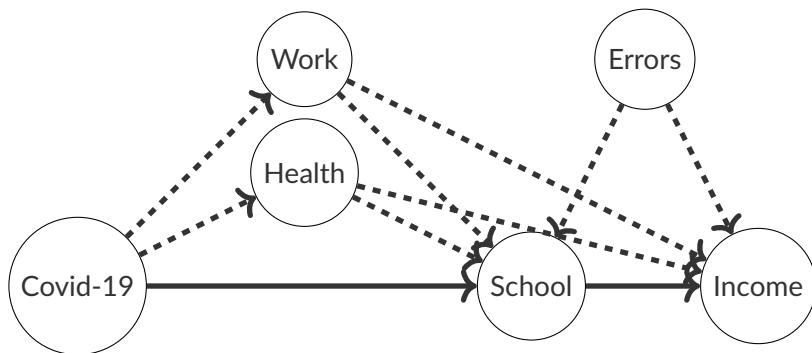
- The weather (e.g. rainfall) is a well-known, and commonly-used instrument.
- Covid-19 may seem like an instrument, e.g. for income effects of schooling.



# Examples — the elusiveness of instruments

*Instruments are elusive, and ought to be specific to a situation — if they are exogenous, they should not be relevant for most other applications.*

- The weather (e.g. rainfall) is a well-known, and commonly-used instrument.
- Covid-19 may seem like an instrument, e.g. for income effects of schooling.



# Examples — further ones

There are countless studies using interesting instruments. Some instruments can work in many settings — two notable examples are explained below.

## Shift-share instruments

The *shift-share* (or Bartik) instrument combines aggregate changes (shifts) with initial values of individuals (shares), one of which has to be exogenous.

## Judge fixed effects

If all subjects have to pass a *randomly assigned* judge (e.g.), who assigns a treatment, the *different characteristics* of judges will create random variation that we can use.

*The name stems from the random assignment of judges in the United States.*



# References i

- Anderson, T. W., and Herman Rubin. 1949. "Estimation of the Parameters of a Single Equation in a Complete System of Stochastic Equations." *Annals of Mathematical Statistics* 20 (1): 46–63. <https://doi.org/10.1214/aoms/1177730090>.
- Andrews, Isaiah, James H. Stock, and Liyang Sun. 2019. "Weak Instruments in Instrumental Variables Regression: Theory and Practice." *Annual Review of Economics* 11 (1): 727–53. <https://doi.org/10.1146/annurev-economics-080218-025643>.
- Angrist, Joshua D., Pierre Azoulay, Glenn Ellison, Ryan Hill, and Susan Feng Lu. 2017. "Economic Research Evolves: Fields and Styles." *American Economic Review* 107 (5): 293–97. <https://doi.org/10.1257/aer.p20171117>.
- Angrist, Joshua D., and Alan B. Krueger. 2001. "Instrumental Variables and the Search for Identification: From Supply and Demand to Natural Experiments." *Journal of Economic Perspectives* 15 (4): 69–85. <https://doi.org/10.1257/jep.15.4.69>.

Angrist, Joshua D., and Jörn-Steffen Pischke. 2010. "The Credibility Revolution in Empirical Economics: How Better Research Design Is Taking the Con Out of Econometrics." *Journal of Economic Perspectives* 24 (2): 3–30.

<https://doi.org/10.1257/jep.24.2.3>.

Athey, Susan, and Guido W. Imbens. 2017. "The State of Applied Econometrics: Causality and Policy Evaluation." *Journal of Economic Perspectives* 31 (2): 3–32.

<https://doi.org/10.1257/jep.31.2.3>.

———. 2019. "Machine Learning Methods That Economists Should Know About." *Annual Review of Economics* 11 (1): 685–725.

<https://doi.org/10.1146/annurev-economics-080217-053433>.

# References iii

- Bound, John, David A. Jaeger, and Regina M. Baker. 1995. "Problems with Instrumental Variables Estimation When the Correlation Between the Instruments and the Endogenous Explanatory Variable Is Weak." *Journal of the American Statistical Association* 90 (430): 443–50.  
<https://doi.org/10.1080/01621459.1995.10476536>.
- Buckles, Kasey S., and Daniel M. Hungerman. 2013. "Season of Birth and Later Outcomes: Old Questions, New Answers." *Review of Economics and Statistics* 95 (3): 711–24. [https://doi.org/10.1162/REST\\_a\\_00314](https://doi.org/10.1162/REST_a_00314).
- Cunningham, Scott. 2021. *Causal Inference*. New Haven, CT, USA: Yale University Press. <https://doi.org/10.12987/9780300255881>.
- Hamermesh, Daniel S. 2013. "Six Decades of Top Economics Publishing: Who and How?" *Journal of Economic Literature* 51 (1): 162–72.  
<https://doi.org/10.1257/jel.51.1.162>.

# References iv

- Imbens, Guido W. 2020. "Potential Outcome and Directed Acyclic Graph Approaches to Causality: Relevance for Empirical Practice in Economics." *Journal of Economic Literature* 58 (4): 1129–79. <https://doi.org/10.1257/jel.20191597>.
- James, Gareth, Daniela Witten, Trevor Hastie, and Robert Tibshirani. 2021. *An Introduction to Statistical Learning*. Springer US. <https://doi.org/10.1007/978-1-0716-1418-1>.
- King, Gary, and Richard Nielsen. 2019. "Why Propensity Scores Should Not Be Used for Matching." *Political Analysis* 27 (4): 435–54. <https://doi.org/10.1017/pan.2019.11>.
- Leamer, Edward E. 1983. "Let's Take the Con Out of Econometrics." *American Economic Review* 73 (1): 31–43. <https://www.jstor.org/stable/1803924>.
- Pearl, Judea. 2009. *Causality*. Cambridge Core. Cambridge, England, UK: Cambridge University Press. <https://doi.org/10.1017/CBO9780511803161>.

Pearl, Judea, and Dana Mackenzie. 2018. *The Book of Why: The New Science of Cause and Effect*. Basic books.

Steel, Mark F. J. 2020. "Model Averaging and Its Use in Economics." *Journal of Economic Literature* 58 (3): 644–719. <https://doi.org/10.1257/jel.20191385>.

# Non-linear models

---

# Limited dependent variables

So far, we have only dealt with **continuous and unconstrained** *dependent variables*, i.e.  $Y \in \mathbb{R}$ , but many interesting variables are **limited** in some form, e.g.

- **probabilities** range from zero to one,
- **GDP** is a positive variable.

We can treat these **limited variables** as approximately continuous, but this may cause severe issues. Instead, we can turn to specialised *limited dependent variable* (LDV) models.



# Examples for LDVs

We may distinguish between **regression** and **classification** tasks.



# Examples for LDVs

We may distinguish between **regression** and **classification** tasks.

## Classification

We speak of a classification model, if the outcome is

- *binary* (e.g. passed or failed, good boy or not),
- *categorical* (e.g. nationality, breed of dog),
  - *ordinal* (e.g. good – okay – bad).

# Examples for LDVs

We may distinguish between **regression** and **classification** tasks.

## Classification

We speak of a classification model, if the outcome is

- *binary* (e.g. passed or failed, good boy or not),
- *categorical* (e.g. nationality, breed of dog),
  - *ordinal* (e.g. good – okay – bad).

## Regression

We speak of a regression model, if the outcome is

- *censored, truncated, or positive* (e.g. wages, wealth, time, forest loss),
- *count data* (e.g. the number of votes, days since an accident),

*Regression is generally used in a much broader sense, and may encompass classification.*

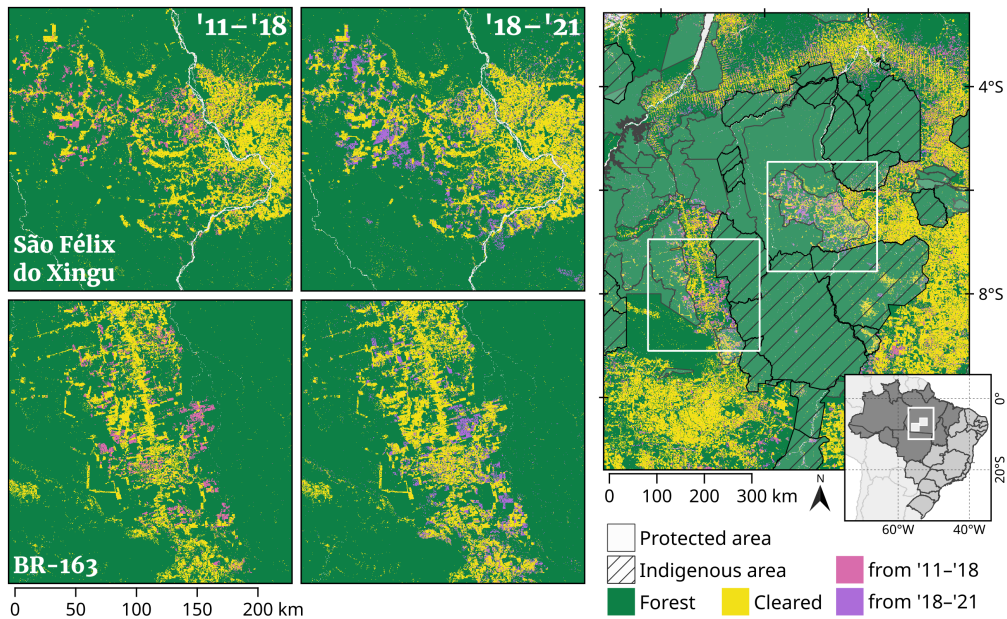


Figure 12: Land use change in the Brazilian Amazon.

# The linear probability model

First, consider the implications of using the **linear probability model** (LPM)

$$y = f(\mathbf{X}) + \mathbf{e} = \mathbf{X}\beta + \mathbf{e},$$

where the dependent variable is a **probability**, i.e.  $y \in [0, 1]$ .

# The linear probability model

First, consider the implications of using the **linear probability model** (LPM)

$$\mathbf{y} = f(\mathbf{X}) + \mathbf{e} = \mathbf{X}\beta + \mathbf{e},$$

where the dependent variable is a **probability**, i.e.  $\mathbf{y} \in [0, 1]$ .

For a *binary dependent* the expected value is equal the probability that  $y_i = 1$ .

$$\mathbb{E}[\mathbf{y}] = 0 \cdot \mathbb{P}(\mathbf{y} = 0) + 1 \cdot \mathbb{P}(\mathbf{y} = 1).$$

Conditional on the regressor,  $\mathbf{X}$ , we have

$$\mathbb{E}[\mathbf{y} | \mathbf{X}] = \mathbb{P}(\mathbf{y} = 1 | \mathbf{X}) = \mathbf{X}\beta.$$

# Understanding the LPM

$$\mathbb{P}(\mathbf{y} | \mathbf{X}) = \beta_0 + \mathbf{x}_1\beta_1 + \dots + \mathbf{x}_K\beta_K.$$

The LPM implies that the coefficient  $\beta_j$  gives us the *expected absolute change of probability* if  $\mathbf{x}_j$  is changed by 1. This *linearity assumption* can be a **major limitation**.

Consider, e.g., a model of the probability of a cell  
of **land being deforested**.

# Understanding the LPM

$$\mathbb{P}(\mathbf{y} | \mathbf{X}) = \beta_0 + \mathbf{x}_1\beta_1 + \dots + \mathbf{x}_K\beta_K.$$

The LPM implies that the coefficient  $\beta_j$  gives us the *expected absolute change of probability* if  $\mathbf{x}_j$  is changed by 1. This *linearity assumption* can be a **major limitation**.

Consider, e.g., a model of the probability of a cell of **land being deforested**.

We have  $Y \in \{0, 1\}$  and covariates on

- population density in the area,
- distance to the nearest city,
- distance to agricultural land,
- precipitation, and temperature.

# Understanding the LPM

$$\mathbb{P}(\mathbf{y} | \mathbf{X}) = \beta_0 + \mathbf{x}_1\beta_1 + \dots + \mathbf{x}_K\beta_K.$$

The LPM implies that the coefficient  $\beta_j$  gives us the *expected absolute change of probability* if  $\mathbf{x}_j$  is changed by 1. This *linearity assumption* can be a **major limitation**.

Consider, e.g., a model of the probability of a cell of **land being deforested**. Or a turtle identifier.

We have  $Y \in \{0, 1\}$  and covariates on

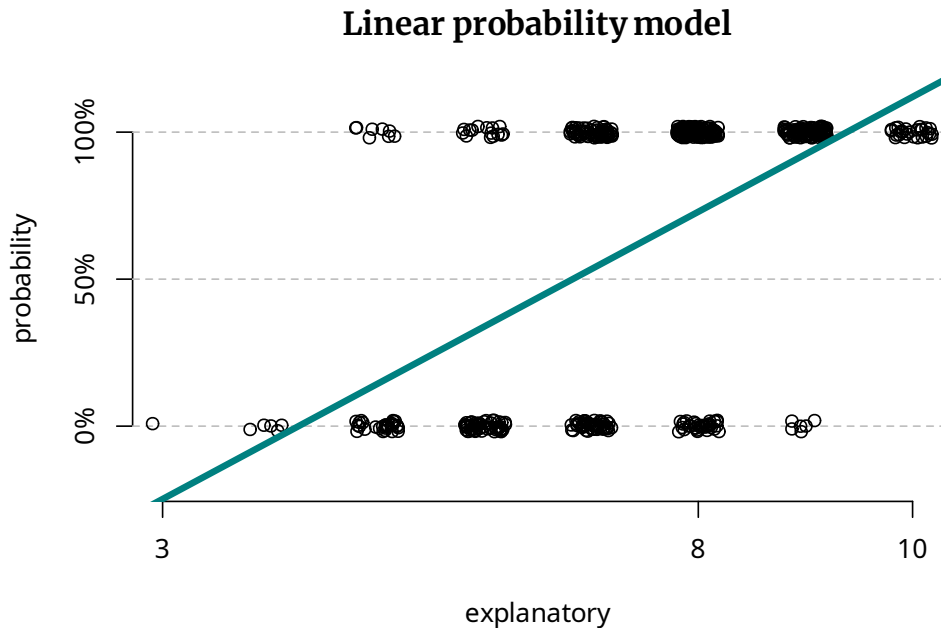
- population density in the area,
- distance to the nearest city,
- distance to agricultural land,
- precipitation, and temperature.

Figure 13: What kind of turtle is this?





# Drawbacks of the LPM



# Modelling probabilities

When dealing with **probabilities**, the *linearity* assumption for  $f$  may be too strong — we need another approach.

- Consider a function  $G$  that satisfies  $0 < G(z) < 1$ .
- We could use  $G$  to adapt our model to

$$\mathbb{P}(\mathbf{y} | \mathbf{X}) = G(\mathbf{X}\beta).$$

This way, we can model a **latent variable**,  $\mathbf{z} = \mathbf{X}\beta$ , using a linear model, and link it to the dependent  $\mathbf{y}$  via the *non-linear function*  $G$ , giving us  $\mathbf{y} = G(\mathbf{z})$ .

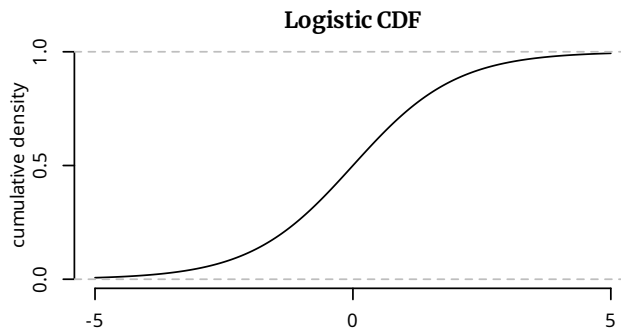
## Link function

The inverse function  $G^{-1}(z)$  is called the *link function*.

# The logit model

For the *logit model*, we use the the cumulative distribution function (CDF) of a logistic variable – the *logistic function* – for  $G$ . The link function are *log-odds*,  $\log \frac{p}{1-p}$ .

$$G(z) = \frac{e^z}{e^z + 1}.$$

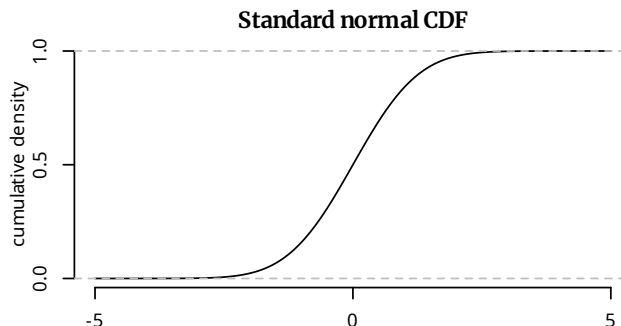


# Probit model

For the *probit model*, we use the CDF of a *standard normal distribution*,

$$G(z) = \Phi(z) = \mathbb{P}(Z \leq z), \text{ where } Z \sim \mathcal{N}(0, 1),$$

which gives us the probability that the standard normal variable  $Z$  is smaller than  $z$ .



# Interpretation

The interpretation of logit and probit models is not as straightforward as in linear models due to their non-linearity.

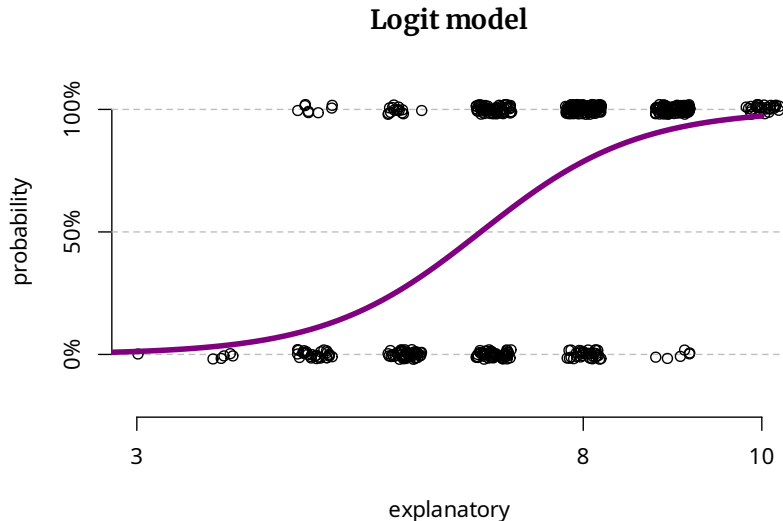
- We *can* interpret the
  - sign of coefficients, i.e. the direction of the expected change, and
  - significance of coefficients.

So if  $\beta_j > 0$  we expect the probability to increase with  $x_j$  and vice versa.

However, we **cannot interpret the magnitude** of coefficients as magnitude of the effect of  $\mathbf{X}$  on  $\mathbf{y}$ . Instead, it captures the effects of  $\mathbf{X}$  on the latent  $\mathbf{z}$ , which we rarely care about.

# Interpreting predictions

We can interpret *predicted probabilities* or differences in certain scenarios.



# Partial effects

The problem with interpreting coefficients is that **partial effects** of  $\mathbf{x}_j$  are *affected by all other variables*. Assume  $\mathbf{x}_1$  is a dummy, then

$$\mathbb{P}(\mathbf{y} | \mathbf{x}_1 = 1, \mathbf{x}_2, \cdot) = G(\beta_0 + \beta_1 + \mathbf{x}_2\beta_2 + \dots)$$

$$\mathbb{P}(\mathbf{y} | \mathbf{x}_1 = 0, \mathbf{x}_2, \cdot) = G(\beta_0 + \mathbf{x}_2\beta_2 + \dots)$$

The *change depends on the level of  $\mathbf{x}_2$*  and other variables. The same holds for continuous variables, with the partial effect given by

$$\frac{\partial \mathbb{P}(\mathbf{y} | \mathbf{x}_j = x_j, \cdot)}{\partial \mathbf{x}_j} = g(\mathbf{X}\beta) \beta_j,$$

where  $g(z) = G'(z)$ , i.e. the first derivative.

# Reporting partial effects

We can use summary measures to help *interpret partial effects* in non-linear models.

## Partial effect at the average

The *partial effect at the average* (PEA) is given by

$$g(\bar{\mathbf{X}}\hat{\beta}) \hat{\beta}_j,$$

and gives partial effects where **explanatory variables are at their mean**.

## Average partial effect

The *average partial effect* (APE) is given by

$$\frac{\sum_{j=1}^N g(\mathbf{X}_j\hat{\beta})}{N} \hat{\beta}_j.$$

We calculate the **partial effect for each observation** and take the average.



# Inference — testing

To *test the significance* of single coefficients, we can use  $t$  values. For *multiple coefficients* we can use the **likelihood ratio** test

$$LR = 2(\log \mathcal{L}_u - \log \mathcal{L}_r).$$

We compare the **likelihood** of the unrestricted ( $\mathcal{L}_u$ ) and restricted ( $\mathcal{L}_r$ ) models, where the models are required to be *nested* (the complex model nests the simpler one).

## Likelihood

The likelihood function is the *joint probability of the observed data*, viewed as a function of the parameters.

*The statistic converges asymptotically to a  $\chi^2$  distribution — if the null hypothesis happens to be true. Finite sample behaviour is generally unknown.*

# Inference — comparing models

We can compare model specifications using

- $R^2$ , the proportion of explained variance,
  - for non-linear models there are various pseudo  $R^2$  measures,
- the likelihood,  $\mathcal{L}$ , of a given model, or
- **information criteria** (IC).

# Inference — comparing models

We can compare model specifications using

- $R^2$ , the proportion of explained variance,
  - for non-linear models there are various pseudo  $R^2$  measures,
- the likelihood,  $\mathcal{L}$ , of a given model, or
- **information criteria** (IC).

Many measures of model fit *always increase with complexity* — IC prefer parsimony.

## Akaike information criterion

$$\text{AIC} = 2K - 2 \log \hat{\mathcal{L}}$$

## Bayesian (or Schwarz) information criterion

$$\text{BIC} = K \log N - 2 \log \hat{\mathcal{L}}$$

# Other probability models

Probabilities are not the only **limited dependent variables**, and there is a range of other specialised models. This includes the

- **poisson model** for *count* variables,
  - e.g.  $Y \in \{0, 1, 2, \dots\}$  with votes,
- **tobit model** for *censored* variables,
  - e.g.  $Y > 0$  with forest loss,
- **heckit model** for *non-random samples*,
  - which uses the *Heckman correction*, modeling the sampling probability,
- **multinomial probit/logit model** for *categorical* variables,
  - e.g.  $Y \in \{\text{agree, disagree, unsure}\}$ .

# Count data

*Count data* takes on non-negative integer values (0, 1, 2, ...) and often has a substantial number of *zero outcomes* ('zero-inflated').

To build a model for this kind of data, we could

- think of a latent Normal variable behind  $Y$ ,
- or use a *discrete* probability distribution.

# Count data

*Count data* takes on non-negative integer values (0, 1, 2, ...) and often has a substantial number of *zero outcomes* ('zero-inflated').

To build a model for this kind of data, we could

- think of a latent Normal variable behind  $Y$ ,
- or use a *discrete* probability distribution.

The **Poisson distribution** is an example; we can use it to express the probability that a *given number of events occurs in a fixed interval*.

*In 1898, Ladislaus Bortkiewicz used the Poisson distribution when investigating the number of soldiers in the Prussian army that were killed by horse kicks.*

Figure 14: The Count von Count.

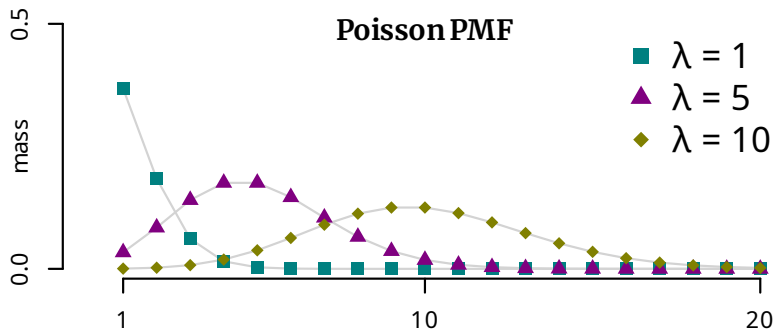


# Poisson distribution

The *probability mass function* (PMF) of the **Poisson distribution** is

$$\mathbb{P}(Y = y_i | \lambda) = \frac{\lambda^{y_i} \exp^{-\lambda}}{y_i!}, \quad y_i = 0, 1, 2, \dots,$$

where the parameter  $\lambda$  is also the expectation  $\mathbb{E}[Y]$  and variance  $\mathbb{V}(Y)$ .



# Poisson model

We generally expect that the expectation, i.e. the mean  $\lambda = \mathbb{E}[\mathbf{y}]$ , depends on other variables. Consider a *Poisson model* with dependent mean; let

$$\lambda = \mathbb{E}[\mathbf{y} | \mathbf{X}; \beta] = \exp \{ \mathbf{X} \beta \},$$

where we use the exponential function to ensure that  $\mathbb{E}[\mathbf{y} | \mathbf{X}] > 0$ . We get

$$\mathbb{P}(Y = y_i | x_i; \beta) = \frac{\exp \{x_i \beta\}^{y_i} \exp^{-\exp \{x_i \beta\}}}{y_i!}, \quad y_i = 0, 1, 2, \dots,$$

describing the probability of each observation.



# Censored and truncated data

We speak of **censored** (truncated) data if the *data is censored* (truncated) at some *threshold* for some reason. This could be

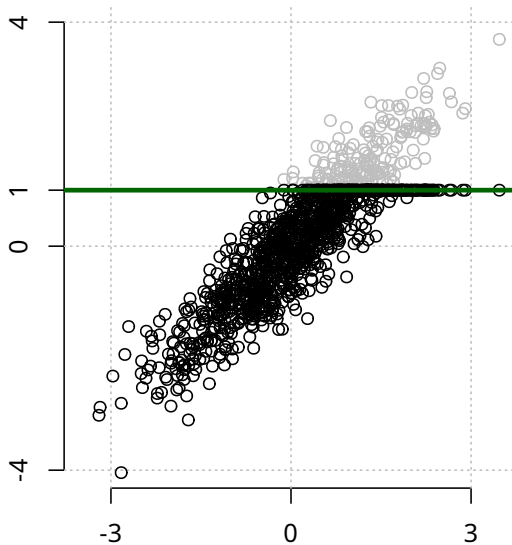
- square meters in a 30m<sup>2</sup> cell ( $Y \in [0, 30]$ ),
- wages ( $Y \in [0, \infty]$ ),
- temperature in degree Celsius ( $Y \in [-273.15, \infty]$ ), et cetera.

Censoring can be

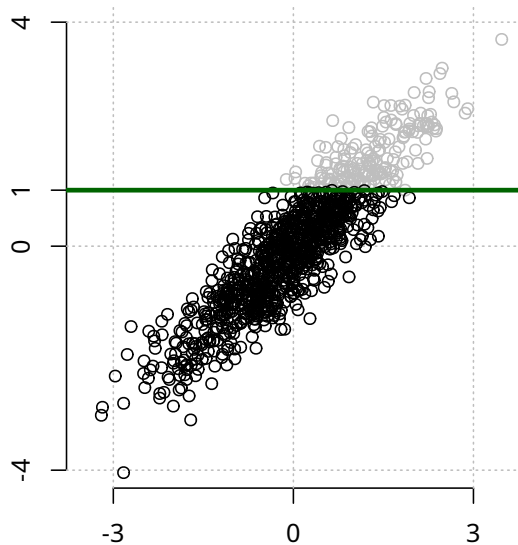
- *absolute* (no values beyond the threshold), or
- *relative* (selection problem beyond the threshold).

It can happen by design or due to missing data. Censored (and especially truncated) data often has a substantial number of *observations at the threshold*.

### Censoring



### Truncation



# Outlook

We covered a number of *limited dependent variables*, why they are important, and how we can **learn more** using more general, non-linear models.

Next up, we will learn how to conduct **maximum likelihood estimation**, which

- allows us to efficiently *estimate general models*,
- provides a connection to more advanced topics (such as shrinkage).

Afterwards, we'll proceed with more options and methods for **causal inference**, including *matching*, *quasi-experiments*, and *regression discontinuities*.

Figure 15: Poisson models are contentious.



Donald J. Trump   
@realDonaldTrump

...

STOP THE COUNT!

9:12 AM · 11/5/20 · [Twitter for iPhone](#)

# Maximum likelihood estimation

---

# Estimation of general models

We need a good way of **estimating** more *general models*, such as

$$\mathbf{y} = G(\mathbf{X}, \boldsymbol{\beta}) + \mathbf{e}.$$

These models (e.g. the logit model) are *not linear in parameters* – OLS isn't even BLUE.

- When minimising  $\mathbf{e}'\mathbf{e}$ , we have to consider  $K$  ( $\boldsymbol{\beta} \in \mathbb{R}^K$ ) partial derivatives,
- $\frac{\partial \mathbf{e}'\mathbf{e}}{\partial \beta_j}$  generally involves all  $\boldsymbol{\beta}$ , and there is no closed form solution.

## Non-linear least squares

*Non-linear least squares* estimation is a conceptually straightforward approach. First, we *approximate with a linear model*, and then refine the estimates iteratively. However, estimates are generally *not unique* and *inefficient*.

# Maximum likelihood estimation

**Maximum likelihood** (ML) estimation is a method for estimating parameters. It works by maximising a **likelihood function**, the *joint probability distribution of the data* as a function of the parameters, given by

$$\mathcal{L}(\beta) = \prod_{i=1}^N \mathbb{P}(\mathbf{y} | X; \beta).$$

- We set  $\beta_{ML}$  so the observed data is *most probable* within our model.
- The resulting ML estimator is *consistent*, *asymptotically normal*, and *asymptotically efficient* in most cases.

*The likelihood  $\mathcal{L}(\theta|X)$  itself is not a probability – we allow  $\theta$  to vary, not  $X$ .*

# The ML estimator

For computational convenience, we usually work with the **log-likelihood**

$$\ell(\beta) = \log \mathcal{L}(\beta) = \sum_{i=1}^N \log \mathbb{P}(\mathbf{y} | \mathbf{X}; \beta).$$

- $\beta_{ML}$  is then the estimate that maximises the log-likelihood function.
- The equation  $\frac{\partial \ell(\beta)}{\partial \beta} = 0$  generally has *no closed form solution*, and *iterative optimization algorithms* are used instead.

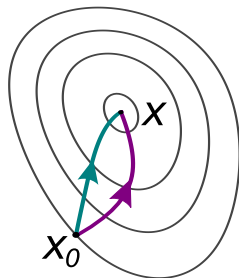
# The ML estimator

For computational convenience, we usually work with the **log-likelihood**

$$\ell(\beta) = \log \mathcal{L}(\beta) = \sum_{i=1}^N \log \mathbb{P}(\mathbf{y} | \mathbf{X}; \beta).$$

- $\beta_{ML}$  is then the estimate that maximises the log-likelihood function.
- The equation  $\frac{\partial \ell(\beta)}{\partial \beta} = 0$  generally has *no closed form solution*, and *iterative optimization algorithms* are used instead.

Examples for iterative optimization are **Gradient Descent** (based on the first derivative) and **Newton's method** (which also uses the second derivative).





# ML estimation for binary outcomes

A **distributional assumption** lies at the center of ML estimation. For *binary outcomes*, where  $Y \in \{0, 1\}$ , we can use the *Bernoulli distribution* with probability mass function

$$f(y_i | p) = p^{y_i}(1 - p)^{1-y_i}.$$

We have  $\mathbb{P}(Y = 1) = p = 1 - \mathbb{P}(Y = 0)$  for the parameter  $p$ , and — due to independence of observations — the joint probability is

$$f(y_1, y_2, \dots, y_N | p) = \prod_{i=1}^N p^{y_i}(1 - p)^{1-y_i}.$$

*The Bernoulli distribution is a special case of the Binomial distribution with a single trial.*

# The log-likelihood for Bernoulli variables

With a Bernoulli outcome, we can use the likelihood

$$\mathcal{L}(p) = \prod_{i=1}^N p^{y_i} (1-p)^{1-y_i}.$$

- To find  $p_{ML}$ , we need to maximise the likelihood by solving for  $\frac{\partial \mathcal{L}}{\partial p} = 0$ .
- The product is difficult to differentiate — we'd prefer a sum.
- We can use properties of the logarithm, and maximise the log-likelihood instead.

We need to solve

$$\frac{\partial \ell}{\partial p} = \frac{\partial \sum_i \log[p^{y_i} (1-p)^{1-y_i}]}{\partial p} = 0.$$

# Deriving the ML estimator i

To obtain the ML estimate, we first reformulate the log-likelihood as

$$\begin{aligned}\ell(p) &= \sum_{i=1}^N \log[p^{y_i}(1-p)^{1-y_i}] \\ &= \sum_{i=1}^N y_i \log p + (1-y_i) \log(1-p) \\ &= N\bar{y} \log p + N(1-\bar{y}) \log(1-p).\end{aligned}$$

Where the last step relates the summation to the mean –  $\sum_i y_i = N\bar{y}$ .

Next, we need to differentiate with respect to  $p$ .

## Deriving the ML estimator ii

We know that

$$\ell(p) = N\bar{y} \log p + N(1 - \bar{y}) \log(1 - p),$$

which we need to differentiate with respect to  $p$ , and solve for  $p_{ML}$ .

$$\begin{aligned}\frac{\partial \ell(p)}{\partial p} &= \frac{N\bar{y}}{p} - \frac{N(1 - \bar{y})}{1 - p} = 0 \\ \frac{N\bar{y}}{p} &= \frac{N(1 - \bar{y})}{1 - p} \\ \bar{y}(1 - p) &= p(1 - \bar{y}) \\ p_{ML} &= \bar{y}.\end{aligned}$$

The *maximum likelihood estimate* is the **average number of occurrences in the sample**.

# ML estimation for logit models

With **logit models**, we have a *Bernoulli outcome*  $Y$ , and *model the probability*  $p$  using the logistic function. We have the following PMF

$$\begin{aligned}\mathbb{P}(Y = y_i | x_i) &= p^{y_i} (1 - p)^{1-y_i} \\ &= \left( \frac{e^{x_i \beta}}{1 + e^{x_i \beta}} \right)^{y_i} \left( 1 - \frac{e^{x_i \beta}}{1 + e^{x_i \beta}} \right)^{1-y_i}\end{aligned}$$

and set  $\beta_{ML}$  by (numerically) maximising the log-likelihood

$$\ell(\beta) = \sum_{i=1}^N \left[ -\log(1 + e^{x_i \beta}) + y_i x_i \beta \right].$$

# ML estimation for Poisson models

With **Poisson models**, we have a *Poisson outcome*, and *model the mean  $\lambda$*  using an exponential function. We have the following PMF

$$\mathbb{P}(Y = y_i | x_i) = \frac{\exp\{x_i\beta\}^{y_i} \exp^{-\exp\{x_i\beta\}}}{y_i!}.$$

and set  $\beta_{ML}$  by (numerically) maximising the log-likelihood

$$\ell(\beta) = \sum_{i=1}^N y_i x_i \beta - \exp\{x_i \beta\}.$$

*The log-likelihood measures fit, relating the fitted  $(x_i\beta)$  to the observed value  $(y_i)$ .*

# The linear model and ML estimation

Consider the **standard linear model** with normally distributed errors, given by

$$\mathbf{y} = \mathbf{X}\boldsymbol{\beta} + \mathbf{e}, \quad \mathbf{e} \sim \mathcal{N}(0, \sigma^2).$$

This implies that  $\mathbf{y} \sim \mathcal{N}(\mathbf{X}\boldsymbol{\beta}, \sigma^2)$ . So far, we've used *ordinary least squares* to estimate the parameters — now we can also use *maximum likelihood estimation*.

## Normal distribution

The Normal distribution, denoted by  $\mathcal{N}(\mu, \sigma^2)$ , has the probability density function

$$f(x | \mu, \sigma^2) = \frac{1}{\sqrt{2\sigma^2\pi}} \exp \left\{ -\frac{(x - \mu)^2}{2\sigma^2} \right\}.$$

# Normal probability density function

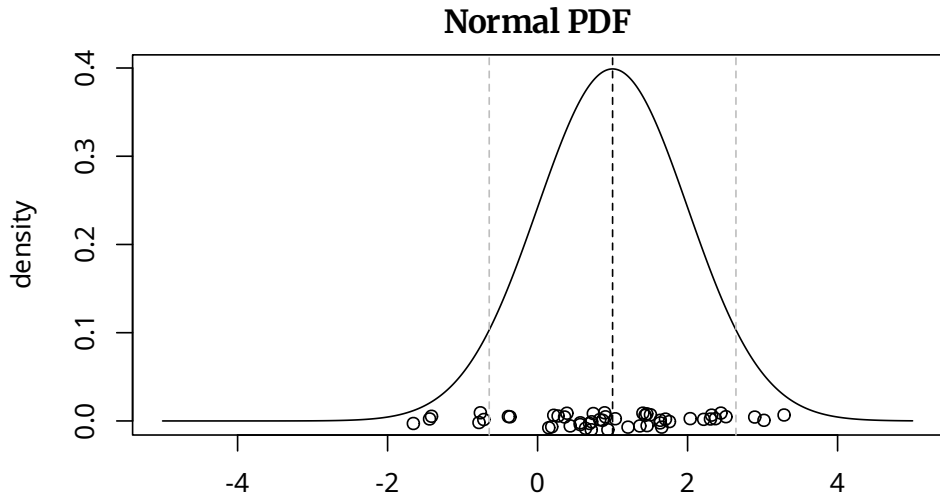


Figure 16: An  $\mathcal{N}(1, 1)$  density, and 50 draws from it.



# Deriving the ML estimator

We can get the likelihood function from the PDF

$$\mathcal{L}(\boldsymbol{\beta}, \sigma^2) = \frac{1}{(2\pi)^{\frac{n}{2}} \sigma^n} \exp \left\{ \frac{-1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})' (\mathbf{y} - \mathbf{X}\boldsymbol{\beta}) \right\}.$$

To obtain estimates, we will need the log-likelihood

$$\ell(\boldsymbol{\beta}, \sigma^2) = \frac{N}{2} \log(2\pi) - N \log \sigma - \frac{1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})' (\mathbf{y} - \mathbf{X}\boldsymbol{\beta}).$$

# Deriving the ML estimator

We can get the likelihood function from the PDF

$$\mathcal{L}(\boldsymbol{\beta}, \sigma^2) = \frac{1}{(2\pi)^{\frac{n}{2}} \sigma^n} \exp \left\{ \frac{-1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})'(\mathbf{y} - \mathbf{X}\boldsymbol{\beta}) \right\}.$$

To obtain estimates, we will need the log-likelihood

$$\ell(\boldsymbol{\beta}, \sigma^2) = \frac{N}{2} \log(2\pi) - N \log \sigma - \frac{1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})' (\mathbf{y} - \mathbf{X}\boldsymbol{\beta}).$$

We will focus on  $\boldsymbol{\beta}_{ML}$  — notice how the last term measures the squared deviations.

# Likelihood function with one coefficient

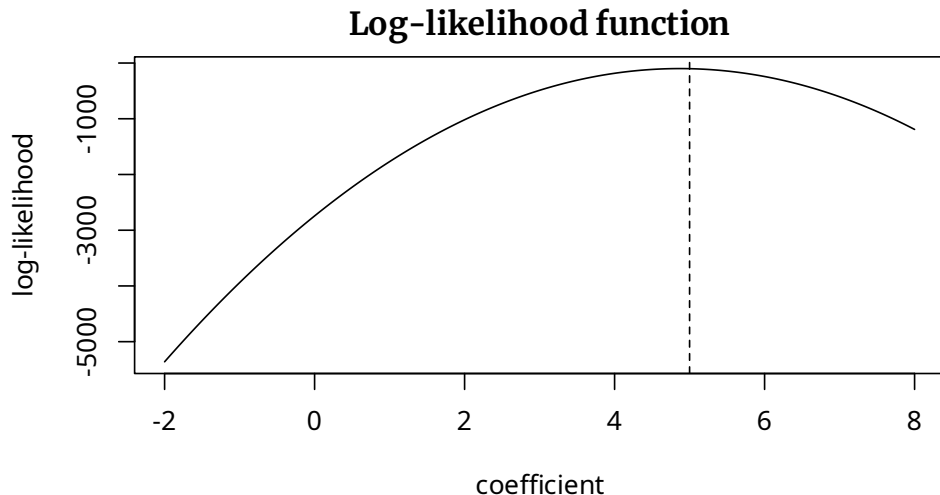


Figure 17: Visualisation of the log-likelihood for simulated data with one coefficient  $-\ell(\beta)$ .

# Likelihood functions as a contour plot

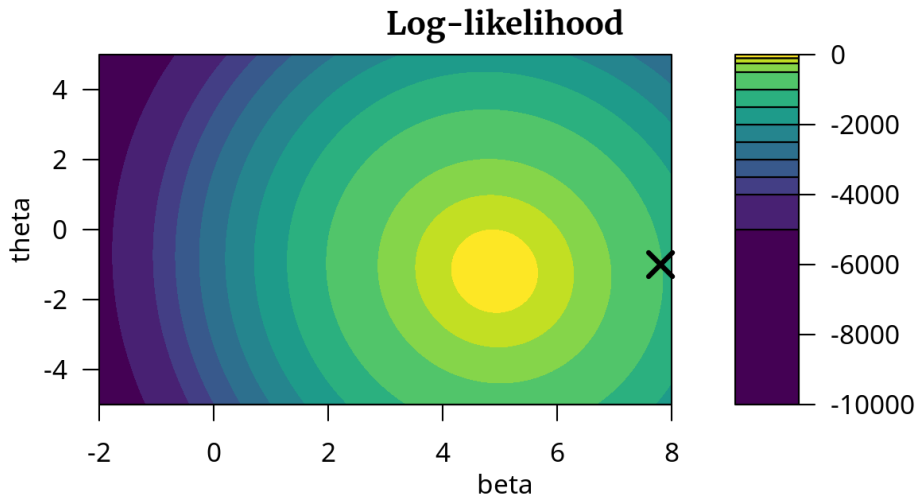


Figure 18: Visualisation of the log-likelihood for simulated data with two coefficients –  $\ell(\beta, \theta)$ .

# The maximum likelihood

To find  $\beta_{ML}$ , we need to maximise the log-likelihood

$$\ell(\beta, \sigma^2) = \frac{N}{2} \log(2\pi) - N \log \sigma - \frac{1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\beta)' (\mathbf{y} - \mathbf{X}\beta).$$

# The maximum likelihood

To find  $\beta_{ML}$ , we need to maximise the log-likelihood

$$\ell(\beta, \sigma^2) = \frac{N}{2} \log(2\pi) - N \log \sigma - \frac{1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\beta)' (\mathbf{y} - \mathbf{X}\beta).$$

When taking the derivative, the first two elements drop out, and we have

$$\frac{\partial \ell(\beta, \sigma^2)}{\partial \beta} = -2\sigma^{-2} (-2\mathbf{X}'\mathbf{y} + 2\mathbf{X}'\mathbf{X}\beta).$$

# The maximum likelihood

To find  $\beta_{ML}$ , we need to maximise the log-likelihood

$$\ell(\beta, \sigma^2) = \frac{N}{2} \log(2\pi) - N \log \sigma - \frac{1}{2\sigma^2} (\mathbf{y} - \mathbf{X}\beta)' (\mathbf{y} - \mathbf{X}\beta).$$

When taking the derivative, the first two elements drop out, and we have

$$\frac{\partial \ell(\beta, \sigma^2)}{\partial \beta} = -2\sigma^{-2} (-2\mathbf{X}'\mathbf{y} + 2\mathbf{X}'\mathbf{X}\beta).$$

- We obtain  $\beta_{ML}$  from  $\frac{\partial \ell(\beta, \sigma^2)}{\partial \beta} = 0$ , and
- check whether  $\ell(\beta, \sigma^2)$  is maximal by checking the second derivative.

## OLS and ML estimation

For the linear model with Normal errors, the OLS and ML estimates of  $\beta$  coincide.

# Shrinkage estimators — the LASSO

Let's discard the **constraint of unbiased estimators**.

- Theoretically, there's an *unlimited number of regressors*; most are irrelevant.
- We only want to *keep important regressors*, and pull coefficients towards the mean — recall the phenomenon of *regression to the mean*.

How can we achieve this in the linear model?

$$\hat{\beta} = \min_{\beta} \left\{ (\mathbf{y} - \mathbf{X}\beta)' (\mathbf{y} - \mathbf{X}\beta) \right\}$$



# Shrinkage estimators — the LASSO

Let's discard the **constraint of unbiased estimators**.

- Theoretically, there's an *unlimited number of regressors*; most are irrelevant.
- We only want to *keep important regressors*, and pull coefficients towards the mean — recall the phenomenon of *regression to the mean*.

How can we achieve this in the linear model?

$$\begin{aligned}\hat{\beta} &= \min_{\beta} \left\{ (\mathbf{y} - \mathbf{X}\beta)' (\mathbf{y} - \mathbf{X}\beta) \right\} \\ &= \min_{\beta} \left\{ (\mathbf{y} - \mathbf{X}\beta)' (\mathbf{y} - \mathbf{X}\beta) + \lambda |\beta| \right\}.\end{aligned}$$

We can introduce various **penalty terms** to punish larger coefficient values.

# Maximum likelihood estimation

- ML estimators are based on the *probability distribution* of  $Y$ .
- We learn about the
  - *parameters of this underlying distribution*,
  - **conditional on** the *data* we observe and the chosen *distribution*.

To find a ML estimator we

1. model the *probability of each observation*,
2. derive the *joint probability* of all observations,
3. consider the joint probability as a function of its parameters  $\theta$ , conditional on the data  $\mathcal{D}$  – this gives us the *likelihood function*  $\mathcal{L}$ ,
4. *maximise the log-likelihood*,  $\ell(\theta|\mathcal{D})$ , with respect to  $\theta$ .

# Matching

---

# Matching observations

Recall the fundamental problem of causal inference — *we can't observe the counterfactual* to our treatment. With **matching**, we try to find *close matches to the treated units* within the data. Specifically, we

- divide the dataset in *treated* and *control* units,
- find the ones with the **closest matching** characteristics between each of them,
- prune away unmatched observations without creating selection bias,
- perform our analysis with the matched dataset.

This procedure allows us to create a *sample with balanced confounders*, emulating the balance induced by *completely randomized* or *blocked* experiments. Matching is an *intuitive* and *parsimonious* alternative to highly elaborate specifications and can aid with causal inference.

# Methods for matching

There are many methods for *matching* that differ in their notion of **closeness**.

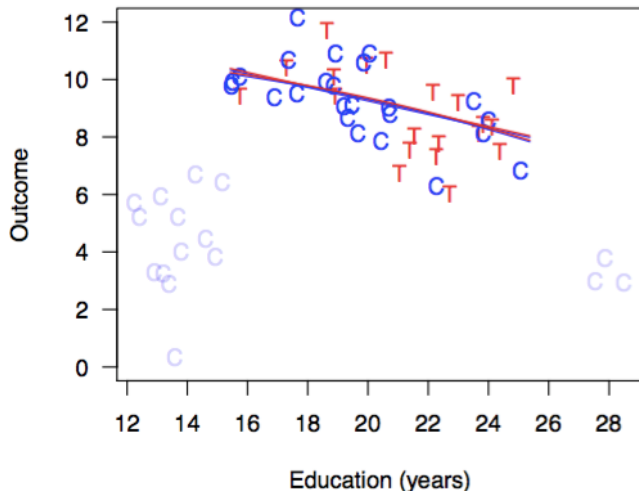


Figure 19: Illustration of a full and matched sample (by [King, 2015](#)).

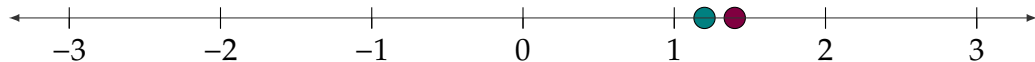
# Propensity score matching

Assume you know the **propensity of being treated** for every unit. We could use this information to counteract any selection biases.

# Propensity score matching

Assume you know the **propensity of being treated** for every unit. We could use this information to counteract any selection biases.

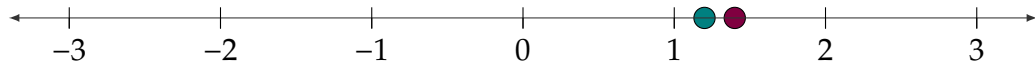
**Propensity score matching** (PSM) looks to estimate this propensity, and use it to match observations. We *estimate the treatment propensity*, and match control and treatment units with similar **propensity scores**, emulating a fully randomised experiment.



# Propensity score matching

Assume you know the **propensity of being treated** for every unit. We could use this information to counteract any selection biases.

**Propensity score matching** (PSM) looks to estimate this propensity, and use it to match observations. We *estimate the treatment propensity*, and match control and treatment units with similar **propensity scores**, emulating a fully randomised experiment.



However, PSM is a problematic method for matching (King and Nielsen 2019), it

1. throws away information by using only a single dimension — the propensity score,
2. suffers from the *propensity score paradox* — random pruning causes imbalance.



# Distance matching

Some alternatives, such as *Mahalanobis distance matching* (MDM), use some *distance between observations* to find matches.

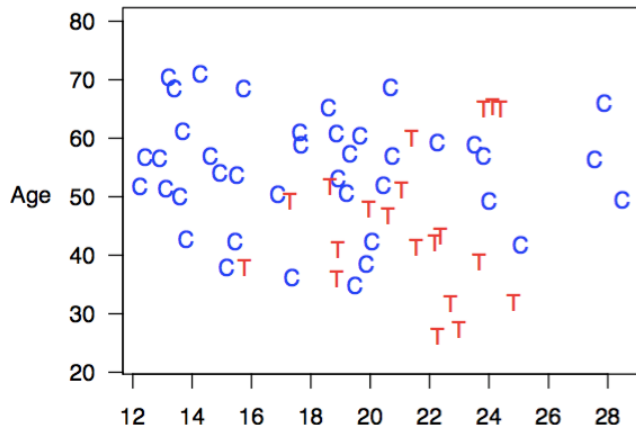


Figure 20: MDM matching (by King, 2015)

# MDM matches

MDM uses the Mahalanobis distance; observations further than some boundary, or *caliper*, are pruned.

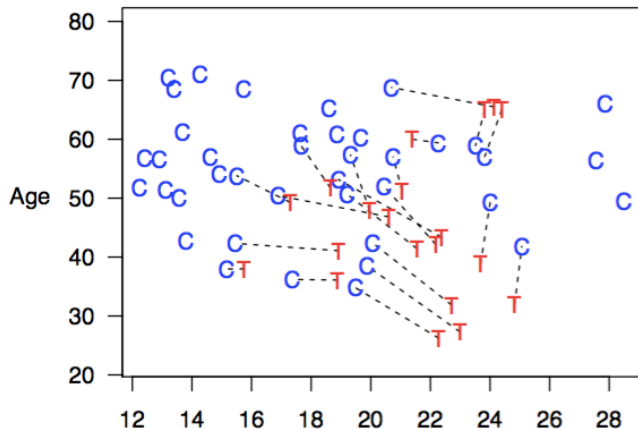


Figure 21: MDM matching (by King, 2015)

# Coarsened exact matching

*Coarsened exact matching* (CEM) approximates a fully-blocked experiment. It works by coarsening explanatory variables to some degree, i.e. separating values into bins.

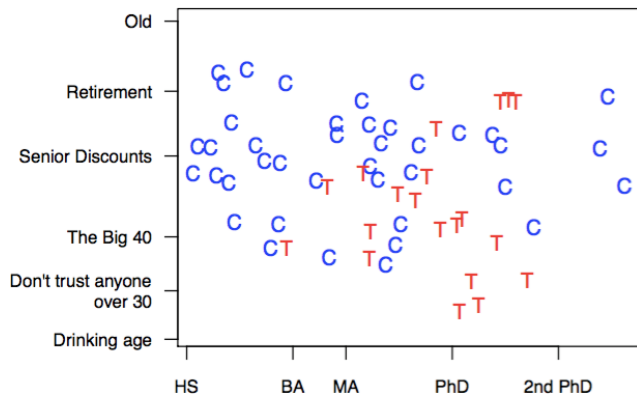


Figure 22: CEM matching (by King, 2015)

# CEM matches

CEM then sorts observations into strata with unique values for all variables on the coarsened scale. Strata without treated or controlled observations are then pruned.

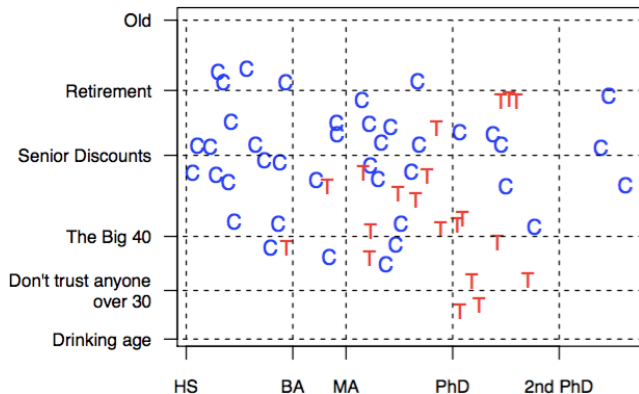


Figure 23: CEM matching (by King, 2015)

# Quasi-experiments

---

# Natural experiments

A **natural experiment** is a study where an *experimental setting is induced by nature* or other factors outside our control.

- It is an *observational study* with properties of randomised experiments.
- This provides a good basis for causal inference, and
- doesn't suffer from potential issues of a conducting an experiment, such as
  - cost,
  - ethics
  - ...

Economic research often relies on natural experiments.

*The sickle cell trait can be seen as a long-run natural experiment for the health effects of **malaria** — it provides some protection against it, but leads to sickle cell disease.*

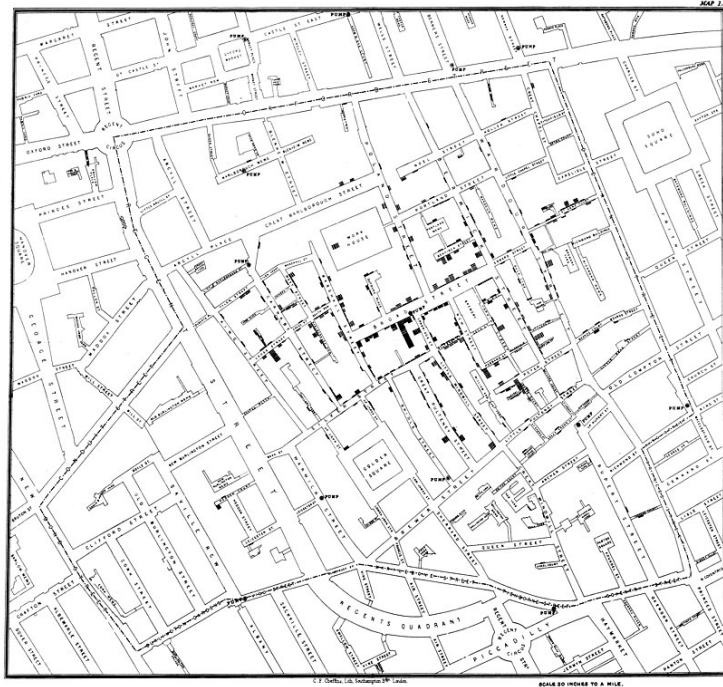


Figure 24: Map of cholera cases and the Broad Street water pump in London (Snow, 1954).

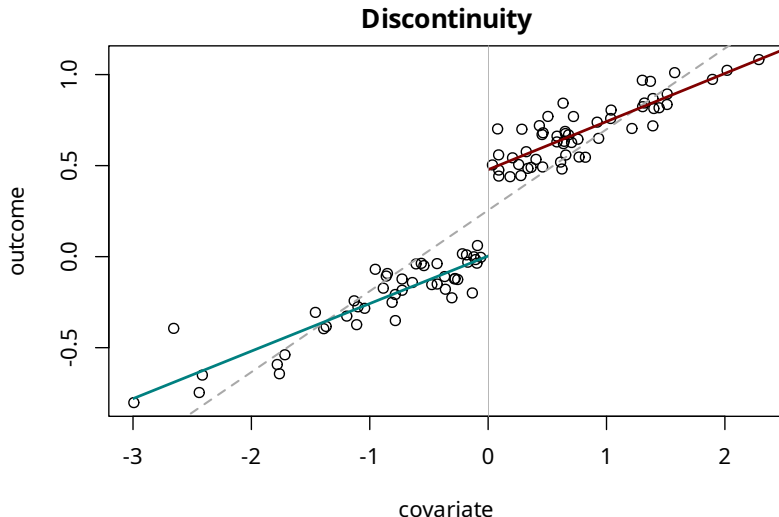


Figure 25: Alexander Pirnie drawing the first number of the Vietnam draft lottery in 1969.



# Regression discontinuity

A regression discontinuity design (RDD) is another *quasi-experimental* design.



# How does RDD work?

When there is a **sharp cutoff** in treatment assignment, we may be able to

- compare observations on either side of this discontinuity.
- We learn about the *local treatment effect*.

## Example — scholarships

Consider a **merit-based scholarship** as an example.

- We cannot compare recipients and non-recipients, since *high-performers are more likely* to receive the scholarship.
- If the scholarship is awarded at a cutoff grade of 1.5 we might be able to use this cutoff to compare students near it.

# Requirements for a RDD

- For an ideal RDD, all *other relevant variables* are continuous at the cutoff,
- and there is sufficient *randomness* in the assignment around the cutoff.

Moreover, we need to **correctly model** the *functional form*.

## Issues

In practice, these requirements are hard to check, since

- effects are often *contaminated* by other factors, and
- we never truly know the functional form.

A common problem are RDD studies that “discover” a discontinuity by *overfitting* the data. Many potential *discontinuities act on multiple factors* (e.g. age thresholds) and treatment can often be influenced (e.g. in exams).

## Discontinuity

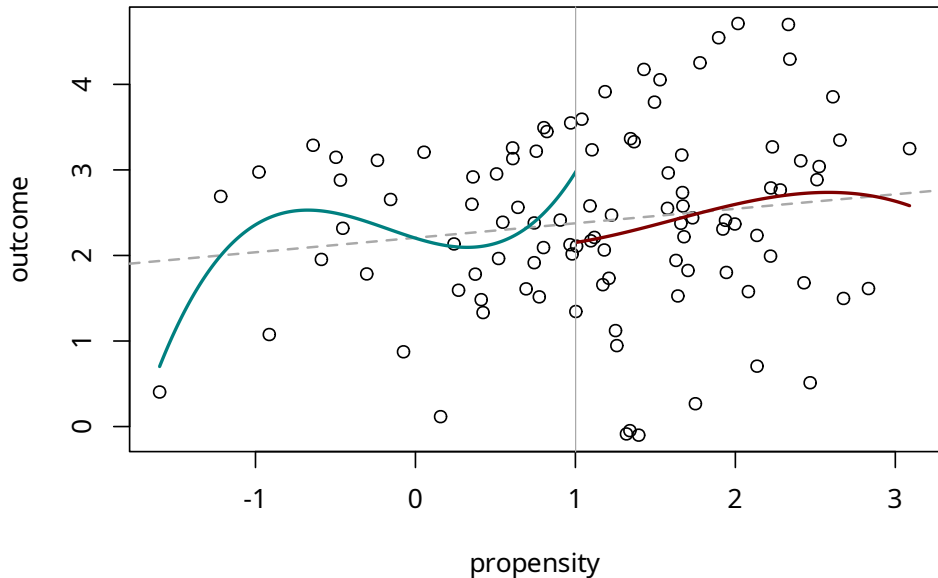


Figure 26: An artificial discontinuity by overfitting with a polynomial regression.

# Panel data

---

# Panel data

We talk of **panel** (or longitudinal) data when we have *repeated measurements* of our individual units over time. This means, we have three dimensions of data — variables, individual units, and time.

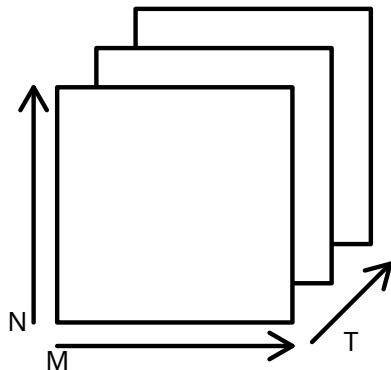


Figure 27: Panel structure.

# Examples

Individual	Date	Income	Age	Education
A	2020	1200	20	medium
A	2021	1300	21	medium
B	2020	1800	24	medium
B	2021	2600	25	high

*Some panel datasets are the EU-SILC (Statistics on Income and Living Conditions), HFCS (Household Finance and Consumption Survey), and Google's data on you.*

# Why panel data?

Panel data and models have some useful *advantages*:

- *more* data (more is more),
- potential *efficiency* gains,
- follows *relationships over time*,
- considers *unobserved* individual- or time-specific effects.

Some potential drawbacks include panel mortality (individuals drop out), panel effects (impacts of repeated data collection), cross-section dependency, decreasing marginal returns of observations.



# Pooled cross sections

We can imagine a panel model by stacking cross sectional models as:

$$\begin{pmatrix} \mathbf{y}_1 \\ \mathbf{y}_2 \\ \vdots \\ \mathbf{y}_T \end{pmatrix} = \begin{pmatrix} \mathbf{X}_1 \\ \mathbf{X}_2 \\ \vdots \\ \mathbf{X}_T \end{pmatrix} \begin{pmatrix} \beta_1 \\ \beta_2 \\ \vdots \\ \beta_T \end{pmatrix} + \begin{pmatrix} \mathbf{e}_1 \\ \mathbf{e}_2 \\ \vdots \\ \mathbf{e}_T \end{pmatrix}, \quad (1)$$

We repeat the model for every date and usually assume constant coefficients, i.e.

$$y_{it} = x_{it}\beta + e_{it}.$$

The result is referred to as *pooled cross-sections*.

# Applications of panel data

Pooled cross-sections can be very useful for causal inference — we can

- isolate *individual-specific*, and
- *time-specific* effects.

Moreover, panel data opens up an additional research design.

## Example — deforestation

Consider the effects of opening up a mine in the Amazon on deforestation.

- We have a treatment group nearby, and a control group of unaffected forest.
- In an experiment, we'd randomly assign the mine for comparability.

# Difference-in-differences

If we have panel data, we can use a **difference-in-differences** (diff-in-diff) approach. For this, we divide our data in four and estimate

$$y_{it} = \alpha + x_{\text{after}}\phi + x_{\text{treated}}\theta + x_{\text{interacted}}\delta + \dots$$

—	Before	After	Difference
Control	$\alpha$	$\alpha + \phi$	$\phi$
Treatment	$\alpha + \theta$	$\alpha + \theta + \phi + \delta$	$\phi + \delta$
<b>Difference</b>	$\theta$	$\theta + \delta$	$\delta$

We obtain the treatment effect  $\hat{\delta}$  from the *difference of the differences*.

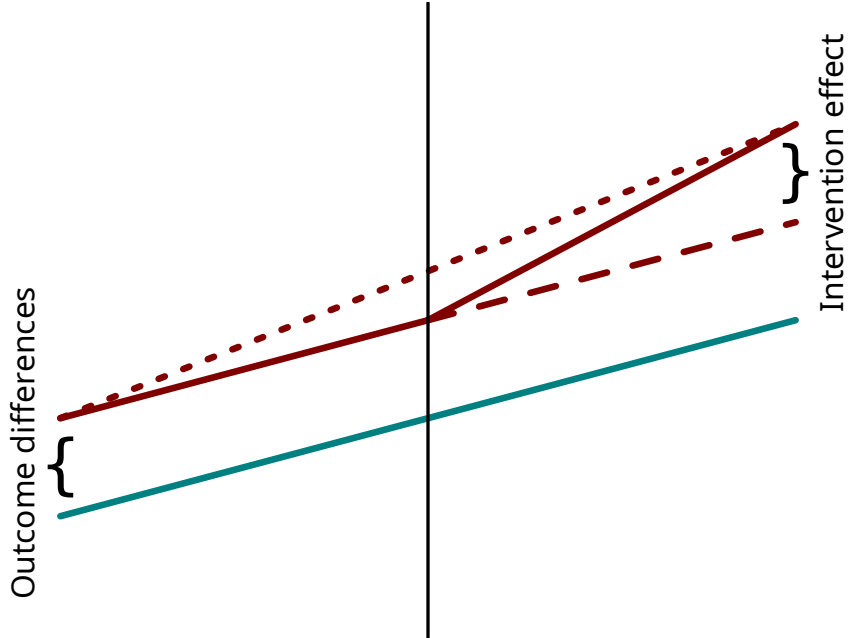


Figure 28: Effect estimation using diff-in-diff. Outcome of the control group below in teal, of the treatment group in red.

# Controlling for unobservables

With panel data we can account for *unobserved or unobservable variables*. Consider

$$y_{it} = \alpha + \psi_t^{\text{period}} + \mu_i^{\text{individual}} + \dots + \varepsilon_{it}.$$

We can include intercepts for each period and individual — the **fixed effects**. The baseline for individual  $i$  at time  $t$  is

$$\alpha + \psi_t + \mu_i.$$

The error  $\varepsilon_{it}$  only contains unobserved factors that **vary over time and individual**. The parameter  $\mu_2$ , e.g., captures *all effects on individual 2* that do not vary over time, even if they are unobservable.

# Fixed effect model

Consider a *fixed effect* model of crime rates in the US for 1982 and 1987

$$y_{it}^{\text{crim}} = \alpha + \psi_t^{1987} + \mu_i^{\text{state}} + x_{it}^{\text{unemp}} \beta + \varepsilon_{it}.$$

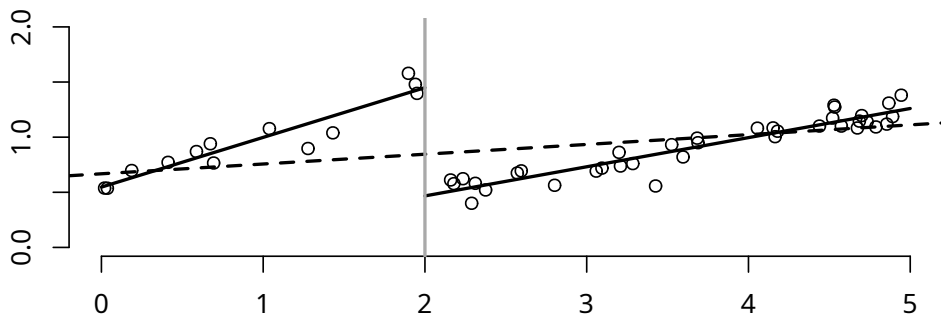
The *time-parameter*  $\psi$  captures the effect of the year 1987 against 1982. The *individual-parameter*  $\mu_i$  captures the effect of states.

Unobservable effects may correlate with explanatory variables without violating the exogeneity assumption — this means we may only need to *control for variables that vary over time and individuals*.

# Changing relationships

Panel data also allows us to investigate whether *coefficients differ over certain groups*, e.g. time. The *Chow test* allows this by dividing the data into two groups *a* and *b* and checking whether  $\beta_a = \beta_b$ .

One example are *structural breaks* over time, where relations change after some event.



# References i

- Anderson, T. W., and Herman Rubin. 1949. "Estimation of the Parameters of a Single Equation in a Complete System of Stochastic Equations." *Annals of Mathematical Statistics* 20 (1): 46–63. <https://doi.org/10.1214/aoms/1177730090>.
- Andrews, Isaiah, James H. Stock, and Liyang Sun. 2019. "Weak Instruments in Instrumental Variables Regression: Theory and Practice." *Annual Review of Economics* 11 (1): 727–53. <https://doi.org/10.1146/annurev-economics-080218-025643>.
- Angrist, Joshua D., Pierre Azoulay, Glenn Ellison, Ryan Hill, and Susan Feng Lu. 2017. "Economic Research Evolves: Fields and Styles." *American Economic Review* 107 (5): 293–97. <https://doi.org/10.1257/aer.p20171117>.
- Angrist, Joshua D., and Alan B. Krueger. 2001. "Instrumental Variables and the Search for Identification: From Supply and Demand to Natural Experiments." *Journal of Economic Perspectives* 15 (4): 69–85. <https://doi.org/10.1257/jep.15.4.69>.



Angrist, Joshua D., and Jörn-Steffen Pischke. 2010. "The Credibility Revolution in Empirical Economics: How Better Research Design Is Taking the Con Out of Econometrics." *Journal of Economic Perspectives* 24 (2): 3–30.

<https://doi.org/10.1257/jep.24.2.3>.

Athey, Susan, and Guido W. Imbens. 2017. "The State of Applied Econometrics: Causality and Policy Evaluation." *Journal of Economic Perspectives* 31 (2): 3–32.

<https://doi.org/10.1257/jep.31.2.3>.

———. 2019. "Machine Learning Methods That Economists Should Know About." *Annual Review of Economics* 11 (1): 685–725.

<https://doi.org/10.1146/annurev-economics-080217-053433>.

## References iii

- Bound, John, David A. Jaeger, and Regina M. Baker. 1995. "Problems with Instrumental Variables Estimation When the Correlation Between the Instruments and the Endogenous Explanatory Variable Is Weak." *Journal of the American Statistical Association* 90 (430): 443–50.  
<https://doi.org/10.1080/01621459.1995.10476536>.
- Buckles, Kasey S., and Daniel M. Hungerman. 2013. "Season of Birth and Later Outcomes: Old Questions, New Answers." *Review of Economics and Statistics* 95 (3): 711–24. [https://doi.org/10.1162/REST\\_a\\_00314](https://doi.org/10.1162/REST_a_00314).
- Cunningham, Scott. 2021. *Causal Inference*. New Haven, CT, USA: Yale University Press. <https://doi.org/10.12987/9780300255881>.
- Hamermesh, Daniel S. 2013. "Six Decades of Top Economics Publishing: Who and How?" *Journal of Economic Literature* 51 (1): 162–72.  
<https://doi.org/10.1257/jel.51.1.162>.

# References iv

- Imbens, Guido W. 2020. "Potential Outcome and Directed Acyclic Graph Approaches to Causality: Relevance for Empirical Practice in Economics." *Journal of Economic Literature* 58 (4): 1129–79. <https://doi.org/10.1257/jel.20191597>.
- James, Gareth, Daniela Witten, Trevor Hastie, and Robert Tibshirani. 2021. *An Introduction to Statistical Learning*. Springer US. <https://doi.org/10.1007/978-1-0716-1418-1>.
- King, Gary, and Richard Nielsen. 2019. "Why Propensity Scores Should Not Be Used for Matching." *Political Analysis* 27 (4): 435–54. <https://doi.org/10.1017/pan.2019.11>.
- Leamer, Edward E. 1983. "Let's Take the Con Out of Econometrics." *American Economic Review* 73 (1): 31–43. <https://www.jstor.org/stable/1803924>.
- Pearl, Judea. 2009. *Causality*. Cambridge Core. Cambridge, England, UK: Cambridge University Press. <https://doi.org/10.1017/CBO9780511803161>.

Pearl, Judea, and Dana Mackenzie. 2018. *The Book of Why: The New Science of Cause and Effect*. Basic books.

Steel, Mark F. J. 2020. "Model Averaging and Its Use in Economics." *Journal of Economic Literature* 58 (3): 644–719. <https://doi.org/10.1257/jel.20191385>.